The World's Daily Newspaper

London, Thursday, March 18, 1999



Juan Antonio Samaranch, the president of the International Olympic Committee, shown on a large screen speaking at the extraordinary session.

Inside Today

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AGENDA

## Duma Suggests **Treaty Conditions**

MOSCOW (AFP) - The Russian Parliament will ratify the key START-2 noclear arms reduction treaty if the Kremlin backs controversial opt-out clauses proposedby lawmakers, the speaker, Gen-nadi Selezmyov, said Wednesday. "Everything will be all right with this treaty" if President Boris

Yeltsin supports amendments to the Strategic Arms Reduction treaty, the Interfax news agency quoted the speaker as saying. The legis-lators' amendments would enable Moscow to withdraw from the accord under certain circumstances.

The U.S. Senate ratified the pact in 1996, and Washington has grown impatient with Russian stalling.

The Dollar

Wednesday @ 4 P.M. previous close

Euro	1.0998	1.0993
Pound	1.6305	1,6292
Yen	118.17	117.695
DM	1.7789	1.78
FF	5.9663	5.9698
Dollars per po	and and per oure.	
	The Dow	والتواميح
-	Wednesday close	percent change
- 51,06	9,879.41	- 0.51%
	S&P 500	
4		
- 8.56	1,297.82	- 0.66%
	Nasdaq	
<b>T</b>		
10.30	2,428.97	- 0.42%

## Clinton Urges Ulster To Unite for Peace

WASHINGTON (AFP) — President Bill Clinton urged Northern Ireland's republican and unionist leaders Wednesday to 'resolve their differences' in order to fully implement the Good Friday peace

The parties must resolve their differences, and to do it they have to have the same spirit of co-operation and trust that led to the first agreement." he said. He was accompanied by Prime Minister Bertie Aherne of Ireland following a traditional St. Patrick's Day ceremony at the White House.

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# 6 Olympic Officials Are Forced Out

But the IOC President Receives a Convincing Vote of Confidence

By Christopher Clarey nternational Herald Tribune

LAUSANNE, Switzerland - In an unprecedented move that its leaders characterized as the beginning of a major reform process, the International Olympic Committee voted Wednesday to expel six of its members for accepting payments and other inducements from officials involved in Salt Lake City's successful bid to be bost to the 2002 Winter Olympics.

The IOC members also gave an overwhelming vote of confidence to Juan Antonio Samaranch, the IOC president, who bad been criticized over the scan-

The six members, all expelled by two-thirds majority votes conducted by secret ballot, were Agustin Arroyo of Ecuador, Zein Abdin Ahmed Abdel Gadir of Sudan, Jean-Claode Ganga of the Republic of Congo, Lamine Keita of Mali, Sergio Santander Fantini of Chile

and Paul Wallwork of Western Samoa. "At the risk of sounding Cburchillian, I think we're at the end of the beginning or nearing the end of the beginning," said Richard Pound, an IOC vice-president, in reference to re-

Mr. Pound, a Canadian lawyer, headed the special internal commission that recommended that the six members be expelled. "I think we have a fair amount of work ahead of us to do to recover and regroup and move on," he said, "I think this is a good start, and while it was painful for us to do it, had we not done it it would have been very hard for us to move forward. It would have been some-thing on our back all the time."

Each of the six accosed members was allowed 20 minutes to defend himself on Wednesday afternoon. The present-ations were described as dignified, with no shouting or finger-pointing.
"It was a political decision," Mr. Santander said after the votes. "The

investigating commission did what it thought was right but the little countries are being made to pay.

Mr. Pound denied that there was any political or demographic bias in the in-

Mr. Arroyo said be felt the commis-sion had been too hasty. "The press, they wanted to have heads knocked down; mine happened to be in the way.

Mr. Ganga, the most vocal of the accused in recent weeks, said, "I wish this session had found out more about the truth and worked harder to establish it, but we accept this decision, as we have always said, with sportsmanship.

Four other members already had resigned after being implicated in the largest bribery scandal in Olymple history, and 10 other members have received official warnings from the IOC's executive board. An organization that began the year with 114 members is

See SCANDAL, Page 8

# U.S. Senate Approves Missile-Shield Plan

By Brian Knowlton

WASHINGTON - The Senate on Wednesday overwhelmingly called for the construction of a national anti-missile defense, a move certain to anger China and infuriate Russia, threatening the 1972 Anti-Ballistic Missile Treaty and raising questions about the future of arms agreements with Russia.

The proposal, which calls for de-ployment of a ballistic missile defense system as soon as it is "technologically possible," passed by a vote of 97 to 3. The House takes up similar legislation

The overwhelming support for the

legislation would not have been expected even a few months ago, but backing grew in both parties as anger spread over reported Chinese spying at a U.S. nu-clear laboratory, and following ballistic missile tests by Iran and North Korea.

"The Democrats are running scared on this," said Tom Collina, a spokesman for the Union of Concerned Scientists, which opposes the legislation. "The Republicans have had this issue for years. Now the threat has appeared and the Democrats were caught flat-footed."

As support grew, Senate Democrats on Tuesday withdrew their longtime opposition to the plan, and President Bill Clinton dropped a threat to veto the legislation.

The administration had wanted to

expected to have little impact on the deployment date, it has angered Moscow and been castigated by advocates of arms control.

It drew barsh criticism Wednesday on

"We must not make the decision to deploy prematurely," said Senator Richard Durbin of Illinois, the assistant Democratic floor leader. Moving ahead without first renegotiating the ABM

See KOREA, Page 8

delay a decision on deployment until June 2000. Putting a system in place was expected to take five years beyond that.

While the bill passed Wednesday is

e Senate floor.

See KOSOVO, Page 8



ANTI-APARTHEID ACTIVIST FOUND GUILTY - Allan Boesak after his theft and fraud convictions Wednesday in Cape Town. Page 2.

# Korea Accord Applauded Seoul Is Delighted by U.S. Deal With the North

By Don Kirk

SEOUL - South Korean officials said Wednesday that they were relieved and happy about the deal reached by U.S. and North Korean negotiators calling for inspection of a suspected nuclear site in North Korea in exchange for food aid for the starving country.

"We really hope that suspicions about the aite will be removed," said Song Min Soon, a security expert on the staff of President Kim Dae Jung. "The trend is now moving toward negotiated settlement rather than crisis." That view summarized the outlook of a

government that appeared to have gained new confidence in Mr. Kim's policy of reconciliation as the only way to end the armed truce that has marked relations between North and South Korea since the end of the Korean War in 1953. Delighted South Korean officials,

once sensitive to any sign of direct talks between North Korea and the United States, said they not only welcomed the agreement but boped the United States and North Korea would form diplomatic relations. "Normalization of ties with the United States would lead to further opening of North Korea with the global community," said South Korea's for-eign minister, Hong Soon Young. The ultimate result, be predicted, would be 'normalization of relations on the Korean Peninsula,' that is, broad agree-ment between North and South Korea to

deal directly with each other. Mr. Hong mingled caution, bowever. with his optimism, calling the agree-ment 'just the beginning of the process of confirming whether or not North Ko-rea has a nuclear program" in violation of the Geneva agreement of 1994. South Korean officials said U.S. and

See DEFUSE, Page 3

# China Media Break Taboo on Questioning Giant Dam

By John Pomfret

YICHANG, China - The official press in China has begun publishing articles criticizing one of the biggest public works projects in the world, the Three Gorges Dam, which, if it is completed, will block the mighty

Yangtze River and create a mammoth reservoir.

In the last three weeks, the People's Daily, the official newspaper of the Communist Party, and Xinhua, the official press agency, have written several reports drawing into question the project's funding and the government's ability to relocate residents whose homes and farmland will be submerged. Prime Minister Zhu Rongji raised concerns about the proj-

Such reporting is significant because it indicates a growing chorus of opposition to the highly controversial project from within China's sometimes fractious bureaucracy. Western sources have said the Ministry of Finance bas long opposed the project because of its expense. During an inspection tour of the construction site in December, Mr. Zhu warned

against "any carelessness or negligence" that would bring "disaster to our future generations." He called for the hiring of "foreign engineering-monitoring companies with good reputations" to audit key parts of the dam'a construction. No one expects that the project in this city 1,100 kilometers (700 miles) south of Beijing will be

shelved. Its first coffer dam was in place by 1997. But some Chinese observers have predicted that it could be scaled back.

The project is highly sensitive politically because it is associated with the fortunes of Li Peng, Mr. Zhu's predecessor as prime minister and a longtime supporter of the interests of China's power industry. Any scaling down of the Three Gorges Dam would mark a significant defeat for Mr. Li, now the head of the National People's Congress, or Parliament. Allies of Mr. Li's at the Ministry of Water Resources have backed the project, sources say, because it bas brought billions of dollars through its coffers.

See CHINA, Page 8

# **NATO Gives Serbs** A Final Warning

Allied Forces Prepare to Strike As Peace Talks Appear to Fail

By Craig R. Whitney

- As Serbian forces continued to pour troops and tanks into Kosovo, European and American intermediaries in peace talks here prepared to shut down the negotiations without

any agreement, probably on Thursday.
U.S. officials in Washington and
French Foreign Ministry officials in
Paris warned that the NATO allies were ready to carry out their threat to begin a vast bombing campaign against Serbian military targets in Kosovo and beyond unless President Slobodan Milosevic of Yugoslavia accepted an accord.

General Wesley Clark, the alliance's supreme commander, testified before the House Armed Services Committee on Wednesday that Serbian forces were "prepared to resume the conflict on a very large scale should these peace talks fail to result in an agreement or should they conclude that for some reason NATO wasn't serious in its expressed

Foreign Minister Hubert Vedrine of France, co-chairing the peace talks with Foreign Secretary Robin Cook of Britain, said Tuesday that NATO's decision to use force if the Serbs were the main obstacle to peace remained in effect. French diplomats added that France and the United States stood firmly with the rest of the allies in their

determination to carry out the threat. Before the talks break off, the ethnic Albanian rebels who have been fighting for the last year for independence for the province will sign the draft agreement that was worked ont at Rambouillet outside Paris last month, according to mediators and representatives of the Al-

banian delegation. "One signature, unfortunately, doesn't make an agreement," said the Russian mediator, Boris Mayorsky.

The draft provides for autonomy under Serbian sovereignty for a three-year transition period, and 28,000 peace-keepers under command of the NATO alliance to enforce its terms. But mediators said Wednesday that

Serbian negotiators were refusing even to discuss terms of how to put the agree-"Based on talks the last few days with

the Yugoslav side, we are not anticipating any further progress," said Christopher Hill, the American mediator.

Mr. Vedrine and Mr. Cook would confer with the mediators on Thursday afternoon about ending the talks, officials said, and could decide to make one more trip to Belgrade to try to get Mr. Milosevic to change his mind and accept the agreement as bave the representatives of the ethnic Albanians, who make up 90 percent of the province's 2 million people.

But diplomats said that it might take

the bombing that NATO has been threatening since last fall to get the Serbian side to change its position.



# **Europe's Quandary**

Former Prime Minister Romano Prodi of Italy emerges as front-runner to bead the EU Commission. Prime Minister Tony Blair appears determined to push for fundamental reform. • Gerhard Schroeder tries to shape the outcome. Page 5.

# **Crisis Divides** EU Between Reformers **And Kealists**

By Joseph Fitchett International Herald Tribune

PARIS - As they grappled with the downfall of the European Commission, the 15 member nations of the European Union betrayed discordant political cultures Wednesday in assessing the significance and seriousness of the crisis

- and deciding wheth-NEWS er it required a radical; ANALYSIS response.

Many seemed inclined to treat the scandal as an embarrassing glitcb, damaging for-Europe's credibility at an awkward mo-ment but essentially a case of political naivete. In contrast, Prime Minister Tony Blair of Britain and analysts across Europe saw the crisis as a major event in the union in the 1990s, ranking it alongside the single curreocy as a challenge for European integration in the next century.

Mr. Blair, cautiously aupported by Chancellor Gerhard Schroeder of Germany, insists that the crisis should jolt the EU into a commitment to greater accountability, arguing that a maturing EU needs more democracy in the systern to sustain support among taxpayers and voters, and to buttress Europe's credibility in the rest of the world.

In the United States and, apparently-to a lesser degree, Japan and the rest of Asia, the scandal engulfing the European Union has an almost familiar sound of a legislature, in this case the European Parliament, holding the executive branch's feet to the fire.

In the new world of globalization. there is a convergence in the norms of governance in the world's democracies. The problem for the European Union, however, is that it has never been a government. Instead, the commission, usually backed by governments, has filled a technocratic role, building a aingle market and other economic structures with rare efficiency.

But the construction often proceeded in a closed world of bureaucratic horsetrading, where accommodation could get results and accountability was a: complication. Breaking with that aystem, rebalancing Europe's institutions and introducing new public expectations; are daunting reforms, but the current-scandal may provide a starting point.

For the moment, the European Union has sustained a setback. For enthusiasts, Brussels bad a multinational bureaucracy symbolizing effective integration. But skeptics, from Margaret Thatcher of Britain to Jean-Marie Le Pen of France; have demonized the commission as technocrats imposing European regulations almost by stealth and without

accountability.

The strength of reactions to the scandal reflected the deep frustration in

See EUROPE, Page 8

## Sephardim vs. Ashkenazim / Conviction of Aryeh Deri

# Trial Turns Spotlight on an Israeli Culture Clash

By Lee Hockstader

ERUSALEM — They prayed for Aryeh Derithis week, and Israeli school boys recited psalms for him at the Western Wall. At synagogues in New York and Mexico, in Italy and Argentina, Mr. Deri's stalwarts entreated God for his acquittal, or at the very least for a measure of mercy when it comes time for sentencing.

But after nine years, 147 witnesses, 41,000 pages of court transcripts and extravagant legal expenses, the Day of Judgment was a barsh one for Mr. Deri, the embattled hero of Israel's Senhardic Jews.

the embattled hero of Israel's Sephardic Jews.

The Moroccan-born Mr. Deri, 40, a kingmaker of Israeli politics for a decade, was convicted Wed-Israeli politics for a decade, was convicted wednesday of fraud, breach of public trust and taking bribes totaling \$150,000. The unanimous verdict of the three-judge panel in Jerusalem District Court stunned the nation and clouded the prospects of a man universally recognized as a political wunderkind. He could face up to seven years in prison.

[Ar a press conference, Mr. Deri promised to a proceed the decirious and paid he would be windicated.

appeal the decision and said he would be vindicated in May 17 elections, The Associated Press reported from Jerusalem. "God did us a great favor that this verdict was passed two months before the elec-tions," he said. "We will go to the public, from house to house and door to door, and we will see to whom the Israeli people give their trust."]

Tall, handsome, charismatic and politically as-

tute, Mr. Deri is a power broker who controls 10 seats in Parliament, enough to make and break governments, as leader of Shas, his brainchild and the third-largest political party in Israel, The party, founded by Mr. Deri in the mid-1980s, tapped fundamentalist religious fervor and the ethnic resemment of the Sephardic underclass-immigrant Jews from North Africa and the Middle East, to create a potent new force in Israeli politics.

The charges against him stemmed from his activities in government in the late 1980s. At the time, he was a top Interior Ministry official and later interior minister, a status that enabled him to shift large sums of money to local governments and social and religious organizations that made up Shas's fast-expanding support network, investigators say. The investigation was widened to en-compass suspicions that Mr. Deri accepted tens of thousands of dollars in casb and personal favors as

bribes from religious groups and other organiza-tions while performing his official duties.

Although he publicly denied the charges, his lawyers sought a plea bargain with the government, only to be rebuffed.

When the verdict in Mr. Deri's long-running trial announced Wednesday, hundreds of thousands of Israelis were tuned in to the first such live .courtroom radio broadcast since the conviction of Yigal Amir, the assassin of Yitzhak Rabin. Hundreds of police reinforcements, some in plain clothes, fanned out to keep the peace and protect the court that renders the verdict. And one of the deep schisms in Israeli society, between European Ashkenazi Jews and Sephardic Jews, was on lurid display.

From one perspective, the Deri case is a story of alleged graft and corruption, a morality tale of a brilliant young man who rose too far, too fast and fancled himself untouchable until he was snagged in a venal web of his own making. That is the version embraced by much of Israel's Ashkenazi elite, which dominates Israel's establishment.



Aryeh Deri greeted by supporters outside a Jerusalem court Wednesday. We won't be silent if Arych is convicted. We'll turn the world on its head.

Yet, there is a competing story line, one favored by hundreds of thousands of strictly religious Seph-ardic Jews, particularly those of Moroccan lineage who comprise the bulk of Mr. Deri's huge and devout constituency in Shas,

To many of them, the Deri case is a shameful episode of racist persecution, a conspiracy devised by the secular, light-skinned haves to keep the religious, swarthy have-nots in their place. Even if Mr. Deri skirted the law, his loyalists say, it was for a worthy cause — in effect, affirmative action for his down-rodden constituency — and be should be excused.

'Of course, he may have made mistakes, but he is not so bad he should bave to go through this," said Rabbi Netanel Chaim-Shahar, a teacher at a Jerusalem religious school affiliated with Shas, "No one in history has ever had to go through this kind of

abbi Chaim-Shahar stood amid a deafening clamor Sunday morning at the West-ern Wall in Jerusalem's Old City, where 1,500 school boys, in the black velvet skullcaps and long sidecurls of the religiously devout, were bused in to read psalms and ask mercy for Mr. Deri. The pupils, some as young as 8, may not have been well versed on Mr. Deri's political career, but they did know (and had clearly been taught) that he had founded and inspired a large network of schools and Jewish seminaries. "He is a person who has a clean soul," said 13-

With emotions running high, a number of Shas officials and supporters had threatened rioting or an insurrection if Mr. Deri were convicted, and all three judges received threatening phone calls. Mr. Deri distanced himself from the threats, and called on his

supporters to "keep their anger bottled up in their hearts." In the event, the response of his backers was restrained, although many were plainly angry.

The allegations focused on Mr. Deri's powerful role in the Interior Ministry, from which he was forced to resign as minister in 1993 under growing pressure from the courts. He was charged with accepting bribes from three associates between 1985 and 1990, including expense-paid trips be made with his wife to London and New York. The three were also convicted Wednesday.

In return, Mr. Deri helped cover the sizable debts of a Jewish seminary run by his associates, the court ruled. To raise the money to pay off the debts, Mr. Deri arranged for government grants, made a fictitious purchase of a seminary building and falsified documents, the indictment charged.

A sentencing hearing is set for next Thursday. If he receives a light sentence, he could continue to serve in Parliament. However, a prison sentence that bars him from politics would very likely inflame his supporters, many of whom regard the courts with

distrust as a stronghold of the secular elite.
"We won't be silent if Arych is convicted," said a Shas activist, quoted in The Jerusalem Report, an English-language biweekly. "We'll turn the world on its head."

# Boesak Guilty of Theft, Cape Town Court Finds

CAPE TOWN - Allan Boesak, one of the most visible figures during the of the most visible rightes during the anti-apartheid struggle, was convicted Wednesday of stealing money donated to his charity, including funds from the singer Paul Simon.

Mr. Boesak was found guilty on four counts of fraud or theft totaling 1.3 million and found guilty and some state of the state of

lion rand (now worth \$210,000) and acquitted on 23 other charges.

"The accused willingly and unlaw-fully appropriated the money," Judge John Foxcroft said in declaring the former cleric guilty of one count of fraud and one of theft in the Simon case. "He

and one of theft in the Simon case. The treated the money as his own."

After a South African concert tour in 1988, Mr. Simon donated 682,000 rand to Mr. Boesak's foundation, but Mr. Boesak passed on only 423,000 rand to the charity, Judge Foxcroft ruled, using the remainder for his own benefit.

The judge said that part of the problem had been that trustees and donors had been blinded by Mr. Boesak's 'limper-

been blinded by Mr. Boesak's 'larger-

than-life personality" and reputation.
Judge Foxcroft also said that Mr. Boesak was guilty of the theft of 746,000 rand donated by a Swedish government aid agency. The money was supposed to have been used for voter-education videos but instead was spent on developing a radio studio to be used by Mr. Boesak's wife, Elna.

Mr. Boesak was also found guilty of taking a total of 308,000 rand to belp buy houses in the Cape Town suburbs of Vredehoek and Constantia and of giving 14,000 rand to his wife.

Mr. Boesak stared straight ahead as Judge Foxcroft took almost three hours to read through the 27 charges. He re-fused to comment to reporters after-

The former head of the World Al-liance of Reformed Churches was accased of taking more than 1 million rand for himself and misusing a further 8 million rand donated to the Foundation for Peace and Justice charity he headed.

After court was adjourned, about 30 supporters chanted "Viva Boesak" from the public gallery and banged their fists on its wooden benches. Supporters thronged around Mr. Boesak outside the High Court building and scuffled with photographers and cameramen.

The court will hear arguments Tues-day on what sentence Mr. Boesak should receive. He faces an unspecified fine or prison term. A defense attorney, Mike Maritz, said no decision had been made on whether to appeal the convictions.

The Swedish International Develop-

ment Agency was distressed by the mis-use of funds "intended for poor com-munities," said Lars Hook, the agency official who brepared the funding agree-ment for Mr. Boesak's group, Mr. Hook made his comments in Stockholm after hearing of the verdict.

Mr. Boesak's conviction comes after it as part of the Open Media Research, his bookkeeper, Freddie Steenkamp, Institute.

sentenced to six years in prison for em-bezzling cash from the foundation.

Reun :

Once a top African National Congress leader in the Cape Town area, Mr. Boesak played a leading role in the anti-apartheid struggle that ended in the countries. try's first all-race elections in 1994.

He gave up an appointment as chief delegate to the United Nations in Geneva when the scandal involving his charity

An ANC investigation cleared him of wrongdoing, but Scandinavian donors criticized the inquiry and prosecutors

PRAGUE - The post-Communist world's only magazine devoted to analyzing the region's own transformations is dead, a victim of bad management and the shifting priorities of its main sup-

The monthly Transitions, founded in 1994 and based here, has published its last issue and will lay off its small staff at

the end of the month, its publisher, Ian Urban, said Tuesday in an interview.

Much of its circulation of less than 8,000 was in the countries of the former Soviet bloc. The magazine and its World Wide Web site, which are in English, were one of the few common strands to link the professional, scholarly and political elites of the former Communist

"It's a loss in every way," said Jiri Pehe, a former journalist and political adviser to President Vaclay Havel.

Jefim Fistein, former editor in chief of Czech daily, Lidove Noviny, said Transitions was the only magazine to attempt comparative studies of development in the region on issues such as privatization, human rights, the treatent of minorities and crime.

It helped leaders avoid mistakes made by other countries, and it provided journalists and scholars in the region a chance. to write for a wider andience, he said.

Mr. Urban said he had underestimated the difficulty of finding other financing when Mr. Soros told him he would cut back his yearly grant to the magazine. The president of the Soros Founda-

tions and the Open Society Institute, ... Aryth Neier, said by telephone from : New York that Mr. Soros simply did not. want to finance indefinitely an expensive magazine of small circulation. The magazine evolved from a research report by Radio Free Europe and Radio Liberty: Mr. Soros had subsidized

# **Investigation of Amtrak Crash Gets Under Wav**

The Associated Press BOURBONNAIS, Illinois - Federal investigators said Wednesday they were looking into whether the driver of a semitrailer drove around a crossing barrier in an attempt to beat an oncoming train, causing the nation's deadliest railroad accident in three years.

Officials with the National Transportation Safety Board said the driver, John Stokes, was just one part of the investigation into the wreck of the City of New Orleans, and that the train engineer and the warning system were also being

At least 11 people were killed and c<sup>1</sup>:y, lowering the death toll from 13.

A member of the National Transportation Safety Board, John Goglia, said approaching, Mr. Goglia said Wednes- year, authorities said.

the agency was frustrated with Amtrak's day. Authorities insisted that the gates delays in getting accurate information were down and the signal lights flashing

about passengers to investigators. Mr. Goglia also said investigators would wait for interviews Wednesday with the driver and the engineer before reaching any conclusions on the cause of the crash

Amtrak's chairman, Governor Tommy Thompson of Wisconsin, said Tuesday that Mr. Stokes was trying to dodge the crossing gates, thinking the freight train instead of a faster passenger

Mr. Stokes has said the barriers did more than 100 injured in Monday night's not go down until he was on the tracks. accident, federal officials said Wednes- Investigators also planned to recreate the driver's approach to the crossing to

red when the train slammed into a semitrailer loaded with steel.

Mr. Goglia said that because of difficulties in getting information from Amtrak, investigators were unsure of the numbers of passengers on the train and whether anyone was still missing.

Earlier, authorities said the passenger train was carrying 217 people when it crashed at a rural crossing 50 miles south oncoming train was a slow-moving of Chicago, and that at least three people

Investigators also planned to recreate he started across the tracks. Mr. Stokes

Mr. Stokes told investigators that he

did not see the train approach and that the warning lights started flashing after was driving on a probationary license see whether he could not see the train after receiving three speeding tickets in a

# WEATHER



0/32 26/79 10/50 27/80 26/79 14/57 14/57 5/41 12/53 13/56

25/82 25/77 25/77 82 25/77 91/86 25/82 4 11/52 Latin America

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Andorra		_			•			Italy		_					
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Austria								Cortine	<b>65</b>		Feb	WOR	Spring	7/3	Few bad patches low bot overall
lachgi		350		lcy .	Spring		Most Six open, good skiing	Coumayeur	80		Hard	Open	Ver	8/3	22/25 lits open.
Kitzbuhel	45		Good	Slugh	Heavy		all his open, upper more beat	Livigno	79			Hard	Spring		29/30 liks open, crusty of piste
Lech			Good	Open	Var	8/3	Excellent despite mild weather	Selva.	15	80	Feb	Heri .	Spring	7/3 .	81 Ms. hard plate string
Mayrhofen .	5 60	290		Some	Heavy Spring		Best on upper slopes, fower stusty						`		
Obergurgi Soli	מל	160		Stuth	Heavy		All 23 Phs open with excellent skiling	Norway				_			
St. Anton	80			Conn	Spring		Great in Std Welt, loy am soit pro Good show cover	Gelic	125	125	Good	^			
SC AFRON			5000	Ория	aprily		Good after Colds.			12	3333	Open	Pedi	163	All lits open, greet tresh snow
Canada								<b>Switzerland</b>							
Lake Louise			Good	Open	Var	163	Excellent, all title open, fresh snow	Crans Montana	80	290	Good '	Hard	Spring	an.	Barrier .
Whistler	300	420	Good	Open	Var	16/3	Som trags snow, rain at low levels	Davos	145		Hard	Open	Apr.	7/3	Set higher up, him been patched
		_						Costers	90		Good	Harri	Ver	93	icy slopes and cool temperatures
France								Murren	90	350	Good	Open	Spring		Some good skilling, by peaches a
Aloe d'Huez	162	340	Good	Hend	Source	ėPa	Constant sides, and sides are	Saas Fee	80		Good	Slushy	Spring		Very good enow on upper stopes
Les Arcs			Feb	Open	Alta	823	Excellent skiling, soft pictus per 17/78 lifts open	St. Moritz	70		Good	Herd	Spring		23/25 lits open, enjoyable skilling
Avoriaz			Fair	Open	Ver	8/3	Good Siding 22 all alliquies	Verbier	100			Open-	Peek	8/3	All lits open, best high up
Chamonix			Good	Open	vie	83	4649 lits open, excellent cover	Wengen	140		Good	Open	Var	6/3	Grant applic sough bein tuck
Courchevel			Good	Hand	Spring		3 Valens greet, name study by	Zermett	65	280	Good	Open	Var	8/3	20 lits open, planty of good show
Les Deux Alpes			Good	House	Spring		47 Rs open, good, codi at top	<u> </u>		_			_	,	Excellent string, 59/72 lits open
Plaine			Good	Stush	Am. A	8/3	Good skring, no have peaches	U.S.				_			<u></u>
Medeve			Feir	Stush	Spring		74/50 lits open, good at alpade	Aspen	456	400		_			
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St. Gervais	90	180		Ореп	Heavy		Best at top, lower dopse study pm	Deer Valley	133	143	Good	Open	Var	10/3	All this open with 7385 bails open
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Tioner			Good	Open	Var	63	Great on higher slopes, lower slugby	Park Cav			Good	Open	Var -	11/8	2300 ter men and other.
Val d'Isère	110			Open	Heavy		Excellent across region, ice an	Vali			Good	Open	Var	123	2300 My open and 190 spec ape
Val Thorans	200			Hard	Spring		30 Ets open, good siding svelleble	war Winter Park			Good	Open	Var		Good sking, mid weather
						<del>-</del> -	An art chair Area tanis sames	ANIGH LEIK	165	211	Good	Open	Pect .	13/3	30/30 lits open and good attage. 95% Open, planty of good attage.
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## TRAVEL UPDATE

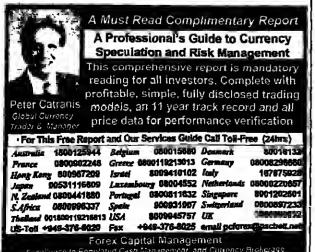
## Varig Cuts 3 International Routes

SAO PAULO (Bloomberg) - Varig Brazilian Airlines cut three international routes and may drop more because the currency devaluation is making foreign travel prohibitively expensive for many Brazilians. Varig said five weekly flights to Washington and three each

to Zurich and Oporto, Portugal, will be suspended April 15. "These are the only routes we're suspending but we are studying others," said Marcelo Lima, a Varig spokesman. The 34 percent decline in the currency since January has

driven up the cost of a round-trip between Rio de Janeiro to New York to about 4,251 reals (\$2,298) from 2,757 reals, reducing passenger traffic for the money-losing airline. Public service workers on the Facroe Islands went on

strike Wednesday after wage talks collapsed between the Danish archipelago's largest union and the islands' goverriment, Danish radio in Copenhagen said. The strike involved about 800 employees, closing all government offices and idling the islands' state-owned ferry lines. (AP)



# Balloonists Head for Atlantic

MEXICO CITY — A Swiss psychiatrist and a British former air force pilot remained on course Wednesday for accomplishing the first round-the-world balloon flight. With one more ocean to cross after having finished the hardest stretch, the team headed toward the Gulf of Mexico and were expected near Jamaica early Thursday

navigation rules have conspired to make Bernard Piccard, 41, and Brian Jones, 51, after original flight plans.

After reaching Mexico on Tuesday night following a six-day, 16-hour Pacific crossing, the Breitling Orbiter-3 balloon had to leave its planned route, veering south

But poor winds, fatigue, heavy fuel consumption and air

toward Guatemala and Belize. But the ground support center in Geneva said the team was likely Thursday to pick up jet-stream winds near Haiti and cross the Atlantic to complete its circum-navigation at between 1200 and 1800 GMT Saturday.

The balloon will have finished its odyssey when it crosses eight degrees longitude west over Mauritania. West Africa. When it left Switzerland on March 1 the balloon veered to this meridian to catch an eastward jet stream.

But the balloon is now unlikely to touch down in Egypt, contrary to earlier hopes, organizers said Wednesday. Meteorologists plotting the course would not be able to name a precise landing place before Thursday evening.

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# In a Switch, Reno Now Opposes the Special Prosecutor Law

WASHINGTON — Attorney Gederal Janet Reno told Congress on Wednesday that she no longer supported the independent counsel law because she has seen her decisions on some cases "plunged into the political process."

M Congress, including Mr. Thompson, for not recommending an independent counsel investigation on the 21-year old Watergate-era ranking government officials who now could be reform law has hardened as she tried to carry out the subject to an independent counsel inquiry would be investigated instead by the Justice Department. In In his remarks to a House panel, Deputy At-

plunged into the political process."
Senator Fred Thompson, a Tennessee Republican who is chairman of the Senate Governmental Affairs Committee, retorted that the reaction to her deisions may have "to do just with your decisions."

Ms. Reno appeared before the committee to oppose extending the law governing independent

The Justice Department reversed course in recent weeks to oppose another five-year renewal of the law. Ms. Reno's top deputy testified earlier this month in opposition to an extension.

Ms. Reno said that when she became attorney general, "I didn't account for the focus and the immediate posture of any decision I made, to see it plunged into the political process."

Ms. Reno has been under fire from Republicans

Republicans

**Lead Poll on** 

Foreign Policy

By Richard Morin and David S. Broder

WASHINGTON - Democrats con-

tinue to hold the advantage with the

American public on most domestic is-

sues, but Republicans have reclaimed

the lead on foreign policy as crises from Kosovo to China have become the center

of political debate, according to a Washington Post-ABC News poll.

have found an election issue for 2000

and have been attacking President Bill, Clinton's plans to send U.S. troops into:

Kosovo and alleged laxity in safeguard-

in the poll was on the handling of foreign

affairs. Last aotumn, Democrats led 49

percent to 42 percent; oow Republicans

are preferred, 46 percent to 38 percent.

But when it comes to the party Americans trust most to deal with "the main

problems the nation faces over the next

few years," the poll found that Demo-

crats hold a 47 percent to 37 percent

percentage points.

Overall, Republicans have failed to make progress on many of their party's

issues, like crime and taxes, a simation that could help Democrats in the 2000

very low among voters' concerns.

Just last week, the House of Rep-

resentative came within a few votes of

rejecting Mr. Clinton's plan to send

NATO peacekeeping force. Republicans in Congress and their party's presidential hopefuls have also attacked the Clinton administration over the disclosure of

possible Chinese infiltration at Los

The poll found that 6 in 10 rated the

during the impeachment trial. Nearly

Alamos onclear weapons laboratory

Aas health care, Social Security and help

for the middle class.

At the same time, though, the Demo-

advantage over Republicans.

The most striking shift in party ratings

ing nuclear secrets from China.

Republican leaders think they may

campaign.

In his remarks to a House panel, Deputy Attorney General Eric Holder emphasized that the administration's new opposition was not based on "problems with individual independent counsels,"

Start, whose five-year invessuch as Kenneth Starr, whose five-year investigation of President Bill Clinton led to the second

presidential impeachment in history.

He said the law "comes dangerously close to tipping the traditional balance of fairness in the conduct of criminal investigations and prosecutions" by insulating independent counsels from financial accountability and traditional Justice Department rules.

The law is set to expire on June 30. It is disliked by members of both parties after independent comsel investigations of Republican and Democratic

presidents and other government officials. If Congress lets the law expire, as it did in 1992

1993, Ms. Reno recommended re-enacting the law.

The Justice Department has administered the law since its beginning in 1978 in the wake of the Watergate scandals. It gives the attorney general a framework for recommending that an outside investigator take over inquiries into certain highlevel White House and other government figures.

Ms. Reno, who has recommended the appointment of seven independent counsels during her six-year tenure, has been the frequent target of conressional critics such as Senator Orrin Hatch, a Utah Republican, who claims she has been biased toward the White House.

■ Why Reno Has Changed Her Mind

David Johnston and Don Van Natta Jr. of The New York Times reported earlier from Washington: During her six years as attorney general, Ms.

said. In a more personal sense, Ms. Reno's shift on the law illuminates a rite of passage for the Miami prosecutor who was tossed with little preparation into the brutal combat over politics and law in the nation's capital.

Aides to Ms. Reno said she often watched in frustration and anger at what she viewed as serious prosecutorial ahuses committed during inquiries led by several independent counsels, including Mr. Starr, and concluded that some of these investigations had spun out of control.

At first, some of Ms. Reno's aides hoped the law might work as it was designed to keep the Instice Department out of political controversies. Instead. the aides said the law has had the opposite effect, repeatedly plunging Ms. Reno into raw partisan battles that left her deeply scarred and undercut her image of integrity.

## **Away From Politics**

Addressing the defendant as an "angry, sinister, controlling and malignant force," a Delaware state

 The guitar of the mass killer Charles Manson was smashed in an attack by other inmates who slipped into an area reserved for California's most notorious prisoners. Such an attack "is a big badge of hooor" among other convicts, a prison spokesman said.

· A man coo victed of two murders and suspected of being part of a gang who used their victims' body parts in ghoulish rituals, Andrew Kokoraleis, 35, was executed by lethal injection in Illinois.

 A judge again ordered reporters for The Atlanta Journal-Constitution to name sources for articles about Richard Jewell a suspect in the Communical Chympic Park bombing in 1996 before he was cleared by the Justice Department. The reporters could be jailed if



ROCK 'N' ROLL TALK - Mary Wilson of the former rock group The Supremes joins Representatives Dennis Kucinich, Democrat of Ohio, right, and Charles Norwood, Republican of Georgia, to push for legislation to protect performers' names from use in "copycat" shows. pulled him to safety.

judge ordered that Thomas Capano, 49, a once prominent and wealthy lawyer, be executed for the murder of a former mistress, Anne Marie Fahey.

they refused to name the sources.

 A 6-year-old boy who climbed a zoo embankment to get a hetter look at the big cats was bitten in the head hy a leopard as he leaned against a fence in Colorado Springs, Colorado. Two off-duty state workers kicked the 72-pound leopard away from Phillip Rupert and

# DEFENSE: Senate Overwhelmingly Revives Plan for National Anti-Missile Deployment

Continued from Page 1

Treaty with Russia, he said, "would be the end of Strategic Arms Reduction

cratic margin on several issues has shrunk. On the economy, the No. 1 con-cern of voters, Republicans have nar-roughly halve both sides' nuclear rowed the Democratic lead from 13 per- weapons stocks, was ratified by the Sencentage points in September to 5 points are in 1996 and was approaching rational figure in the poll.

More Americans also say they want when H.S. and the Russian State Duma: tifying its renegotiation or abrogation.

More Americans also say they want when H.S. and the Russian Interval in December. Deployment of a missile defense system.

White House officials were too modern to see the national agenda. Nearly duced a bill Tuesday that would make publican of Arizonia, one of his party's was relief at having at least partially half - 47 percent - of the poll's re- their approval of START-2 dependent

the country go in the direction Mr. Clin- treaty. would prefer to follow the Republicans' that the United States might extend an anti-missile defense program to friends path. Independents preferred the president's direction by nearly 2 to 1.

The poll offered hints that Mr. Clinin Asia, including possibly Taiwan, Japan and South Korea.

The threat of attack on U.S. territory y 'rogue nations' like North Korea 100's seemingly unshakable hold on the American people may be weakening. His job approval rating was 64 percent, down from 68 percent in February. and Iran, whose ability to develop ballistic missile technology was unforeseen when the ABM treaty was conceived, The proportion of Americans who said they "strongly approved" of his job performance fell from 46 percent to 38 has become a cornerstone of arguments for a national missile defense.

Mr. Durbin said, however, that the much greater danger, and one against Times reported:

which an anti-missile defense would be irrelevant, was of terrorist attacks, "far on a national missile defense, the latest over the next two years. more likely to be delivered by truck than

by missile. Backers of the plan, including many Republicans and some Democrats, insisted that the threat to U.S. territory from rogue states was real, making the

senior hational security spokesmen, spondents said they would prefer to see on a U.S. commitment to the ABM could be viewed by some nations 'as a potentially hostile act."

potential threats" made a defense system crucially important.

Senator John Warner of Virginia, a Republican who is chairman of the Armed Services Committee, said that only by passing the bill could Russia be induced seriously to enter talks on modi-fying the ABM Treaty, adding, "I do not say abolish it, I say carefully modify it."

■ Face-Saving Amendments John M. Broder of The New York

version of the much-derided "Star Wars' program of the Reagan era, came after Democrats drafted two face-saving amendments that allowed the White House to assert that the hill would not jeopardize arms control deals with Rus-

defused what could have become a po-

tent political issue oext year. 'We got the best deal we could," a

change of heart on missile defenses, Republicans were likely to seize on the issue as a fundamental philosophical difference with Democrats.

Polls show that the public finds search. Democrats more credible oo domestic social issues such as education, Social Security and health care. Republicans, however, retain their lead on foreign policy and defense, and Republican leaders in Congress have explicitly said that they intend to highlight differences

The White House's sudden reversal with Democrats on national security

Administration officials said that Mr. Clinton was swayed by more than public opinion, which has always looked favorahly on some form of missile defense. Mr. Clinton and Democrats in Congress began to temper their opposition to developing at least a limited missile defense system after North Korea last July rested a five-stage ballistic missile with enough tange to hit U.S. troops in Asia and potentially to reach North America.

A bipartisan commission chaired by Donald Rumsfeld, a Republican former But even with the president's late Korea and other rogue states could poteotially bit targets in America with ballistic missiles by 2005.

The administration responded by beefing up spending for missile defense re-

They felt they needed to shift po-sition and give ground to avoid being swamped by political critics on the right. as well as by more centrist people in their own party and nonpartisan experts," said Robert Zoellick, president of the Center for Strategic and International Studies.

## POLITICAL NOTES

## Medicare Panel Quits

WASHINGTON --- A federal advisory commission searching for ways to preserve Medicare disbanded in disagreement just three hours after President Bill Clinton denounced its work and said he would devise a proposal of

his own as an alternative.
The commission ended its work Tresday without endorsing any recommendations to avert a financial crisis in the program, which provides health insur-ance for 39 million Americans who are

elderly or disabled. The 17-member commission, headed by Senator John Breaux, Democrat of Louisiana, fell one vote short of the 11 votes needed to approve a final report. Ten commission members — eight Republicans and two Democrats -- voted for radical changes that would convert Medicare into an arena for competition among public and private health plans.

Mr. Clinton said the proposal, drafted by Mr. Breaux and Representative Bill Thomas of California, had failed to provide for an adequate, affordable prescription-drug benefit" for the elderly and disabled.

## Republicans' Budget

WASHINGTON - Republicans have laid ont a budget proposal that makes good on their promises to cut taxes and increase spending on the mil-itary and education by making deep cuts on other programs.

Their plan is the Republican response to the budget proposal sent to Congress last month by President Bill Clinton, and like the White House plan it makes shoring up Social Security America's top fiscal priority in a period of emerging

hudget surpluses. Senator Pete Domenici, the New Mexico Republican who is chairman of the Senate Budget Committee, said the plan would provide a tax cut next year of \$15 hillion, possibly more if the strong U.S. economy continued to generate

higher-than-expected tax revenue. The tax cuts would grow to \$778 billion over the next decade, That is enough for the tax-writing committees in the House and Senate to choose among a variety of tax-cutting options, but probably not enough, Mr. Domenici acknowledged, for the 10 percent across-the-board reduction in incometax rates that Republicans had hoped to make the centerpiece of their agenda.

Mr. Domenici said his plan would set aside \$133 hillion over the next decade to cope with a variety of contingencies. including the possibility that an overhaul of Medicare would require an infusion of

The proposal would increase Pentagon spending by S18.2 hillion, to \$290 hillion, reflecting an insistence among Republicans on rebuilding what they see a dangerously run-dowo military.

And, in an attempt to neutralize a traditionally Democratic issue, the plan calls for a \$3.3 billion increase in federal spending on education next year, to a

## Quote/Unquote

Amtrak's chairman, Governor Amtrak's chairman, Governor Tonuny Thompson of Wisconsin, on the crash of a passenger train and truck south of Chicago on Tuesday with heavy loss of life and many injuries: "The engineer said he saw the lights flashing, he saw the barriers down, and then he saw the truck stop and by to get around it. There was no way to avoid it."

(AP)

### percent in the past month. Still, Mr. Clinton is far more popular than congressional Republicans. Most of the poll respondents - 56 percent - said they disapproved of the Republicans' job per-formance while 51 percent said they **Order Was Ignored** approved of congressional Democrats. For the poll, 1,515 randomly selected **On Atom Security** adults were interviewed. The margin of sampling error was plus or minus 3

By Jeff Gerth

WASHINGTON - In late 1996, months earlier than previously acknowledged, a senior Energy elections. Republicans also continue to lag far behind Democrats on such issues Department official ordered that security measur at the nation's ouclear weapons laboratories be quickly strengthened, but his orders were largely ignored or delayed, Clinton administration officials said this week.

Moreover, despite the shift toward the Republican Party on foreign affairs, political pollisters question its signifi-cance, noting that foreign policy rates Uotil now, senior administration officials had uotil now, senior administration officials had said that they first learned of the security lapses at the labs in the summer of 1997 and took prompt action. But eight months earlier, in November 1996, Charles Curtis, the deputy secretary of energy, ordered a series of security measures to be carried out on a strict timetable over the next several months, the officials said.

But those measures were out taken, the officials. American troops into Kosovo as part of a

But those measures were oot taken, the officials said, despite the warning in the Energy Department's 1996 annual security review that the department was 'at greater risk of becoming a victim

of espionage than at any time in its history."
Officials said Tuesday that this inaction was largely owing to a change in leadership at the Energy Department, Federico Pena became secretary of energy in March 1997, and Mr. Curtis left office one month later.

handling of foreign affairs as a "very important" voting issue — well behind the economy, Social Security, crime and education, among others.

Other poll results suggest problems for the Republicans, some of whom were seen as displaying excessive moral zeal The timing of the administration's response to security concerns at Los Alamos National Lab-oratory, in New Mexico, and other nuclear weapons centers has become a political issue following reports that the White House, the Federal Bureau of Investigation and the Central Intelligence Agency did not respond quickly to allegations that China half of the respondents (47 percent) said the Democrats better represented their own personal values, compared with 39 percent who said Republicans did. had stolen an important piece of nuclear technology from Los Alamos in the 1980s.

# **AMERICAN TOPICS**

Tattoos Guide Campus Nurses

It is a blustery day at Rutgers University, in New Jersey, and Walter Hewitt, a nurse at the health center, is treating his 10th cold of the day. "Open your month," he says to a student... and out pops a silver tongue ring. Down the hall, when a ourse practitioner, Judith Greif, asks another student to lift his shirt for an examination, she notices his nipples are pierced.

Such sights once caused workers at college

health centers to gasp—or to ask, "Why are you doing that to yourself?" — but now they are accustomed to the tattoos, piercing, branding and even "sewing" of the skin that have become common on campuses, The Chronicle of Higher Education reports.

Health care workers do have cause for coocern: Piercing by inexperienced practitioners can cause infection — or even paralysis if a nerve ending is pierced — and tongue piercings can

lead to chipped teeth.

But health workers have found that body decorations often lead to a better understanding of patients. One doctor, treating a student for a cold, noticed a new tattoo protesting violence against women. He asked about it, and she eventually said she had been date-raped. He was able to persuade her to seek counseling.

Mr. Hewiu and Ms. Greif, who surveyed body

decorations among students at 18 American universities, were surprised to learn that students generally had thought hard before getting tattoos, a far cry from the age-old image of the ratioo as a sailor's drunken whim. More than half the tat-

tooed students, incidentally, had grade-point averages of 3.0 or higher on the four-point sys-

**Short Takes** 

A proposal by Authory Williams, the Washington mayor, to move the University of the District of Columbia from its campus in mostly affluent northwest Washington to Anacostia, the poorest section of the city, has encountered vere opposition.

Mr. Williams, who has been at the center of a series of controversies, said the move would promote economic development both at the current site, which he would hope to sell to private developers, and at the new site, according to The New York Times.

Many students have objected. "Everybody is upset," said Lawanda Johnson, a senior. "People are fighting to get away from places like Anacostia. Where we go now is a way out."

The aggressive flying insects known as 'killer bees' have moved farther north into California, spreading through the San Fernando Valley. Agricultural officials in Los Angeles County say the Africanized honeybees have colonized 40 percent of the region, the Los Angeles Times reports. At least five people in the southern United States have been killed by the insects, which are prone to swarming.

Hot is hot — and getting hotter. From the popularity of Szechuan food to Cajun to Tex-Mex to Thai, Americans have embraced one hot-and-sprey specially after another. Annual sales of the hotters are the hotter. the hottest spices have risen to 3.4 million pounds (1.5 million kilograms) from 2 million pounds in

Brian Knowlton

# **General in Sex Case Enters Guilty Plea**

FORT LEWIS. Washington - A retired general pleaded guilty Wednesday to eight charges involving sexual improprieties with the wives of subordinates, becoming the highest-ranking army officer to be court-marrialed since 1952.

Major General David Hale, who was allowed to retire honorably in February 1998 after the al-

legations became public, entered his plea in exchange for the promise of a reduced sentence.

His case had prompted complaints from some legislators that his retirement represented a double standard wheo people of lower rank were courts

martialed for alleged sexual misconduct. Defense: Secretary William Cohen subsequently tightened. retirement rules for top officers to bar them from . retiring until any charges against them are re-

General Hale, 53, entered pleas to seven counts of conduct unbecoming an officer, including havning four improper relationships with the wives of sphordinates, and one count of making false official

The maximum possible sentence was 11 years in. prison, loss of his \$75,000-a-year pension and

dismissal from the service.

In exchange for General Hale's plea, the army redropped nine charges. He had faced a possible 56 C years in prison if convicted of the original 17 recounts, which included allegations that he lied to the original state and superiors. subordinates and superiors.

Uoder questioning Wednesday, General Hale. confirmed that he would target vulnerable women in troubled marriages, seeing them socially in scuba-diving clubs, bowling clubs and on shopping trips, giving them money for phone calls and sending them flowers.

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## ASIA/PACIFIC

# Letter From Japan: Asia's Emerald Isle Loves a Parade, Too

There are reminders of

Tokyo, though, including

the price of a pint: \$8.50.

By Mary Jordan Washington Post Service

TOKYO - It was a little slice of Duhlin: creamy pints of Guinness and big piles of bacon, eggs and brown bread for breakfast, and musicians playing bouncy traditional Irish tunes in the corner.

It's just that there aren't many musicians in Dublin named Moriyasu

But that's St. Patrick's Day in Tokyo: a curious blend of a few hundred Irish expatriates and a surprisingly large crowd of Japanese who appreciate things Irish — like Isao and Masako steps. And this year those Moriyasu, who spend five mooths a year playing and studying traditional music in Ireland, where they are known as Paddy and Bridget.

At Bewley's Cafe in Tokyo, the couple looked

the part: a cable-knit sweater for him, a long peasant skirt for her. And they sounded it, too, ranging from melancholy songs to stomping tunes on their flute and un whistle, their accordioo and concertina, harp and the Irish drum

known as a bodhran. People here, Isao Moriyasa says, are attracted hy the image of Ireland as a rural, unspoiled land with ancient traditions — as many Japanese still view Japan, despite its booming development in the last 50 years. "I can't really understand American English," he said, apologizing to an

BRIEFLY

Encephalitis Strikes Malaysia

KUALA LUMPUR — Malaysian authorities on Wednesday reported three more deaths from a worsening outbreak of encephalitis that has created a health scare in

The virus is believed to have killed at least 47 people since October, including about two dozen in the last two

The virus is transmitted from infected pigs to humans

Although it cannot be transmitted through pork, demand for pork in Malaysia and Singapore has plunged, threatening the livelihood of pig breeders. (Reuters)

BANGKOK - The British husband of the Burmese

oppositioo leader Daw Aung San Suu Kyi is gravely ill with cancer in Britain and is seeking a visa from Ran-

said Michael Aris was suffering from prostate cancer that had spread to his spine and lungs and was not expected to

The Rangoon government, which is eager to see Daw Aung San Suu Kyi leave the country, has refused to issue

a visa to her husband for the last three years and has

But the family sources said it was unlikely that Daw Aung San Suu Kyi would leave Burma as she did not believe she would be allowed to return. (Reuters)

indicated that she should be the one to travel.

Burma Stymies Its Opponent

parts of the country and ravaged the pork industry.

weeks, health officials said.

by the culex mosquito.

Of course, even though the Tokyo Bewley's pub looks like the original Bewley's in Duhlin, with its dark hardwood interior and a menu that includes beef stew and shepherd's pie, there are reminders of Tokyo, particularly the price of a the rolls of Robinston in the land of the rising sun, though his Japanese bodyguard did not have the same relaxed look amid the crowd of review of the same relaxed look amid the crowd of review of the same relaxed look amid the crowd of review of the same relaxed look amid the crowd of review of the same relaxed look amid the crowd of review of the same relaxed look amid the crowd of the same relaxed look amid the crowd of the rising the green in the land of the rising the green in the gree pint: \$8.50.

door of Bewley's, where

plaques commemorating plaques were as close as many got to the Bewley's buffet, because of the thou-

sands who turned out to watch the parade of marching bands, Irish wolfhounds, Japanese wearing silly green wigs and jigging, and all easy for him to interest people in Irish music manner of banners — including one that said, in because it has many of the same stylistic roots as Japanese, "We're all Irish anyway." ("I hope it Japanese folk music. He has takeo scores of says that," said one young Irishman helping to students to Ireland in the last few years, and his

carry it.)

The Irish are the only ethnic group to take their celebration to the streets in Tokyo. In fact, just about the only other marchers in town are leftist union protesters or ultranationalist rightists who

are still upset that Japan lost World War II.

The U.S. ambassador, Thomas Foley, said

American interviewer. "I only know County people in America were a hit surprised when he Catholic parishes in a land where only I percent of told them he had to rush back to Tokyo for a St. Patrick's Day parade. Mr. Foley, the former young, well-educated engineers and chemists. Patrick's Day parade. Mr. Foley, the former speaker of the House of Representatives, clearly

The St. Patrick's Day parade ended near the The Japanese connection to Ireland is mainly

though its music, Enya, U2, Mary Black and other Irish groups and singers are popular here. Tourism traffic from Tokyo to Duhlin has doubled in recent years, said Irish Ambassador Decian O'Dogovan.

Mr. Moriyasu, who teaches traditional Jap-anese music to college students, said it had been students made up most of the impromptu band in Bewley's on Sunday.

Tokyo is perhaps the mecca of Irishness in Asia, with not only the Irish from Ireland, but the Irish from Australia, New Zealand, America and elsewhere. Irish priests have been here for de-cades, hearing confessions in Japanese in the few

young, well-educated engineers and chemists.

Eight years ago, about 50 Irish folks marked
St. Patrick's Day by marching down the sidewalk
in Roppongi, Tokyo's version of Times Square
(before the face-lift). Out of that sidewalk stroll
this Asian Irish parade was born. Now in the
Omotesando high-rade odistrict, the celebration has grown each year. Police estimated that 5,000 marched and watched this year's parade on

The Japanese parade watchers wore few of the garish green getups usually spotted in New York

or Roston There were no Kiss-Me-I'm-Irish-in-myshamrock-boxer-shorts, for instance. Bot, as the baton twirlers and trumpet players marched by, people wore the same kind of smiles. The "St.

Patrick's Day in Tokyo" T-shirts sold out early. Tim Pat Coogan, an Irish historian who recently traveled from Jamaica to Tanzania to Japan for a book on the Irish diaspora, said he found people on just about every continent marching in ever bigger crowds to celebrate St. Patrick's Day.

Part of the urge Irish have to celebrate, to tell others "come, join us" is the "sheer affection for one's childhood, history, roots," he said. "There is something deep in it," he said. "It's not just about green beer and sharmocks."

# - Firm - In Indian Scenario That's Worthy Of Bollywood

By Barry Bearak
New York Times Service

NEW DELHI — Jayalalitha Jayaram, a former movie star who is one of India's most politically powerful and dependably outlandish figures, is facing charges that she thrashed her former accountant with highheel shoes, beating him hlack and blue dur-

heet shoes, bearing nim nack and one during an hourlong ordeal and leaving him; bedridden with a bandaged right eye.

Miss Jayaram denies that any such affack; took place. "I am too cultured to indulge in the any anguilland act." she said. such an uncivilized act," she said.

She sent flowers to the hospitalized anditor,

R. Rajasekaran, who refused the bonquet.
Police officials say they are investigating the incident, said to have occurred in her elegant residence in Madras on Saturday.

True or oot, Mr. Rajasekaran's bizarre story was front-page news this week in India
— a grand entertainment for some and an acute embarrassment for others.

Miss Jayaram heads the Ali-India Anna Dravida Munnetra Kazhagam, the political party that is the largest coalition partner of the Hindu nationalists who lead the gov-

Leaders in the government have frequently had to mollify Miss Jayaram during her many threats to abandon the coalition. They, in turn, have come under severe criticism for what some here view as improper efforts to help her escape from numerous criminal charges.

Last month, the government transferred

various corruption cases against the former actress away from the special state courts that had been handling them.

The charges stem from the early 1990s,

when Miss Jayaram was chief minister of the state of Tamil Nadu. During that time she reportedly accumulated a fortune through kickback schemes. Mr. Rajasekaran had been Miss Jayaram's

accountant for 10 years when they had a falling-out in 1997, he explained. He said he was summooed to her residence Saturday, where the former chief minister met him along with her companion, Sasikala Natarajan, and Miss Natarajan's oephew, M.

"When Sasikala came into the room, she bolted the door from inside and took two shoes with high heels from a plastic bag," he

The women hammered at him with the shoes while Mr. Mahadevan, he said, used a stick. "Unable to bear the pain, I cried for mercy," he said. Mr. Rajasekaran was then made to write

and sign statements that admitted his responsibility for lapses in the two women's tax returns, he said.



TIBETAN NEW YEAR - Buddhist monks in ceremonial costume waiting to perform Wednesday at the Lama Temple in Beijing to mark the new year. The gathering is the largest one of Tibetan and Mongolian monks outside Tibet.

**INTERNATIONAL** 

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By Ian Fisher

New York Times Service

Tuesday for the first time in nearly a month.

Renters reported that at least 300 Ethiopian

soldiers lay dead along a small stretch of the central froot, with bodies heaped in piles.

battlefield to improve its image after suffering a

an Ethiopian spokesman said.

Foreign diplomats in both nations said they

How do those reporting know that the de-

major defeat to the West late last month.

But Ethiopia called it a "drama staged for

in Ecuador," said Carlos Lopez, 64, as he stood among hundreds of panicked bank customers talking about Ecuador's most serious economic crisis in 50 years. "It has already fallen."

buy food? The freeze oo bank accounts is among the most visible symptoms of an economic implosico that has pushed this poverty-stricken South American nation to the brink of chaos. The crisis has been fueled by low prices for oil exports, damage from El Niño storms and fal-

Here in the capital, traffic was paralyzed Tuesday for the fifth day in a row as taxi drivers, protesting an emergency measure to raise cash by raising the price of gas, blocked roads with cars and burning tires. Bus drivers joined in, adding to a list of other striking workers, including those from the oil and electricity work-

The turnoil in Ecuador underscores a deeper

Eritrea Claims a Victory in Border Battle

NAIROBI - Eritrea said Wednesday it had One Western diplomat in the Ethiopian caprepulsed Ethiopian troops after a three-day battle raged day and night along their disputed border, in fighting that cost the lives of at least several hundred soldiers. tried to repeat the success it had late February, when it expelled Eritrean forces from the Badme region, the central area in dispute. This Eritrea seemed so confident of victory that time, he said, Ethiopian troops did not appear to make it through Eritrean lines. the army escorted foreign journalists to the front

"Ethiopia did get a bloody nose," the dip-lornat said. But he and other observers speculated that the attack may have been partly a probe for weaknesses and that fighting will reignite soon.

foreign journalists," accusing Eritrea of planting burnt-out tanks and its own dead in the foiled" a "major offensive," destroying 57 tanks, capturing another 6 and shooting down Monday an Ethiopian MiG-23 fighter plane.

Yemane Ghebremeskel, an Eritrean spokesman, ridiculed Ethiopia's suggestion that it had planted the bodies. "There is ample evidence," stroyed tanks that are presented beloog to Ethiopia, or that the smell of rotting corpses indeed comes from dead Ethiopian soldiers?" he said. "They have suffered a big defeat and

they want to downplay it."

While refusing to disclose Eritrean casu-

generally believed Eritrea's version of the alties, he said well over 9,000 Ethiopians had battles, which began early Sunday morning and died in the fighting. Ethiopia denied the claim.

The war between Ethiopia and Eritrea, although a local dispute in the remote highlands ital, Addis Ababa, said he believed Ethiopia had on the Horn of Africa, nonetheless has been a major concern to outside nations, in part because of the question of casualties.

No independent authorities have been allowed to the front, but estimates from diplomats and military analysts run from 10,000 dead to dooble or more, given how well each side is

The dispute between the two nations dates back to 1993, when Eritres separated amicably from Ethiopia but the 960-kilometer (600-mile) border between them was oever settled. Fighting first broke out in May 1998, when Eritrea claimed the Badme region as its own and sent in

After an eight-month lull, fighting broke out again last mooth, and Ethiopia pushed Eritrean soldiers out of Badme. Bot fighting cootinues because Ethiopia claims that Eritrean troops still occupy three other areas it says belong to

# Ecuadorans' Worry Rises as Economy Falters

By Anthony Faiola

QUITO, Ecuador - "The sky is not falling

What about his house payment? His grand-daughter's hirthday party next week? He paused a moment to let it sink in, then softly asked the teller. "Miss, how am I supposed to

lout from continuing financial turmoil in Brazil,

among other factors.

problem facing ma: \_arin American nations

heavy reliance on the state and make the transition to free market capitalism.

Although some Latin American nations, such as Chile and Argentina, have essentially completed such transitions, Ecuador - along with Venezuela and Paraguay, among others - has been unable to make serious progress oo re-

told by his bank that an emergency government decree had frozen his account — his life's savings — for a year.

He had heard rumors of the government's intentions, but with confirmation from the bank teller, his hands shook and his lower lip began to quake.

What about his house payment? His grand to lother than 1,000 phantom employees while leader of the legislature from the legislat

as interim president until last August, called the charges politically motivated.

Like other Latin American countries, Ecuador has been stung by the collapse of the currency in Brazil, the world's eighth-largest economy, which has caused many investors to lose confidence in the region.

"It's oot the economic model at fault, but the inability of the government to carry out whatever model they choose," a senior Western diplomat said. "If you have a political class in bed with the cynical, corrupt business class, no model is ever going to work." Crisis is not new to Ecuador - a nation of 12

million people that in 1997 had three presidents in less than a week. But many say they have never seen anything like the current turmoil. Gas prices have been raised 170 percent. Inflation is the highest in Latin America. Strikes

are paralyzing cities. Several major banks are on the verge of collapse. Government reserves have fallen so low that economists say Ecuador

political spectrum is mounting against a plan by President Jamil Mahuad to carry ont austerity

The situation is so bad that Mr. Mahoad has declared a state of emergency, and some in his inner circle have recommended dissolving the legislature and potting his austerity plan into effect by decree, according to Western dip-

coastal towns, the situation has boiled over and frantic residents have resorted to looting.
"It's oot even that I can't boy my children

clothes or books for school," said Fernando Vellalba, 49, a taxi driver who was setting a tire oo fire to block a road in northern Quito. "But now, gas is so expensive that I lose money working. How am I supposed to feed my three children? We're going to starve!"

The economic mess has a number of causes, Ecuador has suffered more than \$2.8 billion worth of damage from floods spawned by storms related to the El Niño current in the Pacific Ocean, which ravaged crops and caused huge loan defaults. Moreover, it lost \$600 miltion in foreign revenue from the drop in the

price of oil, one of its leading exports.

While Mr. Mahuad has been criticized for taking too long to formulate an economic stahilization plan, economists say the ansterity measures the Harvard-educated lawyer and will no longer be able to support its currency.

Meanwhile, opposition from both ends of the

ease the crisis.

## BRIEFLY

# Israeli Water Plan Angers Jordanians

AMMAN - Jordan's Parliament lashed out at Israel on Wednesday for its decision to reduce the quantity of water it agrees to supply under a 1994 peace treaty.

"Jordan's water belongs to it by right; it is not a donation or a gift of kindness for Israel to grant or withhold as it pleases," said a statement from the lower house of Parliament pohlished by the official news agency, Petra. The 80-member chamber

charged that Israel's refusal to supply Jordan with the water it needs represents a "violation - indeed an evasioo - of all its peace accords" and "casts doubts on the sincerity of Israel's intentions.' Prime Minister Benjamin Netan-

yahu of Israel said a regional drought was responsible for the decision to cut the water supply. (AFP)

## Move to Condemn Air Raids Blocked

CAIRO - Kuwait and Saudi Arabia blocked the Arab League from debating Wednesday a proposal to condemn U.S. and British enforced oo-flight zones over Iraq, a senior league official said.
But Iraq insisted it had the right to raise the issue during the Arab

League foreign ministers meeting that opened in Cairo on Wednesday, said the official, who requested anooymity. Arah countries have become increasingly uncomfortable with almost daily bomhing and missile strikes carried out by U.S. and British waplanes patrolling the noflight zones from bases in Kuwaii and Sandi Arabia and Saudi Arabia

## **Election Council** Named in Haiti

PORT-AU-PRINCE, Haiti -President Rene Preval has appointed a new council to organize legislative elections, a widely anticipated move to resolve a political crisis that has paralyzed the government for nearly

Hairi has not had a properly functioning government since Prime Minister Rosny Smarth resigned in June 1997, charging that partial leg-islative elections held two months earlier were rigged.

صكنات الأصل

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*EUROPE* 

# Prodi the Front-Runner Post For Top European Post

By Barry James

BRUSSELS - Former Prime Minister Romano Prodi of Italy emerged late Wedesday as the front-runner for the post of president of the European Commission, following the resignation of all 20 members of the European executive in the face of a scathing anti-comption report.

would accept the job only if it were offered to him for the full five years of an agreement on reforming the Union's the next presidency. He would not agree to becoming an interim president.

Chancellor Gerhard Schroeder of Germany said that he was looking for pean capitals seeking a way ont of the full discussion of who may replace him. crisis caused by the commission's resignation, said Mr. Prodi would make an 'excellent'' commission leader. He was dining with Prime Minister Massimo with the succession problem. D'Alemma, who was expected to endorse Mr. Prodi's candidacy.

Among other politicians who could serve as permanent commission chiefs, Prime Minister Antonio Guterres of Portugal said he had domestic commitments. and a spokesman at the North Atlantic Treaty Organization said its secretary general, Javier Solana Madariaga, was in charge of competition. too busy with Kosovo and other problems to have even given thought to the

Mr. D'Alema said, "We need a quick Santer, the president of the present infore the European Parliament on Monday, and could announce then that be was stepping aside.

Across the political spectrum, members of the Parliament said it was in- team. The Parliament will be re-elected conceivable that Mr. Santer and Edith in June. Therefore, deputies say there Cresson, the commissioner in charge of will have to be a confirmation hearing of research and education, could continue an interim commission now, and under in their posts. Mr. Santer has to take the the Amsterdam rules, new hearings will rap for political and management fail- have to be held once the new Parliament ures at the commission, while Mrs. is elected, even if a permanent candidate Cresson was blamed for overlooking is selected now. wide-scale fraud in a program she manlaged, and for nepotism.

Although they have resigned, the com-

since this is required by the EU treaty. But they said that they would not take any new initiatives.

As Europe's leaders sought a consensus on a new executive for the European Union, the German government raised the possibility Wednesday of holding an emergency EU summit meeting that could name either a permanent or an interim candidate.

finances and opening the way to membership by countries in Eastern and Western Enrope. While the question of a new commission president to replace someone to serve the full five-year term. Jacques Santer may come up at the Berlin Mr. Schroeder, who was touring Euro- meeting, the agenda is too full to allow a

> But a spokesman said another summit meeting could be held shortly after the Berlin conference specifically to deal

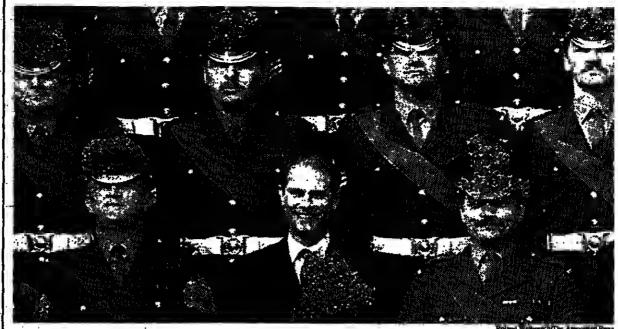
> EU officials and members of the European Parliament said that Sir Leon Brittan, senior vice president of the ontgoing commission, might be named on an interim basis to replace Mr. Santer, pending a permanent solution. Another possible interim commission chief was Karel Van Miert, the EU commissioner

> The mass resignation, which left a power vacuum at the heart of the EU, swept the union into uncharted waters.

An interim solution seems the most solution," and Mr. Schroeder categor- likely for three key reasons: First, the ically ruled out the possibility of Jacques . Amsterdam Treaty coming into effect this year, following ratification by memterim commission, holding onto his post. ber states, gives the European Parliament Mr. Santer was scheduled to appear be a much stronger role in the selection of commissioners, which until now has been the prerogative of governments.

The treaty also gives the president-elect a say in choosing his or her own

Secondly, governments are ned up reform EU finances and prepare the way missioners remained at their posts on a for enlarging the Union. They have not temporary basis. They urged that re-placements be found "without delay." presidency. Third, it is not just a question presidency. Third, it is not just a questioo "We have resigned and have no desire of appointing one person. Mr. Solana, for or intention of remaining in office a example, is seen as a candidate because imoment longer than we have to," the of his international foreign and security commissioners said in a joint statement, experience, But his appointment would They said that, pending the selection mean finding someone to fill the NATO of a new commission, they would deal spot, which would create another imonly with current and urgent business, portant vacancy.



PRESENT, SHAMROCKS! - Prince Edward with members of the Irish Guards at a British Army base in Muenster, Germany, on Wednesday, all sporting shamrocks in honor of St. Patrick's Day.

# Schroeder Promotes Berlin Agenda

By John Schmid ional Herald Tribun

FRANKFURT - As he whistleopped through European capitals Wednesday as the leader of an embattled European Union, Chancellor Gerhard Schroeder of Germany sought oot only to calm Europe's immediate leadership crisis but also to shape the outcome of a pivotal summit meeting in Berlin next

In Vienna, Mr. Schroeder said agree-ment on a sweeping overhaul of EU farm and regional aid spending at the summit meeting had become more urgent fol-lowing the resignation of the 20-member European Commission this week.

"We must make it clear that in this difficult situation, the EU remains capable of acting," the Mr. Schroeder said during a visit with Chancellor Viktor Klima of Austria.

Mr. Schroeder is seeking to lay the with an enormously complex agenda to groundwork for an accord in Berlin on a reform of the EU's 85 hillion euro (\$93.4 billion) annual budget.

According to political experts, Mr. Schroeder, who will host the summit under the rotating six-month EU presidency, now can warn EU leaders that failure to agree in Berlin would drop a "second crisis" into their laps.

be more difficult to extend EU programs

ively poorer nations in Central and Eastern Europe, the German delegation has long maintained. And results are needed to restore credibility to the EU, Mr. Schroeder is expected to argue, a Bonn source said.

Horse-trading over top EU jobs oow could sidetrack the main agenda, some analysts warned, All 20 EU commissioners resigned Tuesday after an independent panel of investigators released a damning report on corruption and mismanagement in the EU executive body.

Even in the best of times, the EU budget program for Berlin, known as Agenda 2000, was widely considered a major political undertaking. The German approach demands politically painful sacrifices from France on its farm budget, threatens diminished economic aid to Spain, and pressures Britain to reduce an annual budget rebate it won 15

Mr. Schroeder cannot repeat EU negotiation tactics employed by former Chancellor Helmut Kohl, who used the promise of increased German EU spendng as a way to wrest compromises from EU partners. He already has pledged that he will get a reduction in Germany's annual EU net payments, by far the highest in the Union.

Without a budget deal in Berlin, it will

The commission crisis gives Mr.

Schroeder the sense of urgency he has and the common market to comparations sought to break the logiam of na
National Assembly in Paris.

gayagan na a gagaga lan bila la la san la la la gallani.

tional interests that threaten to block the Agenda 2000 package, Bonn sources

For weeks, be has warned that failure for the EU to agree at such a historic juncture would put the new common currency under brutal sell-off pressure in financial markets. That tactic, bowever, only added to the criticism of Mr. Schroeder's handling of the EU presidency.

Bonn took over the six-month post on Jan. 1, the date the euro was introduced. Since then, the euro's exchange rate has fallen steadily and Bonn reaped some of the blame.

Analysts said the euro had suffered from political mismanagement, partly because German officials have demanded interest-rate cuts at the European Central Bank.

But the German presidency also has been overshadowed by strains in the French-German alliance. Complaints by the French of German diplomatic ineptitude came out at an informal EU summit meeting last month in Bonn.

In another threat to summit harmony, France oo Wednesday announced that it would reopen talks on a package of farm-spending reforms that other EU partners considered closed. "France did oot agree to the package and voiced many reservations," the French agri-

## BRIEFLY

## Pinochet Will Learn His Fate Next Week

LONDON - General Augusto Pinochet will learn next week whether he is free to return to Chile or must remain in England to face possible extradition to Spain on charges of crimes against humanity.

The Law Lords, Britain's highest court, said Wednesday they would make public next Wednesday their ruling on his claim that as a former head of state he enjoys sovereign immunity from arrest. He has been beld under house arrest in England since Oct. 16 in response to an application from a Spanish judge seek-ing his extradition to Madrid to stand trial on charges of murder, torture and kidnapping in connection with the deaths or disappearances of more than 3,000 people in the 17 years he ruled

The former Chilean dictator, 83, has been living in a rented house in a Loodon suburb since being released on Dec. 1 from a hospital where he was recovering from back surgery. He has denounced the charges against him as "the lies of

## Turkish Parliament Close to Censure Vote

ANKARA - Turkey's Parliament took a step toward a censure vote against Prime Minister Bulent Ecevit on Wednesday, but he said his foes would not succeed in delaying April elections even

if they toppled him.

An alliance of dissident secularist deputies and Islamists pushed Parliament a step closer to censure by voting to schedule a preliminary dehate on the motion for Thursday. A final vote could not be held until Tuesday at the earliest if the motion cleared other hurdles.

But it was not clear whether the opposition could muster the votes needed m deliver a lethal blow to Mr. Ecevit's caretaker government

## New Killing in Ulster'

BELFAST - Northern Ireland was hit by violence on Wednesday when a man thought to be a pro-British Protestant was shot to death in Belfast, the police said.

BBC television described the victim as ''a former leading member' of a Protestant ''loyalist' guerrilla group, the Red Hand Commando.

The police did not disclose the victim's identity or suggest a motive, but there was speculation that he might have been shot by fellow Protestant hard-

# Blair Uses EU Crisis to Push Reform

By Tom Buerkle

pean Union's executive commission, should certainly drive bome the point that it would be folly to hand over our currency," The Daily Telegraph said in an editorial Wednesday. demonstrate the value of his positive engagement with Britain's European partners, officials and analysts said.

Mr. Blair's high profile reflects the big stakes for his government in the crisis, which officials believe will have a major impact on British attindes toward the Union and toward eventual British soon as possible and be replaced by "a participation in the cure. But signs of political heavyweight." resistance to radical change in parts of Europe, particularly in some southern countries, suggest that Mr. Blair faces an uphill battle in his reform drive.

"He's very cleverly and quickly moved to turn a potential problem into an advantage," said Charles Grant, director of the Center for European Recountries, suggest that Mr. Blair faces an uphill battle in his reform drive.

member commission Monday night provided strong evidence of corruption and mismanagement, problems that Mr. Grant said.

Euroskeptics here have long claimed are On Wednesday Britain's closer involvement. The report came less than two weeks after Mr. Blair would not stay in office any longer than the special came less than two weeks after Mr. Blair would not stay in office any longer than home for insisting that the two British favored joining the enro and would push for a referendum around the year 2001 or sure it is the right person." Officials said the resignation of Mr. Santer.

2002, a coincidence the skeptics were. Britain was determined to resist the traquick to point out:

LONDON - By acting swiftly to this week should halt the drive toward demand wholesale changes at the Euro-further European integration, and they

It was precisely to blunt those arguments that Mr. Blair sought to take the high ground over the commission, as well as the future direction of the Union itself. He was the first EU leader on Tuesday to demand that Jacques Santer leave the commission presidency as

The European Parliament report that form, a London think tank. Mr. Blair will led to the mass resignation of the 20-never win the votes to enter the euro if EU is rife with corruption and nepotism,

On Wednesday, Mr. Blair welcomed endemic in the Union and argue against the commission's announcement that it

ditional EU horse-trading for top posts, in which nationality and party affiliation have often mattered more than ability.

Mr. Blair also called for major administrative reforms, including tighter controls over spending, more-transparent procedures for awarding contracts, and stricter accountability standards and disciplinary procedures for commission of-ficials. "This is the best and maybe only chance the next few years to get this

going," a senior British official said.

Britain bas long pushed for administrative reform inside the EU, and Mr.
Blair taunted his Conservative opponents on the issue, saying the previous Conservative government's open hostility to the Union had prevented it from winning allies. vinning allies. But Mr. Blair's reform prospects re-

main unclear. Southern countries have traditionally regarded the commission as their best ally for maintaining the flow of the perception persists in Britain that the EU farm and development subsidies to their countries, and the Spanish gov-ernment has expressed its desire to see a

largely intact commission stay until its term expires at the end of this year.

Indeed, Mr. Blair was criticized at home for insisting that the two British commissioners, Sir Leon Brittan and Neil

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# A Proposal on Russia-Iran Nuclear Ties Moscow Offers to Curtail Links for End to Sanctions on Research Centers

By Michael R. Gordon New York Times Service

MOSCOW - Russia has offered to curtail ouclear cooperation with Iran if Washington ends sanctions against two leading Russian ouclear research centers, Russia's Atomic Energy minister said in an interview.

The proposal came as Prime Minister Yevgeni Primakov prepares to travel to Washington next week for talks on security issues and to appeal for billions of dollars in credits from the International Monetary Fund. The aim of the Russian proposal is to remove a major irritant in relations with the West and unlock valuable contracts to Russia's hard-strapped

anclear institutes. Senior U.S. government officials said that the atomic energy minister, Yevgeni Adamov, had presented the plan to American officials last week and that the

American officials last week and that the two sides were trying in hammer ont an agreement before Mr. Primakov's trip.

"It would help with the overall tone of our relationship," a senior administration official said. "Adamov is taking the initiative and appears to have Pri-makov's support. But we still have a

Russia is already planning to build several nuclear power reactors at Bushire, Iran. While American officials object to that project, they are even more worried that Russia will also provide Iran with heavy water and graphite re-actors, which are especially useful in producing plutonium for nuclear bombs. Those fears led the United States to impose sanctions in January against the two leading research centers: the Sci-entific Research and Design Institute for Power Technology, also known as Nikiet, and the Mendeleyev University

of Chemical Technology. Russian nuclear cooperation with Tehran is also a major concern of Israel. The sanctions were especially em-barrassing for the Russians since Mr. Adamov used to be the head of Nikiet.

"Nikiet is really at the center of our concern," a senior American expert said. "It is the principal Russian entity that could provide assistance beyond Bushire. If we can address Nikiet, we have made a very significant step."

Mr. Adamov's plan, in theory, would do precisely that Mr. Adamov said he makov's support, four we said have a processely man wir. Adamov said he wanted to sign a document in Washington affirming that Nikiet has cut off interview Monday, addresses one of interview Monday, addresses one of Washington's main fears: that Russia United States would lift sanctions Under the compromise, the computers have quietly been moved from a military site to a civilian site within the closed city: a building used by Sberbank, a government-owned bank.

may expand its nuclear cooperation with against Nikiet. A similar agreement, Mr. Tehran. Adamov said, could be worked out for Mendeleyev University.

A procedure would also be estab-

lished to discuss future American-Russian disputes about the provision of Rus-sian nuclear technology to Iran, according to Mr. Adamov's proposal. But Russia would not abandon its plan

to build nuclear reactors at Bushire. Mr. Adamov said he had already instructed Nikiet to break its ties with Iran, although American officials said there were signs that the contacts were continuing.

Iran is just one issue where the Rus sians are hoping for a breakthrough. A compromise has already been worked out concerning 16 advanced computers the Russians obtained in 1996 in violation of American export controls.

The Russians obtained the International Business Machines Corp. com-puters using Moscow-based middlemen and installed them in the closed nuclear city of Arzamas-16, a design center for Russia's nuclear arsenal.

The Clinton administration initially asked that the computers be returned. Under the compromise, the computers

## EDITORIALS/OPINION

# **Tangled China Policy**

the Clinton administration's China policy will not be easy in the politically charged atmosphere that prevails in Congress on this issue. But it is essenual that the multiple investigations now under way yield a dispassionate assessment of whether the White House was lackadaisical about protecting American security interests, and whether 1996 Clinton campaign

fund-raising distorted policy-making.

The White House bridles at such speculation, but it has only itself to blame for the public concern that the Clinton re-election campaign may have infected the handling of China in improper ways. It may well be, as the White House insists, that the turn in China policy in 1996 from confrontation toward cooperation was scrupulously insulated from campaign acrivities. On such a serious charge, the White House deserves the benefit of the doubt unless hard evidence to the contrary is produced.

But the picture of potentially overlapping intérests in 1996 bears review. Just as the Clinton campaign was eagerly accepting large donations from contributors who were linked to China of eager to do business there, the administration was rethinking its policy and fumbling the first of several warnings that China might be stealing advanced nuclear weapons designs from the United States. Congressional leaders must coordinate the work of various House and Senate committees to look closely at this sequence of events.

There was good reason to reconsider China policy. Relations were rocky, and 1996 opened with a confrontation over Chinese threats against Taiwan. Pensions subsided, but both countries ere shaken by the crisis, which injuded the dispatch of American naval orces to waters off Taiwan.

The subsequent White House review China policy, it is now clear, co-cided with other developments that duld have filtered into the effort o stabilize relations. American corpote executives with commercial inests in China were generously donating to the Democratic Party, Shadowy sources possibly linked to the Chinese government were making large contributions to the Clinton campaign

Untangling the various strands of that were later found to be improper. Congress needs to see if the administration's hesitant handling of the Los Alamos espionage case was shaped in any way by a desire to avoid any new upheaval in relations with China. It is hard to understand wby the first notification of possible spying at Los Alamos in April 1996 did not imme-diately lead the White House to demand the most intensive investigation possible and to order tightened security at the lab. The White House, the Energy Department and the Justice Department let the case drift for months, even though one Energy aide was closely monitoring the spy matter and another quickly ordered enhanced security. His orders were delayed. Congressional leaders say they were not adequately informed about the possible theft of vital nuclear weapons technology.

The administration must give Representative Christopher Cox and his select committee on China wide latitude in declassifying their report on the transfer of sensitive military tecbnology to the Chinese. It is especially important to determine if campaign contributions played any role in the misguided White House decision in 1996 to make it easier for American companies to export communications satellites with potential military applications. One panel member, Democrat Norm Dicks, reports that all the officials who testified before the com-mittee denied that campaign considerations played any role in managing relations with China. If they were correct, the White House should not fear publication of the report.

Looking back at the events of 1996, it is interesting to find that Warren Christopber, who was then completing bis tenure as secretary of state, remained wary about rushing to embrace China, Although armed with a new policy of engagement as he made his way to China for the last time that November, Mr. Christopher dropped the word "partnership" from the speech be delivered in Shanghai. It "sounded a little too cozy," be re-called later in his book "In the Stream of History." The mystery is wby so many of his colleagues failed to see the same thing.

THE NEW YORK TIMES.

# Unfair to Immigrants

"One of the sbabbier stories of the past several years has been the U.S. government's whittling away of the rights of foreigners living legally in America. This campaign has been led by Republicans in Congress, but the Chinton administration has been comblicit. The rhetoric has been aimed at illegal immigrants — criminal aliens, in the preferred phrase - but the victims in too many cases bave been permanent residents and their American relatives, who have found themselves deprived of the most basic elements of process and fair treatment. The administration, courageous in its defense of airline passengers and other such oppressed minorities, has risked little political capital on behalf of this particular group.

Congress opened the assault in 1996 with legislation aimed at accelerating the deportation especially of illegal immigrants who commit criminal offenses. Fair enough; people who enter the country illegally have no claim to remain, and if they break U.S. laws there is all the more reason to evict them. The new laws, along with more resources for and greater commitment by the Immigration and Naturalization Service, led to a doubling of the deportation rate.

But in seeking more rigorous enforcement, the legislation gratuitously took a swipe at innocent parties as well. The laws greatly expanded the range of offenses for which even legal residents can be deported, to include minor theft and drug possession. Then they made the changes retroactive, so that people who had served their senrences and returned to law-abiding lives suddenly found themselves in danger of eviction. Finally, the laws removed practically all discretion, so that neither judges nor executive branch officials

could make exceptions.

The results have been harsh indeed. Legal permanent residents who have been supporting families for a decade or more suddenly found themselves in detention, with no possibility of bail or appeal. Children adopted from foreign countries as toddlers bave been shipped back to those countries as

adults, although in culture and language they are as American as can be.
The Supreme Court has now waded into this mess with a bit of belp, but only a bit. It let stand two lower court rulings that allowed immigrants at least to appeal to a judge if they believe their rights have been violated, something

the administration sought to prevent. The administration should take its cue from this partial judgment and stop trying to block resident aliens from exercising their most fundamental rights. It should stop trying to block dicial review of its decisions. And it should take the lead in urging Congress this year to restore some balance and proportion to its laws. Without interfering with the merited deportation of criminal aliens, it could return to all residents something that America once was known for - a fair hearing and a

shot at evenhanded justice. - THE WASHINGTON POST

## Other Comment

## Britain's Atlantic Option

It would be logical for Britain to negotiate entry into NAFTA, which will probably be renamed and which is already negotiating with the European Economic Area and the European Free Trade Association, as well as with Chile. Such an expanding NAFTA would have every commercial advan-tage over the EU. It is based on the Anglo-American model of relatively restrained taxation and social spending, NAFTA, as its name implies, is a free trade area only. The United States will not make any significant concessions of sovereignry and does not expect other countries to do so.

The Anglo-American special relationship is both broad and deep. None of the Continental European countries has a particular affinity with the United States and Canada, or anything remotely comparable to Britain's dramatic modern historic intimacy with North America.

- Conrad Black, commenting in The National Interest (Washington).

# Food Sanctions Are Bad Policy, So Just Lift Them

PARIS — What parent has not, with at least some success, withheld candy until Jack cleaned up his room or I'll took out the trasb? But modifying the behavior of a preadolescent is a far cry from changing the course of a country. That is what U.S. policymakers continue to try to do with food, which

icans cannot export to places like Iran. Using food as a weapon usually backfires. Remember the grain embargo imposed by President Jimmy Carter in 1980 when the Soviet Union invaded Afghanistan? The Soviets did not change their policy, they simply switched suppliers and got their wheat from other countries. American farm-

remains on the list of items that Amer-

ers paid the price. Even after the embargo was lifted, American farmers never reclaimed their share of the U.S.S.R's vast market. More than 18 years later, U.S. grain exports to the former Soviet republics still have not rebounded to preembargo levels.

Food sanctions too often miss their intended target and end up landing By Stanley A. Weiss

closer to home - among America's struggling farmers, who have seen exports drop from \$59.6 billion in 1996 to a predicted \$49 billion for 1999.

Former Defense Secretary Dick Cheney said recently, "Our govern-ment is sanctions-happy [but] unilateral sanctions almost never work."

The exception is when a country has a strong monopoly on the sanctioned product. If, for example, the issue revolved around American biotechnology or composite materials, sanctions might bave a chance, at least in the short term. But that is hardly the case with Iran's request for U.S. approval of a \$500 million cash deal to import wheat, corn, sugar, rice and other food-stuffs. The Iranians can easily acquire these products from other countries.

The United States has imposed sanctions 60 times in the last five years. American business is being shut out of more and more countries, leaving comperitors to pick up the customers.

cite their concern for Israel's security. but Israel itself, despite well-founded fears that Iran constitutes a serious strategic threat, trades extensively with the Islamic Republic.

Jane's Intelligence Review puts Is-raeli exports to Iran of agricultural equipment and water purification installations at \$185 million in 1997 and double that last year. Most of the contracts are maintained under European cover, but the Iranian, Israeli and American governments are well aware

of what is going on.
The United States needs to develop new trade policy with Iran, and the place to begin is with food. Why? Because America should not embargo food anywhere. Selling grain to Iran would not put a

penny in the pockets of its hard-liners, nor would it hamper Washington's anti-terrorism or anti-proliferation ob-

jectives. Indeed, it might help.
The United States quickly lifted its sanctions on food for Pakistan and In-

In the case of Iran there is a further irony. Proponents of food sanctions tinning to pursue its nonproliferation efforts with both countries. After a plea from Pope John Paul II, President Bill Clinton authorized the sale of food to Cuba. Even North Korea receives U.S. food assistance, as does Iraq through the food-for-oil exchanges.

The White House should declare that it will lift all sanctions on food. Washington should announce that it will no longer be U.S. policy to prevent food sales to governments with which it differs. It should then remove all current food sanctions, that have been imposed by executive order. Mr. Clinton may be surprised by bow quickly Congress follows suit and repeals legislative sancnons on food that are on the books.

In the grown-up world of internanonal relations, using food as a weapon has all the effectiveness of a popgun.

The writer is founder and chairman of Business Executives for National Security, an organization of U.S. business leaders. He contributed this comment to the International Herald Tribune.

# EU Sideshow: The Commissioners Aren't the Problem

By Giles Merritt

BRUSSELS — So bas the gun to turn the tables on its crincs? By resigning on Tuesday en bloc, the 20 commissioners plunged the EU into an unprecedented crisis and highlighted the relative unimportance of the issues that prompted their resignations - administrative irregularities, rather than serious abuses of power.

The commissioners bave in effect called on the national governments that appointed them to reappoint them for the remaining nine and half months of their five-year terms.

Next week the European Union must confront the fundamental question of how to finance enlargement of the EU and to reform of its controversial farm subsidies system. When the 15 national leaders meet in Berlin on Wednesday to discuss the budget deal that Europe badly needs, they will also have to focus on the aftermath of the commission's resignation.

By then, with the dust be-

governments that the EU's essential business of pushing forward the process of European integration risks being interrup-

ted by a nonessential sideshow.
This is not, of course, how the European media are portraying the commission's resignation. News reports and editorial comments have favored the line that the commissioners were forced ont of office because of the serious criticisms in a 148-page report by independent assessors who have been looking into allegations of fraud and mismanagement.

In truth, malfeasance has been gready exaggerated - a few isolated cases of criminal fraud by junior officials and of nepotism by more senior people have been blown up into a picture of systematized corruption in the EU's Brussels-based bureaucracy. The commission is badly structured, arrogant, impervious to new ideas, complacent and ginning to settle, it will have resistant to change, but to pre-

become clear to the member sent it as some sort of banana

republic is patently absurd.

The fact that these allegations concern only a tiny handful of people in a body of some 18.000 officials who administer almost \$100 billion in annual spending has been largely ignored in the media's rush to judgment. The commissioners are reaping the harvest of their inability, and in some cases unwillingness, to address the crucial problem of information and communication in a bureaucracy that often

equates secrecy with power. President Jacques Santer and his team apparently felt that the critical tone and language of the independent assessors' report left them no choice but to resign in protest. Rather than resign after the report, they resigned over it. In doing so, they no doubt hoped to regain the initiative in the power struggle that is being fought out between the commission and its increasingly outspoken critics in the

resignation has in any case shocked Europe into looking much more closely not just at the mismanagement allegations but also at the whole complex of problems that bedevil the EU. The loss of political control that the report reproaches the commissioners for results from the political weakening and the overburdening that the Brussels body has suffered over the years suffered at the hands of

the EU member states.

The interim commission that emerges from the ruins of the Santer commission will almost certainly feature a high proportion of familiar faces; many povernments will want to reappoint their commissioners, in part because they see the continuity of EU policies as a far higher priority than resolving a squabble between commissioners and parliamentarians. Also, they have no ready replacements to step in at short notice. All the major players will doubtless have been rattled by this week's surprise turn of

The Santer commission's events. The European Parliabave to show restraint and responsibility if it is not to suffer a public opinion backlash for triggering a frivolous crisis over the sort of minor financial irregularities that its own mem-

bers are so prone to. The heads of government will need to demonstrate coolness and vision by concentrating in Berlin on the Union's budgetary difficulties, while underlining the importance they will be attaching to institutional reforms that would go to the heart of the current dispute. It is up to the member states to design a more democratic EU as well as a more efficient one.

The commission as a political institution is in a state of shock. It has been savaged by its detractors for reasons that are mainly pretexts. But most senior commission officials also know that this crisis stems from the many genuine complaints that exist about Brussels's manner of conducting EU business.

# Today's Americans Prefer to Mind Their Own Business

NEW YORK — The belief that Bill Clinton is the greatest of America's postwar presidents so far as foreign policy is concerned is the most astonishing, but probably least

important, finding of the new national survey of U.S. public ion issued by the Chicago Council on Foreign Relations. The council has surveyed opinion on foreign policy mat-

ters every four years since 1974, providing useful portraits of what the public and a selected group of leaders concemed with foreign affairs think about the country's international policies. This latest poll was conducted from last Oct. 15 to Nov. 10.

The belief that President Clinton's foreign policy has been better than Harry Truman's or Dwight Eisenhower's (rated fifth and sixth) suggests that today's public knows little about recent history. It also indicates, as the Chicago Coun-

cil's analysis notes, that people associate "the perceived absence of international crises affecting them with the successful

handling of foreign policy."

The best foreign policy is This is not entirely unreasonable, and provides a key to understanding the rest of the survey, which shows a continuing high level of internationalist sentiment (so long as policy is relatively cost-free) hut a decline in real internationalist commitment. Sixty-one percent of the pub-

lic favored an active U.S. international role. Asked whether the United States should "stay out of world affairs rather than take an active part," 32 percent supported an isolationist stance. Asked if vital U.S. interests are at stake abroad, affirmative answers were the lowest since 1978. As for taking unilateral

action against foreign threats. 72 percent said "no" and only 21 percent said "yes." (The rest didn't know.) Forty-four percent of the leaders said they

By William Pfaff

would act unilaterally. greatest concern about Japan, Russia, Saudi Arabia and China. The countries toward which the public expressed the warmest feelings were, in order of ranking, Canada, Britain, Italy, Mexico, Germany, Brazil, Japan, Israel and France.

The divergence between popular opinion and that of the separately polled leadership group was larger this year than in any previous Chicago Council survey except that of 1990, when the Cold War bad just ended.

Forty-nine percent of the public now opposes economic aid to other nations, but only 10 percent of the leadership. Sixtyseven percent of popular opin-

ion opposes further funding for the IMF, but only 16 percent of the leaders agree.

On questions of military intervention, 66 percent of the public opposed troop use if North Korea invades the South; 48 percent were against U.S. Arabia from an Iraqi invasion; 56 percent said they were against fighting alongside Israel against a bypothetical Arab invasion; 68 percent said they opposed joining Taiwan in a war against China. The leaders favored ground intervention in each case by, respectively, 75, 80, 71 and 52 percent.

The figures are significant as indicators of popular attitudes, but it is hard to believe that they would count for much should one of those military crises actually occur.

Overall, the responses demonstrate an indifference to foreign issues except when they seem to have a direct affect on domestic life. When people were asked to name the biggest national problems today, neither the public nor the leaders spontaneously named an international issue.

Both said the economy was an important problem, but without indicating that they saw it as particularly an international matter. The problems seen by the public mainly concern social issues (58.5 percent of the responses), problems of gov-ernment (19.5 percent) and the economy (13.7 percent).

The leadership group also ranked social problems first (54.6 percent), but foreign is-

sues second (19.5 percent). The foreign problems named were lraq, followed by the world economy, arms control, dealings with Russia, the Japan/Asian economic crisis, the Middle East etc.

When the general public was problem, 21 percent said they didn't know. Other responses included terrorism, the world economy, the balance of payments, the Middle East, and "getting involved in the affairs of other countries" (7 percent). These, except for the Middle East, are all disguised expressions of domestic worries.

The most important conclusion that follows from this survey is that while America's leaders are internationalist and ambitious, the public is nominally internationalist but in practice fundamentally isolationist.

The foreign policy establishment's enthusiasm for exotic threats from free-lance terrorists and "rogue nations" finds an echo in public concern over nuclear proliferation. But next on the public's list of worries come the drug trade and protecting U.S. jobs.

The public's preoccupation with domestic affairs (only 29 percent are "very interested" in other countries) is an unsurprising product of the times. which are seen as generally unthreatening. The portrait that the survey paints is of a peaceful American people who would prefer to mind their own business. International Herald Tribune.

Los Angeles Times Syndicate.

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## By Jim Hoagland

Next, a Comeback for Foreign Affairs?

WASHINGTON — The Clinton administration's faltering foreign policy blesses Republican presidential bopefuls with a target-rich environ-ment. John McCain opened fire this week. George W. Bush will follow suit shortly.

After a long hiatus, the world will be with Americans through the coming campaigns for the White House.

The senator from Arizona and the Texas governor are out to establish themselves early as the foreign policy heavyweights seeking the Republican nomination. Each has assembled a strong team of brand-name advisers who preach an urgent need to re-establish American strength and leadership abroad. Each hopes to summon echoes of Ronald Reagan's successful 1980 assault on the Democrats

on those points. Mr. McCain, speaking in Kansas on Monday, offered explicit praise for the Reagan doctrine of counterinsurgency and for a national missile defense system à la Mr. Reagan's Stra-

tegic Defense Initiative. Mr. Bush will not speak out on national and international issues until the Texas Legislature finishes work this year. But by giving George Sbultz and other former Reaganites prominent positions on his foreign policy advisory team, he reaches out to touch Mr. Reagan's mantle. This underlines his determi-

nation to run as bimself and not

as the son of ex-President

George Bush, "He admires his

father too much ever to say any-

thing negative about him, "says

one person who knows the governor's thinking. "But he also knows primary voters have always had doubts about his father as a 'true' conservative. He is shrewd enough to see that running on Reagan's legacy is more potent than following in his father's footsteps, even in foreign affairs."

To that end the Bush camp has put out the word that some of his father's closest associates, Jim Baker and Dick Darman, in particular, are not welcome in this campaign.

This seems personal as much as political. The governor is said to feel that Mr. Baker (reluctant manager of the 1992 campaign) and Mr. Darman served his father poorly. Former Defense Secretary Dick Cheney and other Bush administration survivors have won key roles on the younger Bush's national se-

curity advisory team. There is rough justice here. When Mr. Baker became secretary of state in 1989, he underlined the break with the Reagan era by never consulting with Mr. Shultz, a slight that Mr. Sbultz has never forgiven.

in 1992 the elder Mr. Bush decided to de-emphasize his foreign policy accomplishments in the campaign (the view was that voters didn't care about such issnes after the Cold War) and to run on his domestic record. Four years later. Bob Dole's campaign managers chastised the Republican nomince for getting "off message"

by bringing up foreign policy. But the attention that Mr. McCain and the younger Mr. Bush have given to assembling and listening to their foreign policy teams indicates that they think it will be different this year, as Bill Clinton takes hit after hit on his China policy, on coddling Mexico on the drug trade or North Korea on nuclear proliferation, or on confronting Saddam Hussein belatedly and

without a coberent strategy. Mr. McCain went down that checklist on Monday. Seated on the platform as he spoke at Kansas State University was Senator Chuck Hagel of Nebraska, a Republican moderate and internationalist who had been expected to play a leading role on the Bush team. Mr. Hagel advised Mr. Bush privately 10 days before that he would become one of the McCain cam-

paign's co-chairmen instead. And last Saturday Mr. Hagel was a featured speaker in Washington at a Trilateral Commission meeting, where he stressed to the internationalist group the importance that global issues will have in the coming campaign, in part because of world economic turbulence:

"If you can't sell your corn, your beef, your small business products abroad today, you are in trouble. Farmers know that as well as Harvard professors."

Flying in under the radar of Mr. Bush's front-running campaign, Mr. McCain has set an early and promising tone for a political campaign to give direction to a new century. The Washington Post.

# IN OUR PAGES: 100, 75 AND 50 YEARS AGO

## 1899: Hawaii Princess

SAN FRANCISCO - Advices received from Honolulu state that Princess Kaiulani, who bad been suffering from theumatism of the heart, died on the 8th of this month. Princess Kaiulani was a niece of Queen Lilinokalani and would have succeeded to the throne if the Hawaiian Islands had not been annexed to the United

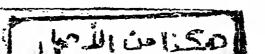
## 1924: Black Official

WASHINGTON - After a stormy debate, in which the Administration was accused of playing politics for the purpose of gaining the negro vote of the South, the Senate to-day [March 17] confirmed the nom-ination of Walter Cohen, a negro, as Collector of Customs President Harding, and bas ent contractors.

been an Administration stormcentre ever since. A year ago the Senate refused to confirm his nomination. In spite of his rejection by the Senate, he was given a recess appointment and bas been bolding the office.

## 1949: Vice Benefits

GARY - Prostitutes are not eligible for unemployment compensation in Indiana, but gamblers are. The manager of the Indiana Unemployment Compensation Bureau said several persons who admitted they are gamblers and prostitutes have filed applications for unemployment benefits as an aftermath of Gary's week-long war on crime and vice. The manager said gamblers will be paid \$20 weekly for twenty weeks unless they go back to for the port of New Orleans are ineligible, he said, because Mr. Cohen was nominated by they are classified as independ-



## OPINION/LETTERS

# Africa's Hopes Rest on Nigeria's Transition

WASHINGTON—Anyone wishing Africa well would be anxious to see Biafra war of the late 1960s. Nigeria's continuing transition to democracy succeed. For all of Africa, the stakes

More than any other conntry in Africa, Nigeria has both the means and the will to play the leading role in the con-tinent's stability.

In the past decade, Nigeria

proved itself willing and able to bear the brunt of peace-keeping operations in Guinea Bissan, Liberia and Sierra Le-one. A stable and democratic Nigeria, served by a professional army that subjects itself to civilian authority, can do more than any other country to save Africa's people the enormous cost and human toll of constant conflict.

In spite of the terrible economie beating their country has taken in many years of military misrule, Nigerians still represent a large pool of brilliant and highly trained people. It can reasonably be said that without Nigeria, political and economic pro-

gress in Africa cannot go far. In conversations with Nigerians, one gets the sense that that either their country gets it right this time or the world By C. Payne Lucas

As we saw with the tragedy m Rwanda, it makes a lot more sense to play an active conciliatory role before things get out of hand than to engage in guilt-ridden soul-searching after irreversible damage has been done.

Nigeria's transition, however imperfect, is on course.

Without Nigeria, political and economic progress in Africa cannot go far.

But Nigerians will need plenty of support from the West in the next five to 10 years, especially with the collapse in the price of oil, the country's unpredictable and still powerful military, and the continuing unrest in the oil-producing Niger Delta.
The United States and its

allies must remain engaged in Nigeria well beyond the scheduled handover to an this current round of transition elected government on May is probably the last chance to 27. They must encourage the get things right. Many believe government and people of Nigeria to respect the rights of all right this time or the world citizens, whatever their ethnic might witness tragedy that and religious backgrounds could prove to be far worse than the catastrophic Nigeria-

The West can put in place a

vigorous program to help strengthen Nigeria's econo-my and its civil society. If democracy survives in Nigeria, the chances of its survival in many other African nations will be much higher, espe-cially in West Africa.

class, a free press and a strong, confident civil society.

Nigerians have paid a high
price for the extensive dishon-

esty in their government all these years. The era that ended with the death of the dictator General Sani Abacha in June was the worst in a trend that previously seemed as bad as it could possibly be.

Just last week, the transi-tional military government announced that some of the more than \$700 million recovered from the Abacha family and its cronies would be put back in the nation's dangerously low foreign reserves, and another portion distributed to states and local governments for badly needed services.

In the less than five years that General Abacha was in power, at least \$5 billion is known to have been stolen care, a nonprofit organization from the public purse. A lot of active in 28 African countries.

lysts believe has been stolen from the Nigerian people in the past 28 years — is still hidden in banks in Europe and the United States.

It may not be wise or practical to expect the next government to take on the po-tentially disruptive task of trying to prosecute all those who stole enormous sums. Such a In any effort to discourage move is likely to upset the or contain the emergence of dictatorship, nothing works better than a growing middle himself a retired general who understands how dangerous

angry military officers can be for Nigeria's stability. But the U.S. government is in a strong position to help the Obasanjo government quietly recover much of the loot With oil prices at their lowest point in decades, the government itself and the long-suffering Nigerian people need the money.

American comorations are well-positioned to play a mafor role in the economic recovery of Nigeria. They can also help ensure transparency by keeping their deal-making honest and ethical. It is not just the right thing to do. In an economy with the size and potential of Nigeria's, there will be enormous rewards for everyone down the road.

The writer, president of Afrithat money — and possibly as contributed this comment to much as \$30 billion that ana-

# A Brave Old World: Life Begins at 140

PRINCETON, New Jersey — The prospect of hyper-elongated life spans is tantalizing, not least to one's curiosity. If Thomas Jefferson, who was born in 1743, had lived in be 200, he might have been spared by half a century the DNA analysis of Sally Hemings's descendants, but he would have seen automobiles and airplanes, not to mention two world wars. What might a 200-year-old born today even-

For some biologists, such questions no longer sound like science fiction. Having extended the life spans of fruit flies, nematodes and mice, they now believe it is only a question of when they will be able to do so for humans.

If the results obtained with the lower organisms indicate what is in store, the normal human life span will eventually more than double, extending up to perhaps 200 years. And even at nine score and ten, people will remain pneumatic and supple, able to bound from Exercycle to jogging path with-

out losing a breath.

But a longer-lived monse will not necessarily make us into Methuselahs. The actuality of the technical future usually lies in the details.

Long before the discovery of nuelear fission, scientific visionaries predicted that the energy trapped in the atom would one day be released, so that great ocean liners could cross the Atlantic powered by the atoms in a single glass of water. Those predictions ran afoul of the gritty technical details of generating nuclear power. including the realities of reactor safety. nuclear waste disposal and the poBy Daniel Kevles

tential for human operating errors. It seems even more hazardous to start making rosy predictions about a society of gym-buffed bicentenarians. At least one huge detail remains un-addressed; whether the 200-year-olds' mental powers will match their physical ones. And even on the purely

MEANWHILE

physical front, the few cines at hand are not very encouraging. Compared with their normal brethren, the longlived mice are small and fat; the ancient fruit flies do not seem able to reproduce until they are well past the usual age of fly-bearing. The genes for longevity, like all

genes, are probably imbedded in an integrated conglomerate, the sort of self-regulating system that keeps cells cooperating with each other and organs functioning in their place. Maybe the genes controlling aging can be jiggered independently so that the jiggering does not mess up anything else. But maybe not. Tomorrow's children might be genetically engineered to live longer, but they might also all be short, fat and

much older than they would like. And forestalling death would inevitably worsen many of the social crises that already loom. It would increase population, further burdening

unable to bear children until they are

slowing down aging would be available to everyone. Some hiotechnology company would no doubt patent the relevant genes, or the procedures for deploying them, or both, and then charge whatever the market would bear, which would likely be almost anything.

It is difficult to imagine the government authorizing Medicaid to provide poor people with the genes for living an extra century or two. It is equally difficult to envision your friendly health maintenance organization of health maintenance organization of health maintenance organization. tion offering the genetic enhancement, since if you live longer, you will further burden its services and tax its profits.

Those who can pay for the technology will get it, and those who can 't — much

of the population — will not.
In "Brave New World." Aldous Huxley's dystopia of Alpha elites and Delta drones, people are engineered to possess at 60 the powers they had at 17. A World Controller explains, "Now such is progress — the old men work, the old men copulate, the old men have no time, no leisure from pleasure, not a moment to sit down and think."

Whatever tomorrow's 200-year-old men and women would do with their time, one outcome seems certain. They would be an elite in a two-tiered society: the Alphas, long-lived by virtue of their affluence, and the numerous Deltas who support them, still bound by the diminishing capacities of aging, and by the biblical three score and ten.

The writer, author of "The Baltimore the planet — and might well create a generation gap of titanic proportions.

It is unlikely that the procedure for this comment to The New York Times.

## LETTERS

## 'Zero Faults' Military

Regarding "A Military Culture Where No One is Held Accountable" (Opinion, March 13) by William Pfaff:

Mr. Pfaff is correctly concerned about potential intol-erance of risk in the U.S. military. He is misinformed, however, about the bombing in Sandi Arabia in 1996, where the U.S. Air Force commander's career was ended despite his having implemented extensive proce-dures recommended by an outside security review before the attack.

The commander was quite competent to deal with base security and he did so, but the attackers succeeded nonetheless. This was a classic example of "old school" commander accountability as described by Mr. Pfaff, for better or worse. In this case, some thought the action against the commander represented accountability. while others sensed the scapegoatism that encourages risk intolerance.

The impression of a "zero faults" culture in the U.S. military is widespread, although its relation to the end of national military service as suggested by Mr. Pfaff is unclear at best. My experience as a fighter squadron commander in Europe was different I was rewarded rather than punished for taking constructive risks, ranging from tactics in "graded" exercises to new systems in Bosnia, despite my failure to achieve a zero-faults

Risk aversion that saves lives in the course of accomplishing the mission is a commander's responsibility. A given risk looks different to the one who writes the letters to the next of kin, but Mr. Pfaff is right to warn of the equally grave long-term consequences of risk intolerance.

Moreover, U.S. engage-ment abroad, with its goals of shaping the security environment and preventing or minimizing crises, depends upon its being conducted at a cost, human and financial, deemed acceptable by the American public. This pressure, com-bined with the real risk to American lives, is much more important than changes in military culture in driving the current emphasis on force protection, and it affects State Department embassies as well as military operations. JOSEPH R. WOOD.

The writer is a lieutenan colonel in the U.S. Air Force.

A Marine Corps pilot who needs an altimeter to tell him he is flying at 300 feet and a map to inform him that Alpine valleys have cable cars? In addition to a presidency without honor, the United States now has a military without shame.

JAMES SWETNAM

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# 40 in Kosovo Were Victims Of Massacre, **Study Finds**

By R. Jeffrey Smith Washington Post Service

ROME -- An independent forensic study of the killings of 40 ethnic Albanians in the Kosovo village of Racak in January has found that the victims were unarmed civilians executed in an organized massacre, some of them, according to Western sources, forced to

kneel before being sprayed with bullets.
The findings by Finnish forensic expens, whose report was released Wednesday in Pristina, the capital of Kosovo province, contradict claims by officials of the Serb-led Yugoslav government that the dead were armed ethnic Albanian separatists or civilians accidentally caught in a cross-fire between government security forces and separatist rebels. Western officials have blamed the

the case, leaders of the European Union, which sponsored the inquiry, had asked the forensic team to withhold from the press and public some of its most po-tentially inflammatory findings, accord-

ing to official sources.
The request, they say, was made out of concern that the results would further polarize the two sides in the Kosovo conflict and impede the Belgrade goverameot's acceptance of a peace agree-ment for the Serbian province at talks under way in Paris.

One Western official said the German government, which holds the rotating chairmanship of the European Union, had ordered the Finnish team not to rélease a summary of its investigation, which includes details about bow some of the victims appeared to have died. Instead, at Bonn's request, the team agreed to release only the voluminous

The killings on Jan. 15 at Racak, an thinic Albanian village southwest of Bristina, outraged the world and became a turning point in the world and became a turning point in the world and became turning point in the yearlong conflict etween security forces and the Kosovo Liberation Army, the main ethnic Al-lanian rebel group fighting for Kosovo's independence from Serbia, the dominant epublic in the Yugoslav federation.

killings at the time and renewed their be had made in October to pull out most threat to carry out punitive air strikes of his military and police forces. against Yugoslav military targets. Days and four-West European nations.

The forensic team's investigation, sign the agreement and the talks end. based on an examination of evidence at the site and autopsies cooducted jointly with Yugoslav government pathologists, determined that 22 of the victims Rambouillet ended Feb. 23, but they were slain in a gully oo the outskirts of asked for time to coosult with local Racak, precisely where their bodies military commanders in Kosovo before were found on the morning of Jan. 16. actually agreeing to sign.

close range, the sources said. of the Finnish team, told journalists that the killings were "a crime against homanity," though she declined to use the third day of the talks Wednesday. word "massacre," saying such terms were outside her mandate, Reuters reported from Pristina. Miss Ranta said it talks with Russia, say that the NATO carry ont a follow-up investigatioo. But she said there were no indications that the people were anything other than unarmed civilians and there was no sign of

tampering or fabrication of evidence.] Although the bodies of some other victims in the village were moved inin homes or a mosque before international observers arrived, the forensic experts were able to determine where all but four of the 40 victims had died.

From the pattern of the built wounds on their bodies and other evidence such as their civilian clothing and possessions—the team found oo reason to conclude that they were killed accidentally or were members of the Kosovo Liberation Army, said the sources, who asked not to be identified.

After that, probably next week, NATO's secretary-general, Javier Societally or were members of the Kosovo Liberation Army, said the sources, who asked not to be identified. Liberation Army, said the sources, who asked not to he identified.

that the angle of the bullet wounds in the victims' bodies was consistent with a could then order a phased bombing camscenario in which some of them were forced to kneel before being sprayed with gunfire from automatic weapons. ground-to-air artillery and rockets. This "spray pattern" finding is among the sensitive details of the report.

Wounds on the bodies of some other eyidently suggest they were shot while

were sbot, The Associated Press re-

Continued from Page 1

to have been festering in the strongly

ceotralized Brussels bureaucracy. Even

though it exposed a tip, not an iceberg,

the investigators' report punctured what

one official called a code of silence to

outsiders, that, he said, has enabled EU

officials to intimidate whistle-blowers.

reject calls for transparency and add

Finally what seems to have em-

powered the European Parliament -

long derided as institutional window-

layers of hureaucratic secrecy.

Europe about corruption widely thought

This position often clashes with the fact that Europe's promise is seen at varying



Milan Multinovic, the president of Serbia, gesturing Wednesday as he arrived at the Kosovo peace talks in Paris.

# government police for the killings. Because of the extreme sensitivity of the European Union, Because of the European Union, Serbs Seen Preparing Big Military Push

By Peter Finn Washington Post Service

PRISTINA, Yugoslavia - A twoweek offensive by government forces against ethnic Albanian rebels in northwestern Kosovo appears designed to clear a critical rail link for transporting heavy military equipment deeper into the separatist Serhian province, accord-

ing to Western officials.
The bombardment of ethnic Albanian The bombardment of ethnic Albanian cials said, they appear to be establishing villages in the foothills of the Cicavica a buffer around the rail link. Mountain range along a main north-south road began after the killing of two Serbian civilians and the kidnapping of a

Yugoslav soldier two weeks ago.

south have shelled low-lying villages, displacing as many as 21,000 civilians in a swath of territory at the base of the

But the troops have not pushed into

the heart of mountainous areas held by the Kosovo Liberation Army, the main rebel group fighting for Kosovo's in-dependence from Serbia, the dominant republic of Yugoslavia. Instead, offi-

The value of the rail line, which runs through Kosovo in the Macedonian border in the south, became more apparent Tuesday when the Yugoslav army But what at first seemed like a military moved seven Soviet-designed T-72 tanks push to exact revenge has taken on a to the village of Kosovska Mitrovica, 40 strategic dimension. Western officials kilometers (25 miles) northwest of

An adviser to the Albanian delegation said that most of them were eager to get back to Kosovo as soon as possible, in view of reports that Mr. Milosevic has NATO leaders condemned the close to Kosovo, defying an agreement

James Ruhin, the spokesman for Seclater, both sides in the conflict agreed to recary of State Madeleine Albright, artake part in peace talks in France rived in Paris on Wednesday and said sponsored by the United States, Russia that she had invited the Kosovo Al-·banian leaders-to-Washington after they

Mrs. Albright got the Albanian del- KLA members, and some shells landed egation to accept the accord in principle when the first phase of orgotiations in

could only have been shot deliberately at close range, the sources said.

The Serbs continue to have problems with the political part of the agreement and are oot prepared to discuss On Wednesday, Helcua Ranta, bead issues of implementation," said the Finnish team, told journalists that Wolfgang Petritsch, the European Union mediator in the talks, at the end of the

The United States, Britain, France, North Korean negotiators had come to termany and Italy, co-sponsors of the terms in talks in New York after the Germany and Italy, co-sponsors of the was up to appropriate legal bodies to peacekeeping force is an indispensable

part of the 81-page draft accord.

If the Serbs remain opposed, or intensify the fighting significantly in coming days, the allies would probably oot be ready to take action for at least a week. according to officials in Brussels.

The 400 American and British warplanes would not begin striking until Belgrade, the capital of Serbia and what remains of Yugoslavia, and 2,000 civilian cease-fire observers had left Kosovo, officials said.

from ships off the Balkan coast in the Western officials say the team found Adriatic. Depending on Mr. Milosevic's response to those strikes, Mr. Solana paign to destroy most of Serbia's ability to shout down allied warplanes with

Allied diplomats hope that the threat of further destruction would be enough to get Mr. Milosevic to accept the ac-cord. About 26,000 peacekeepers would running away, the sources said.

[In Pristina, Miss Ranta denied that there was a conclusion that some of the victims were forced to kneel before they civilian areas withdraw to selected areas happened, we would be speculate about what altogether, and provide security while thappened, we would be speculating for days," she told a news conference.] and, within a year, leave the province

angles by member countries.

The crisis this week drove up the fever

chart in northern European couotries

much more sbarply than in their partner

nations along the Mediterranean. North-

ern nations, mostly donors, expressed

shock about the lax supervision in the

spending of their funds. But beneficiary

countries, whose economies are suffused

with European largesse, were noticeably

less exercised about better auditing.

The political inertia that often dilutes

About 7,000 ethnic Albanians fled their bomes in southern Kosovo on Wedoesday after Serbian security forces shelled the village of Kabas north of moved 30,000 to 40,000 troops into or Prizren, Reuters reported from Pristina, Serbia, quoting a spokesman for a UN refugee agency.

They started fleeing this morning and the movement continued all day, said Fernando del Mundo, spokesman for the office of the UN High Commissioner for Refugees;

"Serbian forces were shelling Kabas, which was already empty except for some

oear Korisa, and that started it all." highway to Pristina.

# South Likes Accord

Continued from Page 1

United States persuaded the North to drop its insistence on a specific commitment on food in return for the right for multiple inspections of the site.

The South Korean news agency Yonhap quoted a Foreign Ministry official as having said that debate over that detail was "the last stumbling block to the agreement." South Korean officials were confident that Washington, in return for after diplomats had been evacuated from the right to look at the underground site at Kumchangri, would provide more than 500,000 tons of food aid, the amount supplied by the United States last year through the World Food Program.

South Koreans saw that channel as a coovenient way for the United States to live up to its refusal to tie inspectioo of the site to any specific amount, whether in rooney or aid. U.S. negotiators ini-tially spurned a North Korean demand for \$300 million for one inspection of the site, discovered by satellite photographs last year, and James Rubin, a State Departir. I spokesman, said Tuesday the United States had reaffirmed "our decisions on humanitarian assistance are based on oeed."

Still, officials saw a specific U.S. pledge for a program conducted by nongovernmental organizations to work on improving potato production in the

North as a major concession.

Mr. Hong said that he hoped that "normalization of relations between Japan and North Korea would take place soon," Coordination of a joint policy toward North Korea is likely to dominate talks North Korea over Japan on Aug. 31.

here Saturday between President Kim

and Prime Minister Keizo Obnchi of hoped that another round of talks be-

said. Serb-led Yugoslav forces moving Pristina, the provincial capital, officials said. Western officials said they were the largest tanks yet seen in Kosovo.

This is rail and route clearance." said one official, "and they may also be testing the thresbold of Western tol-

erance for their actions."
The NATO allies no longer seem sure how much they will tolerate, the official said, pointing out that a cease-fire agreemeot reached in October that specified limits on government military action against Kosovo civilians was in tatters.

Over the past three weeks in Kosovo, government forces have openly moved beavy military equipment including tanks, shelled civilian areas and restricted the movements of Western monitors said from the beginning of this crisis:

— all clear violations of the cease-fire that we will put our own house in order," - all clear violations of the cease-fire agreement. Villages along the rail line Mr. Pound said.

Were in flames Tuesday, and heavy gun—

The question is fire could be heard in the distance.

In the village of Priluzie, armed Serbian civilians drinking beer described the noise as "a little thunder."

Nearby, the villages of Glavotina, Strovce and Bencuk were burning. And just northwest of Pristina, near the town of Obrilic, there were reports of heavy sbelling as the government military advance - tracking the rail line - moved steadily closer to Pristina.

Ethnic Albanians accused security forces of looting villages abandoned by frightened residents. Humanitarian organizations said the flood of refugees in areas northwest of Pristina was at its highest level since last summer, when government forces launched broad mil-

itary assaults oo rebel positions.
"They are trying to get the most strategic points in Kosovo." the Kosovo Korisa is a town about 20 kilometers
Liberation Army commander, Sylejman
(12 miles) north of Prizzen aloog the Selimi, said in an interview. "They are preparing for NATO."

# SCANDAL: 6 Olympic Officials Expelled

Continued from Page 1

down to 104. Its leadership remains intact, however, and on the first day of this emergency session, the members made it clear they wanted Mr. Samaranch to continue as their president in a vote of confidence that Mr. Samaranch won by a vote of 86 to 2, with one abstention.

In his speech before the vote of confidence, which was conducted by secret ballot, Mr. Samaranch said he intended to stay in his position until his fourth term expires in 2001.

"We had to remove all the doubt, and now there is no more doubt," said Jacques Rogge of Belgium, an IOC executive board member. "Mr. Samaranch has been totally confirmed."

Mr. Samaranch opened the session, which was conducted behind closed doors, with a speech in which he told the members that "there has been no crisis of this magnitude faced by the IOC and the Olympic movement." He theo accepted responsibility for the "develop-ment of this crisis" and sketched out proposals for reform, which include the creation of an ethics commission and the

adopooo of a new selection process for the 2006 Winter Olympics.

Mr. Samaranch also proposed the cre-ation of a commission with a broad mandate to examine the IOC in depth and make recommendations on everything from changes in the selection pro-cess for IOC members to the way the Olympics should evolve in the next millennium to the distribution of revenue within the Olympic movement.

The group would be composed of between 20 and 24 people, half of them IOC members and half of them "leading personalities who know and understand sport." Mr. Pound later said that if the IOC membership approved the creation of the commission, which would be called IOC 2000, it would hope to have a preliminary report in time for the next IOC meeting in Seoul in June and a final report in time for another extraordinary session that is expected to be called

before the end of the year.
"We're starting to deliver on what we

The question is whether the renovated house will be orderly enough to dis-courage further action by critics.

Next month in Washington, the Senare Commerce Committee holds bearings on the Olympic scandal. Senator John McCain, the Arizona Republican who is chairman of the committee, said in a letter this week to the senior Olympic official in the United States that 'the demand for Congress to act will be irrepressible" unless the IOC adopts re-

Tensions Run High

On the eve of the meeting, three of the figures at the center of the corruptioo investigatioo were involved in a bizarre scene at the committee's headquarters, The Associated Press reported.

Kim Un Yong, a powerful executive board member under investigation in the case, struck a martial-arts pose amid a shouting match with the IOC's top administrator Tuesday, witnesses said.

Mr. Kim, a South Korean, and Fran-cois Carrard, the IOC director general who is Swiss, exchanged heated words on a terrace during a break in a board

meeting, according to witnesses who spoke on the condition of anonymity.

Mr. Kim also had a confrontation with Mr. Pound. Mr. Kim was given a severe warning in Mr. Pound's report, but Mr. Pound said he could be expelled if evidence surfaced that he knew about a joh for his son that was bankrolled by Salt Lake City. At one point, the wimesses said, Mr. Kim, the president of the International Tae Kwon Do Federation. crouched in a me kwon do stance, sending Mr. Carrard running from the terrace at Chateau de Vidy yelling, "I quit!"

Mr. Pound, a former swimmer from Canada, then stepped toward Mr. Kim saying, "Calm down. Calm down," according to the witnesses.

Mr. Carrard confirmed on Wednesday that there had been a "minor incident" involving Mr. Kim. Smiling, he pronounced himself, "physically, very

## A 2d Iraqi Flight **Breaks UN Ban**

RIYADH - A second Iraqi plane carrying more than 100 Muslim pilgrims landed Wednes-day in the western Sandi city of Iidda in defiance of a UN flight

An airport official said only that the plane had arrived safely. The Iraqis joined a stream of thousands of Muslims who have arrived by air. land and sea for the annual hajj

pilgrimage to Mecca. The Russian-built Hyushin-76 carried 111 pilgrims. Another Iraqi plane carrying 110 pilgrims, includ-ing Iraq's endowment and religious affairs minister, Abdul Munim Ahmed Saleh, arrived in the kingdom Tuesday. They broke the ban on flights imposed on Iraq after its 1990 invasion.

Some 2 million pilgrims are ex-pected in Saudi Arabia for this year's haji, a pillar of the Islamic religion. About 18,000 people gathered on Iraq's border with Saudi Arabia on Wednesday to make the journey

across the desert to Mecca. A Ministry of Culture and Information official said Baghdad had asked the United Nations committee policing international sanctions on frag to allow it to draw \$2,000 per pilgrim from revenues of its socalled oil-for-food program with the United Nations.

"But the sanctions committee has instead followed a policy of procrastination and delayed the legitimate Iraqi demand," the official

The UN committee abandoned efforts on Tuesday to work out a plan to enable up to 22,000 Iraqi pilgrims to make the annual pilgrimage to Mecca without breaching the sanctions.

## CHINA: Opposition to Dam

Continued from Page 1

Xinhua reported Wednesday that the project was "facing certain difficulties in financing." It is \$3 hillioo short of the \$9.7 billioo oceded for the second phase of the construction, set to be completed To meet the shortfall, officials are

seeking loans from Chinese banks and are planning domestic bond issues, the report said. They also hope to raise \$600 million in unspecified stock offers.

The government estimates the total cost of the dam will reach \$24.5 billioo by the time it is finished in 2010. Two articles appeared in the People's

Daily oo the same day last month identifying other problems with the project. The first report quoted officials from the Chongqing resettlement burean as saying that a "a land shortage problem bas emerged." Local areas do not have the capacity to accept the farmers being moved from the dam's flood plane, the article said, and efforts to find land elsewhere have not yet begun.

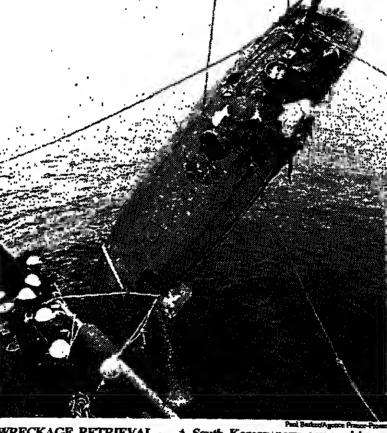
The other story said dam officials had massively underestimated the number of cultural relic sites endangered by the project. Originally, about 100 archeological sites were identified, and \$35 million was budgeted for their removal. But by 1996, 1,283 relic sites had been confirmed, and scholars said they needed \$234 million to excavate them. The idea to dam the Yangtze stretches

back to the early 20th century and the first president of China, Sun Yat-sen. In the 1930s, American engineers, when massive public works projects were the rage in the United States, advised China on its potential. After the Communist revolution, the dam became an obsession of some Chinese engineers, imbued with the Communist belief in the ability

of man to harness cantre.

Mr. Li firmly backed the Three Gorges in the early 1990s, partially as a way, his critics claim, to leave behind some legacy other than his reputation as one of the main architects of the crackdowo on the Tiananmen Square pro-democracy protesters in 1989.

The project is full of superlatives. It will have one of the highest ship elevators in the world, 113 meters from top to bottom. It will have one of the biggest reservoirs in the world, spanning more than 650 kilometers. When it is finished, the North would keep up an appearance of confrontation while avoiding any risk of open hostilities. "War is impossible." said Huh Moou Young, a research fellow at the Korsa Institute of National Visit Yangtze, and will rise more than 180 talking of EU defense reform that there threat of military action in accordance But the dam will also force at least 1.8 million people to leave their homes.



WRECKAGE RETRIEVAL - A South Korean navy crew raising a semisubmersible vessel in the seas south of Jinhae, South Korea on Wednesday. The North Korean vessel was sunk by the South in December,

EUROPE: Fraud Crisis Divides Continent Between Quick-Fixers and Radical Reformers

Obuchi to offer full support for a policy

of recocciliation with the North despite

Japanese outrage over the firing of a three-stage Taepo Dong-1 missile from

South Korean officials said they

rience how hard it is to get a consensus on action among member states. For those with this mindset, a radical

change in political habits is a utopian illusion, and the maximum possible is a quick institutional fix. EU governments, technically not guilty in the commission scandal, do not want the debate to extend to their responsibility for abdicating to Brussels on crucial points in European integration, as a way of limiting accountability and side-stepping democratic debate.

Now change, albeit besitant, seems certain. Elections for the European Parliament election occur in a few weeks'

long had rhetorical advocates in the EU. among politicians, trade unions and could galvanize the lusterless campaign: party officials, who know from expe- Already, the Parliament's unexpected assertion of authority fits a historical pattern of democracy's emergence.

Inevitably, the commission's powers ditional national sovereignty passes to more things in their pockets."

European institutions. The paths this Observers predicted, how European Central Bank, set up to manage the single currency.

Similarly, Mr. Blair noted last week in

Japan. Mr. Kim hopes to persuade Mr. tween the United States and North Korea specifically on the missile issue, set for March 29 in Pyongyang, would help relieve Japan of some of its concerns. "This agreement will pave the way for resolution of the missile matter," Mr.

Hong predicted. Then, he said, Japan could also provide its share of funding for KEDO, the Korean Peninsular Energy Development Organization, set up under the Geneva agreement to build ouclear power facilities in the North.

Officials here did not seem concerned that the agreement on Kumchangri specifically provides for only two inspec-

tions, the first in May, the second a year later. "Once a year is enough," said Mr. Song at the Blue House. Nor did he think will contract and more inidative will shift to member states' elected beads. facilities elsewhere. "I am not so sure This quest for democratic legitimacy they can make other sites," said Mr. seems bound to gain strength as tra-Observers predicted, however, that

change will take are cot self-evident, as the North would keep up an appearance demonstrated by the uncertainty and of confrontation while avoiding any risk political turbulence surrounding the of open hostilities. "War is impossible," fication, "but there will always be the

dressing — is the growing awareness of people across Europe of the EU's grow-Europe's response to a crisis seemed to be foreshadowed in other discordant reactions. Reform calls, trumpeted by the ing power in their daily lives. The need for greater transparency has media, aroused only a muted echo time, by coincidence, and the scandal

صكنات الأصل

The MACRO View

# Coming-of-Age In Cyberspace

By Phil Agre . . !

OMETIME in the fourth quarter of 1998, cyber hype went out of fashion. The Internet, once excitingly strange and new, has become an everyday tool

A repertoire of fights — privacy, equity, censorship, intellectual property — has become familiar if not necessarily resolved. Whole generations of visionary business plans have failed. And the Internet stock bubble has become genuinely dangerous. It's time to stop and assess.

What exactly happened during the cultural frenzy of the last five years? And what happens next?

The growth of the Internet has been similar to the

adoption of many other technologies, such as radio and the telephone. In each case, the long, slow work of researchers and hobbyists reached the mainstream once the necessary infrastructure became available and manufacturing achieved economies of scale.

Once such a technology achieves a critical mass of users, it quickly becomes more attractive to everyone.

else. Thus the recurring episodes of explosive growth.

Yet despite their regularity, all of these historical episodes feel radically novel to the people who live through them. Every important technology creates an imaginative vacuum. A society can pour its profoundest hopes and fears into the millennialist excitement of that vacuum, and the technology will make them all seem

The Internet's millennium is cyberspace; a promised land of digital information that transcends the physical world and brings peace, prosperity, and freedom. But reality, we are learning, is more complicated than the simple promises of cyberspace.

The Internet is an ideal medium for a global civil society, but it also makes the public sphere easier to monitor and regulate. The Internet supports the con-struction of efficient new market mechanisms, but it also amplifies the economies of scale that lead to industrial concentration. The Internet enables concerned citizens to mobilize for privacy protection, but it also facilitates the traffic in personal information.

Furthermore, many of the received truths of cyberspace have turned out to be wrong.

For example, the digital realm was supposed to transform our lives into a disembodied "virtual reality." But,



fering in the coming years is what you will be able to

buy.

The idea of a home server, as the basement box could be called, was championed by Sun Microsystems Inc., which not coincidentally makes servers as well as the Java programming language and the new Jini networking technology that provides a way for computers to find other kinds of appliances via the

But the concept was supported by other compa-nies. At International Business Machines Corp., which is active in a broad range of computer sectors, 'our view is really that the PC itself is going to continue to run the kind of personal productivity you see today, but it is also going to be the control point for other devices," said Phil Hester, chief technology presented the idea of the network computer, which officer of the company's personal systems group.
"The challenge for individuals is to bind all this

information and present it to them in a way that is a lot more user-friendly.

One way it could be friendlier is if you did oot have to spend all your time in front of the computer. "Think of something as mundane as an alarm clock," Mr. Hester said. "The technology inside has changed a lot in the last 100 years, but you still go to bed, set the alarm, and unless somebody sneaks in and changes it or the power fails, it's going to go off,

in the morning."

Which is fine as far as it goes, but what if you are, flying somewhere the next day? "A lot of things could happen: traffic, bad weather, flight delays. Why should you find that out at 5 A.M. when your PC. could find it out for you and reset your alarm

What that would require is a device that is always on and that can independently interface with other computers that would tell it what the weather and traffic were like and whether the plane was delayed on its trip in time.

Whether that device is a PC at all or just an alarm clock that can talk to the Internet is a matter of debate. The question is where the computing gets done, and the answer has profound ramifications for companies that make computers, write programs and offer Web-

Oracle Corp., which specializes in database programs that are widely used in big companies and for many Internet applications, has taken the most rad-

ical stand among the big companies. In Aogust 1995, its chairman, Lawrence Ellison,

Continued on Page 13



Will the fuel cell seriously challenge internal combustion engine? Page 10. Mobile phone roaming far and wide gets easier every year but not cheaper. Page 10.

Europeans are teaming up to try to provide more local content on the Internet. Page 12. High-tech centers in Europe are trying to compete with Silicon Valley. Page 12 Page 12. The European Union wants to bring scientific research closer to the public. Page 12.
Sun Microsystems hopes to get all electronic devices talking to

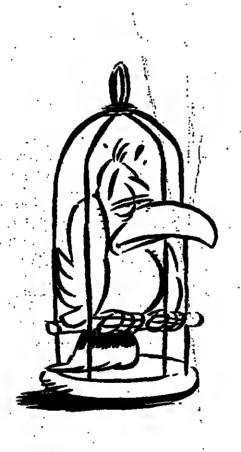
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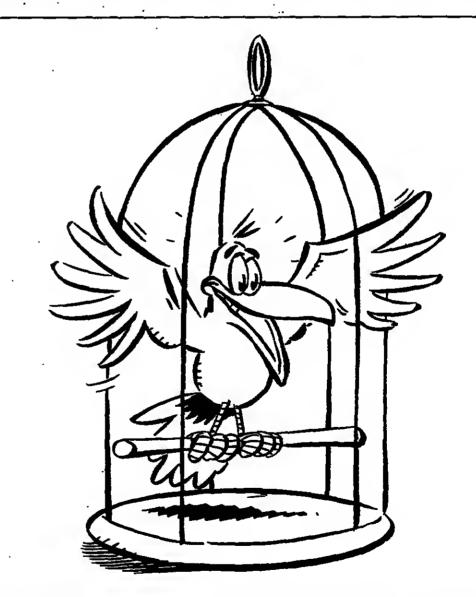
each other. Page 13. An Intel executive discusses investment plans. Page 14.



China is transforming from a traditional economy to a modern Taiwan aims to move into the top niche of the world's

technology food chain. Page 15.





# IN GLOBAL COMMUNICATIONS, STANDARDIZED SOLUTIONS DON'T FLY.

Enterprise information systems are essential to competitiveoess in multinational business. Managing competing communications traffic, from mission-critical supply chain transactions to web browsing, is growing more expensive and complex. Plus, the demand for flexible solutions to meet an ever-changing variety of international connectivity oeeds is increasing. So what you need is a network that really lets you spread your wings.

A one-size solution doesn't fit all

The requirements of your enterprise are unique. To maximize your busioess systems investments and gaio a competitive advantage, you need a global specialis: who can analyze your needs and build the network to match. You need Infonet. Choosing the network that grows with you Infonet has been the leading supplier of managed global communication solutions for 28 years.

Leading industry analysts recommend our services because they are delivered consistently worldwide and support enterprise applications such as resource placoing, collaboration, messagiog, e-busioess, web-hosting and security services. They are delivered over intranets, intelligent extranets and the Interoet and are supported locally in 59 countries, with connections in over 180.

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# TRIB TECH QUARTERLY

# Can 160-Year-Old Invention Transform Motor Vehicles? issues. Most fuel cells are handmade and cost \$500 to \$5,000 per kilowatt (kW) of power, compared to \$20 to \$50 per kW for the internal combustion against the internal combustion against the forest the f

By Brad Spurgeon

ARIS — Over the last five years. the search for a clean, efficient recbarge alternative to the internal combustion engine has moved out of the scientific laboratory and toward ily car is a 160-year-old electrochemical invention called a fuel cell.

'It has taken over a century to com-

mercialize the technology simply because we're getting better all the time at things electrochemical," said Robert Rose, executive director of Fuel Cells 2000, a private nonprofit advocacy group in Washington. "You might argue we're approaching the electrochemical age. It's almost like a choir out there now where CEOs of major automobile and oil companies are saying. The era when we burned fuel for energy is coming in an

A fuel cell is a portable electricitygenerating power plant similar to a bat-tery, but that does not require recharging. As long as it receives its fuel—bydrogen— it produces electricity through a process that does not require burning, and so produces no dirty emis-sions. In fact, the only emission is wa-

It was partly a growing public concern for the environment that spurred this movement to do away with the roodern city's greatest pollution scourge: the in-ternal combustion engine. The more than 700 million global motor vehicle fleet emits hydrocarbons, nitrogen oxides, lead particles and is generally responsible for more than 90 percent of the carbon monoxide emissions in the world's cines. But it was when the government of California passed legislation in 1990 (and confirmed last year) that by 2003, 10 percent of new cars must be zero-emission vehicles, that big business suddenly took notice.

While many automobile companies already offer electric cars, they have a low range, low speed and acceleration and their heavy batteries take ages to

The fuel cell car - which is an electric car with a generator on board instead of a battery — seems to provide the answer, said Marcus Nurdin, managing ogy most likely to revolutionize the fammakers and users. "But it was specifically the presentation by Daimler-Benz of the NECAR 2 in Berlin in 1996 that shook the automonive world," he said

The NECAR 2 (New Electric Car) was a multipurpose vehicle with a fuel cell powered by pure hydrogen, and that did not sacrifice any passenger space. Daimler had already started shaking things up in 1994 with the NECAR I. While other auto companies were testing fuel cells in laboratories, Daimler put a fuel cell in a van and drove it around for thousands of kilometers. (The drawback was that the cell took np the van's entire

Daimler bought the cells from Ballard Power Systems Inc., a small Canadian company that in 1993 bad powered a 20-passenger bus with a fuel cell. Ballard proved it could create sufficient power

density in fit a fuel cell into a car.

But the race really began in the spring of 1997 when Daimler formed an al-liance with Ballard — later joined by Ford Motor Co. and Royal/Dutch Shell Group - and announced a production of 40,000 fuel cell cars per year by 2004. and 100,000 by 2005. Their current investment is estimated at \$725 million.

"That changed the fuel cell debate from one about development to one about commercialization." Mr. Rose said.

Subsequently, nearly all the leading car manufacturers announced similar plans to produce, by 2003 to 2005, fuel cell cars as part of the world's 55 million new cars made annually. General Mo-iors, Chrysler (which later merged with



Mercedes-Benz's NECAR 3, which was unveiled in 1997 and operates on a fuel cell, could be an alternative to the internal combustion engine.

wagen/Volvo, Mazda and Honda have a wire — where they power the car's

took off partly due 100k off partly due to the success of the The era when we uniemai comous-uon engine, but burned fuel for energy not until the second half of the 20th is coming to an end.

century that scienulate the necessary materials, such as platinum, and to create cheaper ones,

such as Teflon. A fuel cell essentially performs electrolysis in reverse, using two electrodes separated by an electrolyte. Hydrogen is presented to the anode and oxygen in the cathode. A catalyst at the anode separates the hydrogen into positively charged bydrogen ions and electrons. The ions migrate through the electrolyte from the anode in the cathode where they

Daimler). Ford, Toyota, Nissan, meanwhile, have gone out of the fuel cell Renault. Peugeot/Citroen, Volks- and through an external circuit — along

This so-called revolutionary technology was created in 1839 by Sir William ogy was created in 1839 my Sir william Grove, a Welsh judge and gentleman Gemini space program, when they were scientist. It never used in favor of nu-

power. They are still used in space not only for power, ler numbers. but also for making astronauis drinking water.

Commercial use tists had learned how to better manip- was prohibited by the high cost of the materials until breakthroughs in cheaper platinum catalyst production in the early 1990s. Small companies like Ballard formed to find commercial applications. (The next edition of Fuel Cells 2000's directory, which comes out next month, will list over 700 such companies, more

than double the number last year.)
"We're in this to build a business and
not necessarily to win Nobel prizes," said Firoz Rasul, Ballard's president and chief executive. "We're not interested in playing in a technology sandbox." But high cost is still one of the key

for the internal combustion engine. To reduce cost, Mr. Rasul said that Ballard is searching for ways to eliminate parts and find cheaper materials, without sacrificing performance. It must then develop the manufacturing process to make the cells "to extremely high volumes to meet the cost target set out by the auto-motive industry, he said, which is be-tween \$50 and \$60 per kW by 2004.

According to Nicholas Abson, a former television science program productr who founded an Anglo-Belgian fuel cell company called Zevco in 1994, the key to reducing cost lies in choosing the right kind of fuel cell.

HE ONES used in the space program were not acid-hased, like Ballard's, but alkaline. Zevco has put alkaline cells into London's black taxi cabs, creating a cab that costs only £2,500 (\$4,000) more to buy (£29,500 instead of £27,000), but with daily operating costs up in 50 per-centiower. Mr. Abson said alkaline cells may be made more cheaply and in smal-

Materials is the issue," Mr. Abson said "We use plastic, we don't use ntadium. We use a liquid, we don't use an expensive membrane. We use cobalt and silver, we don't use platinum."

Mucb research and development remains to be done, bowever. Ballard, in testing buses in Chicago, ran into cooling problems last summer (that it says are low resolved). Carbon dioxide turns an alkaline cell's electrolyte into acid, calling for a bulky onboard oxygen cleaner. And when gasoline is used as a fuel it can poison a fuel cell, if not

properly cleaned.
What fuel to extract the bydrogen from is the biggest problem. A generally favorable study on fuel cell cars by the State of California Air Resources Board International Herald Tribune.

The study says that methanol or gasoline are better, since they do not require hulky high-tech tanks, and may be distrihuted through the gas station network. But such fuels are used only for their hydrogen, and the onboard process of extracting it also creates toxic emissions—though about 90 percent less than for

the internal combustion engine.

'If you solve all the R&D issues and the cost," said Steven Chalk, who is responsible for fuel cell research at the U.S. Department of Energy, "you still have to get the fuel out there.

Most experts agree that the challenges offered by the race to create a fuel cell car will ultimately spur the development

of the technology in other applications.

"If you get even close to succeeding in the car market," Mr. Rose said, "you will be able to succeed spectacularly in other markets. If you can make a 100 kW generator that will fit under the hood of a car, you can also have a 100 kW generator that will be a spectacularly successful product for other markets.

Fuel cells may eventually be used in such applications as laptop computers or cell telephones, or even to power an office building or home. As Mr. Nurdin pointed out, one's country cottage could eventually be powered by the fuel cell in

Both Mr. Rasul and Mr. Ahson conthe family car. sider the fuel cell to be as revolutionary and transforming a technology as the

microprocessor.

"I want to make \$15 a kW fuel cells,"
Mr. Abson said. "Because at that point you can go into a Masai village and say, 'Here's energy. You can revolutionize the world. Energy is what separates the rich from the poor."

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# Mobile Phone Roaming: Easier but Not Cheaper

by Eoin Licken

most exciting aspects of the new technology vas the ability to roam, to make and receive talls using the same phone in different countries.

Roamingfar and wide gets easier every year. There are more than 135 million users of the most popular digital mobile oetwork

to 50 percent onto the cost of roami while in some instances value-added tax has had to be paid twice on the same call, meaning calls made while roaming may cost up to 10 percent more than calls made

on the same phone at home. Meanwhile, roaming is becoming more by the end of April. and more popular. A study of nearly 300 roaming users last year hy the London-based consultancy Philips Tarifica found that convenience, ease of use and security rated higher than costs when companies where

cost when companies were choosing their communications methods while ibroad. Before analyzing the compo-

nents of roaming costs, it is important to realize that there are two categories of roaming charges when a roobile phone is used outsidefits home network. The first is a harge for receiving calls. Normally within Europe, the person calling a GSM number pays forthe call, unlike in the United States and parts of Asia where the nohile user generally pays a portion of the cost of calls

received. But if the mobile is roaming using another network - the mohile user pays the bulk of the call charge: the cost of transferring the call from the home network to the visited network. This is to ensure that callers only pay the usual rate for a call to a local mobile.

But what if the person who makes the call is also alroad, perhaps in the same country as the person being called? In this case, both end up raying for international calls. Imagine, for example, that a French mobile phone uler travels to Rome. If a colleague in Rome cills her, he pays for a call to France, while sie pays to transfer the call from France pack to Rorce. They might be next door to each other, but the operators are charging for two international calls.

The second additional roaming cost applies when making calls. Besides paying the appropriate call rate determined by the visited network, that network's operator frequentil adds a roaming markup per call, know as a visiting public land mobile network (VPLMN) charge. This is billed via the bome network, which may also charge the user an additional roaming markip per call, known as a bome public land nobile oetwork (HPLMN) charge.

THE GSM operators' body, called the GSMAssociation, has a gentleman's agreementhat visiting network charges are limited to 15 percent, while home network charges are left up to operators. However, some operators, for example in China, charge 50 percent visiting network and zero home network markups, while British op-erators Cellnet, Vodafooe and One 2 One charge 35 percent home network and 15 percent visiting network.

Shall wonder theo that recent Vodafooe EOIN LICKEN is a free-lance journalist results showed roaming calls contributed 25 based in Paris.

percent of the outgoing artime and access revenues. Adding insult to injury, if the borne network and visited network are in ARIS — When digital mobile countries between which value-added tax is not recoverable, then users are likely to pay ducel in the early 1990s, one of the tax in both the countries for the same roam.

ing call. This does not apply, for example, when roaming between EU countries.

Thus, with most countries' value-added tax rates around 20 percent, users making roaming calls may pay 15 percent to 70 percent extra per call.

An eod to this complex series of charges is in sight. The network operators say they

type, GSM (Global System for Mobile is in sight. The network operators say they Communications), with networks in 129 are changing the way roaming calls are countries. But while roaming may be easy, are changing the way roaming calls are stand the charges involved, and prices may it is not cheap.

The first decade of mobile roaming has

The first decade of mobile roaming has been characterized hy operators adding up the GSM Association have agreed to decharged hy visited networks. Instead, a systern of network operators charging each other wholesale rates for roaming calls will apply, known as an inter-operator tariff (IOT) scheme. This is due to be introduced

ing calls in visited networks. Pietro Cotino, who chairs the GSM Association's billing and accounting rapporteur group, said the IOT scheme will simplify the charges for international roaming. Though careful not to promise price reductions, he nevertheless said operators would be freer to charge what they like, and home operators may decide to offer new roaming tariff plans. "More innovation is expected," he forecast, citing possible examples such as

cheaper roaming charges for high users, or a single charge for all roaming calls within Europe.

But industry watchers are skeptical. Julian Herbert, research manager at English mobile research firm EMC, said the IOT plan was first announced in September 1997, hut "little has heen heard from individual operators about progress since the GSM Association's Warsaw plenary in April 1998." The lack of any prominent IOT announcements from operators fuels suspicions that the new plan will not lead to price reductions.

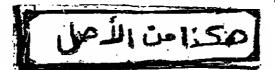
Whatever the prospects of simpler roaming charges, there is no immediate prospect of smarter call routing to avoid sending all calls via the home network. One solution, called optimal routing, is being evaluated by operators. In the example given above. this would allow the telephone switch in Rome to realize that the called mobile was also in Rome, and hence it wouldn't route the call via France.

But Mr. Cotino said operators were not convinced that the required investment would be justified given that international call rates were falling.

The presence of a husiness case is a big if. At last month's GSM World Congress in Cannes, industry representatives who preferred not to be named felt the technology already existed to implement optimal routing, but said the operators were slow to install technology that would reduce their

So, while roaming continues to get easier, with more networks to choose from, the prospects for it getting cheaper are not too bright, in the short term at least.

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# Europeans Focus on Local Content to Spur Internet Growth

What is key is to be a

Spain, a Dutch one in

the Netherlands and

Spanish Web site in

few words. Words like Yahoo!, AOL or

The most popular sites on the Internet are predominantly American, providing information, entertainment and merchandise geared to the tastes of consumers in Peoria, not Paris. in Britain, who supply telephone di-About 80 percent of the Weh pages viewed by Europeans actually originate in the United States.

Increasingly, however, European media companies, re-tailers and Internet service providers are teaming up in a bid to provide the kind of local cootent that U.S. Web surfers take for

"Without local cootent, there won't be the rapid growth in demand," said Richard Spinks, husiness development director of Lycos-Bertelsmann, "When someone talks in you about, oot a Ford Focus but a 4-liter Ford Mustang, you kind of lose interest — you can't buy it." Lycos-Bertelsmann, a joint venture between the U.S.-based Internet portal site Lycos Inc. and the German media group, has put a top priority oo Inc. and the German media group, has put a top priority oo developing local information sources - business directories, travel services, news, weather and sports - in each of the 17 European countries where it operates.

e-commerce as its nearest competitor in Europe. But ex-ecutives at Lycos-Bertelsmann say they believe the venture. Spain and Italy House Well End of the World Wide Web, that Inktomi stores in its four search placed by overseas customers. Lycos-Bertelsmann gets about to do to develop them. half of its content from local partners,

ranging from established names such as France Telecom or Thomson Directories rectory information, to a group of British rughy enthusiasts who have set up rugby.com. Managing directors in the individual countries have a lot of leeway in tailor content in their countries—
rugby may be popular in Britain and
France, but in Sweden hockey is king.
"What is key is to be a Spanish Web
site in Spain, a Dutch one in the Neth-

erlands and an Italian one in Italy," said Jean-Pierre Gnenin, international business development manager at Voila, the "Scandinavia has been the quantum of the control of portal site and search engine owned by France Telecom.

Voila has driven internet use in France by developing the world's biggest French-language data base, containing six million sites. The company claims that Voila.net is accessed by nearly half of French Internet users, and the popularity of the "We're a European company with European local offices and local content," Mr. Spinks said. "Everything must be in subscribers to its Wanadoo Internet service to about 500,000

By Tom Buerkle

ONDON — One of the higgest challenges to the growth of the Internet in Europe can be summed up in form and plant of the Internet in Europe can be summed up in form and plant of the Internet in Europe can be summed up in form and plant of the Internet in Europe can be summed up in form and plant of the Internet in Europe can be summed up in the Venter of the roughly one-find of their on-line sales were of potential in those markets, but Voila has plenty of catch-up of potential in the Voila in the United States.

Spain and Italy, Users "will find that it's fun to guite in the United States.

Spain and Italy, Users "will find that it's fun to guite in the United States.

Spain and Italy, Users "will find that it's fun to guite in the United States.

Spain and Italy, Users "will find that it's fun to guite

About 10 percent of homes in northern Europe, including Scandinavia, Britain, the Netherlands, Germany and Switzerland, had Internet access at the end of 1998, according to the consulting firm Yankee Group Europe — half the penetration rate of the United States. In sonthern Europe, however, only about 4.5 percent of homes were connected to the Web. an Italian one in Italy.'

Content, or the lack of it, has been a major factor inhibiting the growth of Internet usage, said Andy Greenman, a

"Scandinavia has been the quickest to adopt, and Scandinavia also speaks English," Mr. Greenman said. In much of southern Europe, however, "there's just a lack of compelling content, and there's also the language barrier."

Another move to foster Baropean content was announced last month by Inktomi Corp., the U.S.-based maker of search facilities and traffic servers. Inktomi struck a deal with British Telecommunications PLC to provide one of the largest European-based search facilities. It will contain about 40 million pages of European-based information. That compares with The company regards local cootent as vital for huilding

Now, using a strategy similar to Lycos-Bertelsmann's, pages of European-based information. That compares with traffic and revenue, and it claims to conduct 10 times as much

Voila is reaching out to establish local language sites with 110 million pages, or roughly one-third of all the content on

encourages the development of more content, said Paul Gau-thier, Inktomi's chief technology officer. "There's a disincentive for people to publish content if oobody can fird it."

For all the efforts to develop local content in Europe, there are some indications that American material may be strength-

ening its grip on the Internet. Mirror Image Internet Inc., a Massachuserts company that sells caches to store Internet material close to consumers, his experienced a surge in traffic since setting up caches a London and Frankfurt last year.

urprisingly, the percentage of U.S.-sourced content flowing through the European caches has increased to about 85 percent of total traff; , said Martin Alsen, the company's vice president for marketing. Although company's vice president for marketing. Although European content is growing rapidly, U.S. material is growing faster and fatter, involving more and more bits of data as sites become more sophisticated and incorporate more video and audio, he said. This trend may continue as big U.S. media companies seek todowningto the Web he said. companies seek todominate the Weh, he said.

"When it comes to the richness of content, it's going to be stamped Hollyword," Mr. Alsen said.

TOM BUERKLE is on the stay of the International Herald

# 'Silicon Valleys' Take Root in Europe

By Sharon Reier

ARIS - Call them high-tech clusters. Call them centers for 52,000 new jobs in 1997 alone. innovatioo. Draw a curve linking Scotland's "Silicon Glea" between Edinburgh and Glasgow, down through Cambridge, across the Channel to Belgium's Leoven area, to the Amsterdam-Rotterdam complex, then on to nology that serves as a support base for Lyon, then to Silicon Bavaria, with its local knowledge-based firms. "Medical Valley," back around to Grenohle, then toward Nice and on to Barcelona — and it forms a configuration something like a croissant.

These are the concentrations of information technology, communications, media and hiotech companies that Europeans showcase as their versions of Sil-

But before taking the claims too seriously, one must look at the reality as well as the aspirations.

The Cambridge area has spawned some 1,200 high-tech companies, technical consultancies, venture-capital firms and technical publishers. It is getting a lot of acclaim these days as one of the most strains the spillover effect, in Mr. Soete's with the nonmilitary activities of Thom-successful high-tech centers in Europe. view, is the third element: the traditional son-CSF of France, has a huge plant and around it taleoted people."

The area emanating from the Cambridge dominance of research and development research and design facilities in Crolles, Science Park now boasts a total of 38,000 spending in some European countries by open Grenoble, France, employing about jobs directly related to technology. By comparison, Silicon Valley created

'They are 10 times the size of us," said Walter Herriot, a former banker and Coopers & Lybrand consultant who now manages the St. John's Innovation Cen-ter in Cambridge, an incubator for tech-

Luc Soete, director of the Maastricht Economic Research Institute on Inno-Milan. Continue south to Bari and hook around through the Mediterranean to out that some regions were less vital than their promoters would suggest.

Mr. Soete said there were three elements that prevent Europe from having an area as dynamic as Silicoo Valley. First, there is a lack of space. Areas like Paris, he said, have plenty of high-level research, but real estate is too expensive for start-np firms.

Then there is the lack of interaction between universities and the private sector. "The spillover emerges from the to areas in Europe. universities, but it is less dramatic than the ways Stanford and Berkeley interact with Silicon Valley," he said. What con-

the largest corporations. For instance, in the Netherlands, he said, research and

development is extremely concentrated. "Fifty percent of the money spent on research and development is generated by Shell, Akzo-Nobel, Unilever, Philips

and DSM," he said. Since the large local companies dominate the direction of research, there is much less spillover to new firms.

The situation in Germany is similar. "You have the domination of few very large firms and technical universities, and an overdominance of research in the universities funded by companies" such as Siemens and BMW, Mr. Soete said.

A survey by the Munich chamber of

commerce noted that some 60 percent to 70 percent of electronics companies in the Munich area were in some way related to Siemens. Still, highly regarded universities and

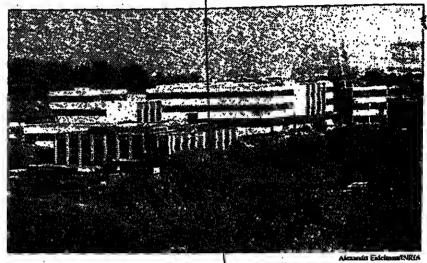
research centers do play an important role in attracting innovative companies STMicroelectronics NV, the semiconductor company formed by the mer-ger of SGS Microelettronica of Italy

2,800 people.
"We saw Grenoble had a lot of ingredients," said Joel Monnier, head of research and development. "There were a lot of laboratories like the LETL run by the French Atomic Energy Commission, and CNET, run by France Telecom, with a lot of competence on advanced physics systems architecture. That is one of the reasons we have been able to grow. We had a common research and development program with LETI and CNET where we did advanced research together."

The University of Grenoble, with some 60,000 students, yields a talent annually, Mr. Monnier said.

Hewlett-Packard, one of the founding firms of Silicon Valley, is another hig player in Grenoble.

Roger Wilson, director of public afwere not an important factor in choosing a location. "What we look for is young, Scotland now produces 40 ticular professor, course or department of a university that is world-class can gather



pool of 1,000 new graduate engineers Sophia Antipolis near Nice houses more than 1,000 high-tech firms.

Faur rise has created the Alba Center, a That, he added, is what David Packard, co-founder of Hewlett-Packard, found when he checked out the University of Edinburgh in 1960. He also fairs for Hewlett-Packard Europe, said found the requisite space, good quality government incentives such as tax breaks of life, good communications and a good

Scotland now produces 40 percent of bright graduates who are up on the latest the branded PCs in Europe and 50 percent technologies," he said. "A good par- of Europe's automatic teller machines.

To reinforce Scotland's role in advanced electronics, the government eco- SHARON RIJER is a free-lance jouroomic development authority Scottish nalist based h Paris.

semiconductor design campus and re-search institute. The campus will offer a degree in semiconductor design for the four surrounding universities.
Whether the base has public support,

as in Scotland, or is a largely spon-taneous development like Cambridge, the key to soccess seems to be access to a reservoir ofknowledge and talent.

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# EU Launches Research Project

By Barry James

seeking to bring sciresearch entific down to earth and closer to the public with a new fouryear research program that

gets under way this mooth. The 14 billion euro (\$15.3 million) plan, known as the fifth framework program and providing research spending from 1999 to 2002, concentrates on four areas: health and society, the information society, industry and transport, and energy and the environment.

RUSSELS - The which focuses on the social of research work. European Unioo is and economic problems that The program seeks to co-seeking to bring sci-face society today," said Edith ordinate research across the charge of research, innovation, training and youth.
A conference to launch the

program in Essen, Germany, last month attracted about countries, ranging from scientists to representatives of small businesses, hoping to cash in on the research bonanza.

The European Commisbody, has appointed 278 ex-dicators, which ooted a rel-

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\* Source: 1998 Reader Survey

"We are moving from re-search based on performance provide independent advice research and development effor its own sake to research on the content and direction for in relation to the United

Cresson, the commissioner in 15-nation union, without duplicating work in the member countries. It aims to create a critical mass of physical and intellectual resources to give the EU a technological lead in 5,000 participants from 60 several areas, and to contribnte to the creation of high technology jobs.

The fifth framework pro-

gram is a reaction to the commission's 1997 report on scision, the EU's executive entific and technological in-

the commission describes theprogram as innovative in that reeks to depart from the tratitional organization of reserch into compartmental-ize disciplines, and encouragithe application of science an technology to social and economic needs.

spokesman said the pro-

n would be aimed at solvspecific problems in a mee focused and flexible way tha in the past. In the past, he sai, the EU had been slow to rest to scientific challenges, sun as the evidence that rad cow" disease could be traismitted to humans.

special effort will be de-void to promoting the par-ticiation of small and medim enterprises. More than 12,00 small firms were involed in the 1994-1998 fouth framework program, anothe commission is hoping to abstantially increase this

INCE the aim of the EU is to encourage research and development that countries campt carry out on their own, the commission also envisage-so-called horizontal pro-grans to promote cooperatioo cross disciplines, incorporze research in normenber ountries, encourage the partifipation of small and medium companies, help the training and mobility of researciers and seek understanding of trends and strike tural hanges in the coonomy

and sciety.

Par of the funding is reserve for the EU's own long.

Research Center, which has eight pecialized institutes in five ountries. The money also will be dedicated to prejects that predominantly serve the citien, protect the envir-onmen, ensure nuclear safety and unlerpin European com-

petitivness.
The unding is available to any company or research in-stitute a the EU on the basis of propisals evaluated by the independent expens both for their scentific and socioeconomic ontent. The comme sion say it will examine asp posals from outside the Falia a case-by case basis.

BARRY VAMES IS ON staff of the International He

# Post-PCEra Dream: Linking Up All Electronic Devices

By John Burgess

ASHINGTON — Racing against a deadline, a group of executives meets in a hotel room to create a contract presentation. Between ten, they have the usual toys of on-the-road refessional life: laptop computer, a pager, a cell mone. The room has a TV set and fax machine; lown the ball is a color printer.

Within a minute or two, everything is woking together. A speech typed on the lappop displays on the TV set. The cell phone taps into the Internet and brings in charts from a computer back at the office. When the presentation is done, it prints out down the ball.

Such a feat is entirely fanciful today. Making it commonplace is the vision behind Jini a technology initiative that the U.S. computer company Sun Microsystems launched earlier this year. With backing from global players hat include Sony, Motorola, Bull, Philips, Nekia and Kodak, the program hopes to create a world in which all electronic devices can talk to all others and work with them. Each can daw on the other's power and capabilities, making the network a giant computer.

Personal computers can connect, too, but they are not in charge. They are just devices saring the network like any other. Showing off theinfant

"the beginning of the post-PC era."

Technology rarely works as smoothly in the real world as it does in scripted demonstrations. Sun must now prove that Jini can make the transition to real products, which the company promises will appear this year. But to Jean Bozman, a software analyst at International Data Corp., the more significant questions con-cern market acceptance: "The ultimate success of Jini," she says, "is completely dependent on the rate of adoption by consumer electronics

In the meantime, the technology already has formidable competition: from Microsoft Corp., which is developing standards that promise some of the same capabilities. These days, the entire electronics industry mouths the thetoric of networks and communication. But the fact is that most of the world's devices that contain silicon components — whether they are CD players, thermostats, microwave ovens, or TV sets - are stand-alone.

When things do connect, the link generally requires special software, a PC in charge, a common operating system and a skilled human being to set things up.

limi, in contrast, promises to allow things to connect with no set-up by humans. Devices simply "check in" on the network when they are plugged into it, announce their capabilities Jini in a San Francisco auditorium in Januay, the and wait for orders. They listen for announce-

That is how the hotel room would be ded together. The laptop wouldn't need special "driver" software to use the hotel's printer. The TV's set-top box, similarly, could aniomatically tell the laptop how to give It information.

The data would flow variously over wireless links or copper wires. Setting up those conduits is relatively simple. It is like telephoning a foreign country — you can easily open a line, but communicating with the person who doesn't speak your language is no easy task. Jini es-sentially establishes a common language.

TS VISIONARIES have no end of scenarios on how the "impromptu networks" it makes possible could change life. Such as: A traveler arrives at the airport in a cab. Instead of paying cash, she gives her personal organizer a command to pay into her account at the cab company. The taxi's meter prints her out

When she steps inside, the organizer checks in with a wireless network that exists solely inside the airport. It requests information about whether her plane is on time, and perhaps announces to reservation computers that she has reached the

Likewise, the lights and electric range of her home are cootrollable from the organizer. Mo-

Sum chief operating officer Ed Zander called it ments of what other devices are connected, and instantly to her family's PC, without elaborate the beginning of the post-PC era."

Technology rarely works as smoothly in the That is how the hotel room would be ded similar ease. As it did with the related Java programming technology. Sun is developing Jini as a community effort. Its partners get the "source code," essentially the normally secret formula, and are free to make changes to it, provided they stay within guidelines to ensure

overall compaobility.

"There is no central control, no monopolist pulling the strings," said Bill Joy, the Sun technologist who is Jini's driving force. That, of course, is a dig at Microsoft, whose Windows software runs on roughly 90 percent of the world's PCs. Microsoft has an initiative called Universal Plug and Play, an enhancement on technology that has made it simpler to connect printers, hard drives and other devices to Win-

The stated objectives of this effort are more modest than Jini's. "The main goal is to enable consumer octworking to be easier," said Phil Holden, a Microsoft group product manager. People might use the technology to pipe movies around their homes. But it could also find major use in business, he said.

Microsoft is including standard Internet specifications, which it promotes as an advantage over lini. It also says it will work with noo-Windows devices. Plans call for the specifications to go to other companies this spring and dems, scanners and new hard drives connect the first prodocts to appear by year's end.

Sun, meanwhile, is working to get the first Jini products to market, too, and has some demos. Xerox Corp., for instance, has created a Jini-enabled laser printer. Jini is "a very elegant way to simplify the process of customers building powerful network services," said Mark Hill, a Xerox vice president working with the technology.

Sony, Philips. Thomson and five other consumer electronics companies are working to make Jini compabble with a home entertainment standard they are developing. Home Audio-Video interoperability. 'In the era of net-works,' says a Sony spokesman, Mack Araki, 'we think that a lot of different technologies

need to work together."

Kodak is putting it into digital cameras, while Nokia is looking at it for wireless devices, but has made no decision as to whether to proceed. Ms. Bozman of International Data sees Sun in the lead at this point: the people at Microsoft have "talked about it more than they've shipped

it. Clearly Sun got to market first." But she notes

there is no reason why companies have to pick

one or the other. Indeed, many plan to build both technologies into their products and see which ones win over the buyers.

JOHN BURGESS edits technology coverage for the business section of The Woshington



# PC at a Crossroads: Where Should Computing Be Done?

Continued from Page?

would hardly be a computer at all: the concept was an inexpensive combination of a monitor, keyboard and mi-croprocesses that would cede all the calculations that a comcroprocesser that would cede all the calculations that a com-puter does to servers. For \$600 you would get a machine devices must ose Sun's Java programming language, Miwithout a disk drive or its own programs hat was easy to use crosoft said. and available on a moment's ootice.

Your data - letters to your parents. your stock portfolio -- would reside on somebody else's computer, which would provably be using Oracle data-bases to keep track of it, but you would not have to worry about losing it to a flood or a hief, and you could acces it from any network-enabled compiler in the world. This was not much lifferent from the on-line services that arose in the 1980s, such as Chin-puserve and Prodigy, where most of the computing took place on large mainframes at the companes' sies.

IT turned out, Mr. Hilisoo was right and wong Many people are using be Internet o access remote ervers that

perform computing tasks, ut the net-work computer as presente in 1995 has oot wrested away the market from personal conguest, to below \$1,000. Thin clicots, as network computers are sometimes known, have been making advances in he business world, but usually as been making advances in he business world, but usually as not sometimes the business world and only talk to each other "round Mark Solds serior vices". uncis in dersonal comp able organizers that can and and receive e-mail, but they isually type their letters otheir PCs.

Oracle is undeterred. "Ve feel very good because we think Larry has correctly prediced the future," said Mark Jarvis, Oracle's senior vice presidu for marketing. "He was slightly wrong in a couple of thing primarily the speed in which the PC has turned into what w feel is the octwork computer."

There is a much of revionism there; a network computer would not need to have must of an operating system, certainly not one as full of feature as Microsoft Corp.'s Windows. which is used in the ovwhelming majority of personal computers. Oracle makesno secret of its disdain for Microsoft's approach to compting, which relies on the ubiquity of Windows and a philosphy that individual users want a significant amount of cond over their programs and data.
"One thing that Microst has missed," said Mr. Jarvis,

speaking about the upcome revision to its top-end operating system, 'they focused orbuilding Windows 2000 to be all things to all people. You cabuild more dedicated appliances

that do one thing very well rather than lots of things in a heavy-duty central processing unit power on the desktop." mediocre way.

Yet Microsoft itself has a project that does not even require a personal computer. Called Universal Plug and Play, Microsoft tours it as an alternative to Sun's I'mi with the ad-

> Although it is compatable with Windows, Universal Plug and Play does not require appliances to run that operating system. The company likened its network to one of "autonomons citizens," where any device can ask any other appliance to do something. As an example, Microsoft said, a

Mr. Jarvis said he was willing to bet that products such as an Internet refrigerator that could sense when milk, for example, was running low and order more would be popular, "and I

don't think they'll run Windows." The idea of a smart house in which appliances talk to each other and the

president of advanced technologies at Computer Associates Inc., one of the biggest software makers, whose vast array of programs are used by companies around the world. "All we are talking about here is the ability for them to interconnect and to talk."

0 6, 6, 6

What is interesting is that Mr. Sokol's view about the future of the personal computer is almost the polar opposite from that of Mr. Jarvis. He said he sees the PC sitting on the desktop for years to come. There is oo quesoon there is a

certain recentralization going on," he said, "but there are a lot of applications and software that are

trend, 3-D stuff and the like that tend to require fairly

One key reason that processing power has to be close to the user is the issue of handwidth, the capacity of a network to deliver information to a computer.

Even though many telecommunications companies are installing fiber-optic lines, what is known as the last quarter mile - the connection from the nearest switching device to the home - usually contains

some copper. This limits data transmissioo speeds to about 56,000 bits per second, the speed of the fastest commercially available modems. That is much faster than the rates common a decade ago, when 2,400 band was the norm, but shopper in a supermarker could use a just barely sufficient for soch functions. Palm Pilot, an electronic notepad that as transmitting telephone-quality audoes not use Windows, to query his dio and far short of what would be refrigerator at home to see what was in required for real-time graphics-intensive uses.

There are two developments under way that are likely to speed up communications, according to Glenn Ricart, chief technology officer at Novell Inc., whose programs link computers into oetworks. "The rollout of cable moderns and ADSL

technology has really unjammed the Internet," he said. Cable modems use existing cable television lines and can

theoretically transmit information at 30 megabits per second. The competing asynchronous digital subscriber. line technology allows phone companies to use their existing copper wires of that speed, which is still about 125 times faster than a 56 kilobit modern. A one-minute silent video would therefore take about one second by cable modern or four seconds via ADSL. compared with more than eight minutes by a conventional modern.

These technologies are becoming available throughoot the industrialized world now, although they add \$60 or more to monthly communications bills. Fast wireless technologies also are available, but they tend to be even more expensive. Michael Cowpland, chief executive of Corel Corp., which

makes business software, said that the lower costs in the requiring high desktop power. Although you have the one united States than in other countries for Internet access would trend of the Internet and thin client, you have the visualization allow America to maintain its lead in adopting Internet-based technologies. He predicted devices to access the World Wide

Web would be available for as little as \$300, speeding the pecetration of computing into people's homes.

Mr. Ricart of Novell, which has a 15 percent stake in Corel. agreed that the transmission developments would help breed biodiversity" among computing devices, with desktop ma-

chines running in one or two rooms of the average user's house, for "per-sonal productivity" such as typing documents and also for communicating by e-mail and via chat rooms. Elsewhere, however, a plethora of electronic devices are going to want to discuss your requirements, and they are likely to do so by means of a home

One reason is that, even if more bandwidth becomes available, the speed of the Internet can be reduced by the amount of data flowing over it. much in the way a storm drain backs up once water fills the available space.

This is where the basement computer comes in. "One of the things that may happen that actually helps to unclog the network is the proxy server or gateway," said Bud Tribble, a vice

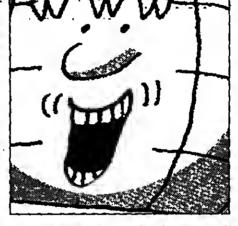
president in Sun's oew consumer unit. This entails "pushing some of the processing back towards users."

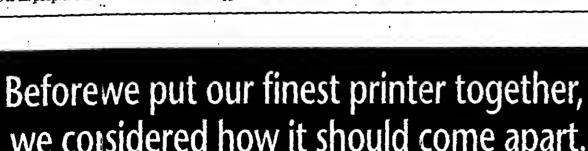
Because Internet users often return to pages they have used before, it is efficient to store that data close to them, rather than transmit it each time they access it. Similar technology already exists in browsers, which cache previously visited pages, and it also is used by Internet service providers.

If this architecture takes hold, the ramifications are sub-With an array of bouseh via the Internet, the companies that cootrol the sites people use likely would have greater influence than PC manufacturers. and there would not be much market for individual programs. Mr. Tribble said that rather than buy a specific program, for. say, personal finance, users would be going to a Web site that they could access from anywhere and that could accept informatioo from all of their appliances.

In such a scenario, "the idea of paying for a kind of software," said Mr. Tribble, would go "by the wayside." Indeed, he and some of the other executives said, you neight get the box in your hasement for free from your phone company or Internet service provider because it would make sense for them to minimize data traffic by keeping your data near you. But that nondescript box would be a commodity item, oot the kind of thing for which a bardware maker could ask a premium price.

MITCHELL MARTIN is editor of the International Herold







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**KYOCERa** 

# TRIB TECH QUARTERLY

Q & A / Stephen Nachtsheim, Intel Vice President

# Venture Capital Investments: The Reasons for Global Push like, out of 100 ideas that come in you activity in Germany. Relative toth ethactually get to evaluate probably 10 per-

vice president, helps direct the chipmaker's investments in other technology companies. Intel usually takes small minority stakes — generally worth less than \$10 million — in private or sometimes public companies. During a recent trip to Paris, Mr. Nachtsheim discussed Intel's plans to expand its venture capital investing outside of the United States this year with Victoria Shannon of the International Herald Tribune.

Q: How are you going to start building your investments in Europe and Asia? A: The first thing we have to do is staff

up, so we have been oo a relatively steep hiring ramp since August of last year. You can't just put an ad in the paper and find the kind of investments that we want

Wheo we do deals, the deal team is usually made op of three people, or parts of three people — somebody from our group, which is corporate business development, and then you need somebody from treasury, and you obviously need somebody from legal.

months, oo a worldwide basis, quadrupled our international staff. That's We have, in the last six or seven

HANNOVER Hall 13, Stand C58

Stephen P. Nachtsheim, an Intel Corp. about as fast as you can go because you ice president, helps direct the chiphave to find them, hire them, train them, put them on the ground, let them get their contacts going, and then you start building up a group that can find, hire and train other people. We've been doing the same thing in Asia — the same hiring

Q: Why the push into Europe and

A: Intel has really expanded its efforts in business development in the last two years. Four years ago, we'd do three or four deals a year. Three years ago, maybe it was 30 or 40. Last year, we did about 130. So why oow? There's probably three reasons for it. Reason No. 1 is ganization so it has the bandwidth, processes, expertise, et cetera, to go out and work on an international basis. And I think the second reason is the market is

I tunk the third reason is there are a few of us at Intel that try and not be quite the inward-focused, U.S., California company that one sometimes Sada Maria and Sada Mar pany that one sometimes finds. Intel has tried to be a very international company.

'A few of us at Intel try not to be quite the inward-focused, U.S., California company that one sometimes finds.'

any unrec reasons for it. Reason No. 1 is we've built it into a fairly effective orment in me, what do I do? A: If you've got a business plan, you can send it to proposals@intel.com.

Q: Seriously? A: Seriously. I don't know the exact

Q: So if I have a great business plan that catches somebody's eye at the other end of proposals@intel.com, what hap-

A: Proposals come in from lots of

different places. Some of them come in from intel.com; we get a lot of them from other venture capital companies who would like us in on a deal. Some of them are letters that come directly to Intel,

some of them come from other start-ups. Essentially, they'll go through a sort. It's kind of a funnel. First of all, it has to fit one of our strategic intents. Secondly, it has to look like it maybe has a chance in hell of succeeding, so it has to be somewhat rational.

To give you an idea of what the sort is

gation, that means we're starting put stuff going on in Spain. some time into it, and they might actually have a meeting with the commany.
Then they might reject it or they might keep going until we get to something called a "deal concept meeting."

A deal concept meeting is a meeting with the team that's looking at the deal. One of the people that did the investigation who wants to champion the idea will come in and say, "Well, I found this deal. Here's the concept. They're going to do this, here's what the investmen might look like, this is what Inter car bring to the party." The deal team say proceed or not.

Q: Mike Volpe at Cisco Systems Inc recently was quoted as saying, "Ther are no start-ups in France, very few Britain and none in Germany." How would you assess that?

A: Well, that's not quite true. Th countries that are really getting active in these kinds of things are Israel, India surprisingly China, Taiwan, of course. We're starting to see a fair amount of

cent of them, maybe fewer. These to to active. There's some stuff going a in active. There's starting to be some

Q: As you're staffing up in Eath and Asia, are you finding that lands any different than in the United States A: Yes. I can't make a country-b. country analysis of it other than to sa

that the venture capital function in Eng land, at least, seems to be missing. I'm not sure about the vitality of the venture capitalist part of the financial sector on an overall European basis. The general feeling seems to be that this is a market that hasn't grown yet. It doesn't mean it won't. What yoo seem to have in many instances is a lot of European

companies coming to American venture capitalists for investment A 12-person start-up is going to find it hard to get listed on the London Stock

Exchange, whereas we have Nasdaq and a number of other things that make it easier to take companies public. There are investors — I'm just saying the ven-ture capital function of the financial structure seems to be a little less mature here than in the U.S.

The MACRO View

# Cyberspace Comes of Age

Cottinued from Page 9

in fact, the Internet precisely hy loosening the constraints that bound certain activities to particular places, lets

people give greater prority to their bodies.

To take one especially well-understood cases research by economic geographers such as Saskia Saskin shows that global finance, fai from dispersing in the other, is concentrating in a few global centers. Why? Because financial people need ace-to-face meetings recement mancial people need ace-to-face meetings occurrent their networks and nejotiate their increasingly complicated deals. And with the coming generation of specialized "information appliances," industrial design will adapt networked information technology ever more

closely to the rhythms of our belily lives.

The cyberspace world, withits conquest of distance, also seemed to call for "disingranediation": the elimination of intermediaries throupout the economy.

To be sure, intermediaries sch as navel agents and insurance brokers are in troubled et many, if no most, of the successful husinesses oo th Internet are precisely a new generation of intermediars. The Interne chables the boundaries between organizions to be reconfigured, but no simple theory predicts eacily how.

BOVE ALL, cybersace is supposed to be hostile to institution the digital revolution promised to displace of just intermedialies but government bureaoctics, business hierarchies, and educational systems as rell.

The reality, once again, is ifferent. The Internet's initial applications have emphsized informal counceng people with commu interests, largely butside of established institutional annels. But the Internet is now ling integrated into its

institutical environment. Organitions of every and have leaded that an Internet fles-ence mins considerably lines than a cb page built over a weeken Governments, pusinesses, id nonprofits alike are using the Internet to integrate their openions with those of their supplier allies, and customers. This is gigantic undertaking,

and the lost important Internet action now found in the slow-mong and unglamerous work of orting its endless de-The exosion, in short, is dyer.
Things a changing gear. And
the newtask — perhaps the
world's niral task for the next

- is not to destroy intutions but to reinvent The experience of Russia has ade clear what happens to a society without functionil institutions, and the global economic crisis has demostrated the profound mability of our financial institutes to contend with the

instabilities of a global economy
On a much smaller scale, on-iii businesses such as the eBay auction house are forcing to consider the market for marketplaces: does this mark function correctly, or

does it lead to natural monopolid does it lead to natural monopolice. Faced with these profound estions, the milleum-alism of cyberspace counsels to have faith in the inherent reforming power of the logy. But that is not how information technology with information technology is a plastic medium, form by inscribing human ideas into software and silicon. Human choice shapes the machinery. And then the machinery interacts with its institutional environment in contact ways.

Take, for example, the case deducation. Societies from the United States to Brazilla precognized with

from the United States to Brazille preoccupied with repairing their educational institutes.

And computers seem, in some one way, to hold the answer. In practice, however, manulassroom computers will never leave the box, or else the will be consigned to educationally useless drill-and-actice games. To provide any educational benefit computers require teacher training, maintenance pennnel, phone lines, electrical connections, curriculum aterials — an elaborate institutional framework of the own. Computers

can be part of a much larger press of institutional reform, but they cannot fix the schols by themselves.

Thus one of the central questions our time: how can we take advantage of the opportuities of networked information technology to build insutions that are not only efficient but democratic, transpent, and humane? Technology does not answer this quition, but neither do the precedents of the past. The arraw will only be found in the details of the institutional earning curve: choosing the values that we inscribe in our nacinery, but allowing ourselves to be surprised by the institutional practice of using it.

PHIL AGRE is an associate professor of information studies at UCLA. His home page is hitp://dlis.gseis.ucla.edu/pagre/

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## INTERNATIONAL HERALD TRIBUNE, THURSDAY, MARCH 18, 1999

TRIB TECH QUARTERLY

# Cilcil all China's Uneven Advances

Difficult Transition To High-Tech Society

By Ted Plafker

EUING - Name any one of the world's most advanced technologies and chances and intensive use of the soil." The near that China has mastered it.

The nation's genetic engineers crop helped shape the traditional agement of technology.

The nation's genetic engineers crop helped shape the traditional agement of technology.

Yet another problem, according to p surgeons perform the most chal
greater extent than most Western creeds,

Professor Suttmeier, was that too much op surgeons perform the most chal-anging of procedures. Nuclear plants

apply electricity to millions of custom-

chinese elites flock to the Internet rather than individual values, and an economy that worked to hinder risk-atellites orbit the Earth, and the technological innovation:

"Once established, this economy activities of high track and worked to hinder risk-taking and technological innovation:

"Once established, this economy activities of high track and worked to hinder risk-taking and technological innovation:

"Once established, this economy activities are formed in a polication of the very best science in the last scien rs across southern and eastern China.

nore than 30 years ago.

But these highlights of high-tech remained the exception. chievement stand out against a back-round canvas that is decidedly lowsch. It is common in China's largest

ays, much as their accestors did cen- Professor Han said. ries ago, transplanting rice seedlings y hand from soggy seedbeds into dry

ansformation from a traditional econmy to a modern economy," said Lio 'anhua, director general of the De-artment of Rural and Social Develpment in China's Ministry of Science nd Technology. "You can already see developing along the coast, and even 1 the countryside near the larger sities. out in most rural areas, it has not yet

appened," he said. Scholars have long noted the central ole of China's "rice culture" in shapig its institutions, values and society. according to the sinologist John King 'airbank, rice cultivation allowed China squeeze the highest possible yield om its scarce allotment of fertile land, at it also spawned a "vicious inter-



A police bicycle equipped with a mini-computer is displayed in Beijing.

greater extent than most Western creeds, places humans at heaven's mercy. The high population density, meanwhile, for military purposes. "The military purposes to the military purposes to the military purposes."

That momentum, generated ages ago, continues to be felt today.

"A country's ideal choices are

ities, for example, to see construction relosely tied to its resource endowment," forkers using shovels to mix concrete said Professor Han Inn, deputy director 1 small piles on the ground, or road of the Rural Development Institute of the chinese Academy of Social Sciences. "ith only hand tools."

1 small piles on the ground, or road of the Rural Development Institute of the Chinese Academy of Social Sciences. "There is so much surplus labor in

In the countryside, many of China's the countryside that the only rational 00 million rural dwellers have never choice for China is to focus on tech-00 million rural dwellers have never choice for China is to focus on tech-eard of the Internet. They spend their nology that can save land, not labor."

But in addition to factors stemming from China's ancient rice culture, there are also modern obstacles to a more "China is now in the midst of a widespread distribution of technology.

As it celebrates the 50th anniversary of Mao Zedong's 1949 Communist vic-tory and the founding of the People's Republic, China continues to grapple with some of the faulty institutional structures it adopted shortly afterward. Mao's government was quick to

launch a hnge campaign to develop science and technology, relying on Soviet advisers for guidance. Mirroring the So-viet system, China established an Academy of Sciences and a system of research institutes directly under government ministries and army departments. "This set of Soviet-inspired institutions was just disastrous for inno-vation, and for making linkages between research and production," said pendence between dense population Richard Suttmeier, professor of polit- dent for The Economiss.

ence at the University of Permsylvania.

Professor Sivin, who specializes in China, said, "Most Chinese universities are closer to what we would consider technology institutes. They are basically interested in what it takes to train technicians, and the larger issues just don't get addressed."

be result, said Professor Sivin, is that engineers come out of this system lacking knowledge of the legal, social and husiness contexts they will be working in, and are unable to function in the market economy

China is fast becoming. The government, said Mr. Liu, is aware of these problems and is working hard to usher marketable technology out of government institutes and into the enterprises that can make it pay. In the countryside, he said, this means redirecting the focus of technology investments. Until now, China has sought to use technology to maximize crop yields, and has enjoyed considerable success.

"You may drive through the conntryside and see peasants bent over planting rice by hand, but this does not mean it is low-tech agriculture," he said.
"Many of them are actually planting very advanced, ultra high-yield hybrids," Mr. Liu said.

TED PLAFKER is Beijing correspon-

# Taiwan's Industrial Ambitions

It Aims to Move Up Technology Ladder

By Thomas Crampton

SINCHU, Taiwan - It was while walking one day through the offices of his Silicon Valley employer, the microchip giant Intel Corp., that Miin Wo suddenly realized his ambitions would force him to take his newly acquired engineering skills back home to Taiwan.

"I looked around and saw very few Chinese engineers above the director level," Mr. Wu said. "I do not want to call it racial discrimination, but it was not compatible with my ambitions."

. The return of Mr. Wu, along with legions of other Taiwan-horn castaways from Silicon Valley in the 1980s, was a boon to national development that helped shift Taiwan's industrial base from ten-nis shoes and textiles into high-tech man-

ufacturing within less than a generation.
The company that Mr. Wn founded with 28 recently returned engineers, Macronix, now has an annual revenue of more than 10 billion Taiwan dollars (\$300 million) and is one the world's top O producers of flash memory chips.

Today, Taiwan produces more than half the world's computer cases, monitors, keyboards, handheld and desktop scanners, motherboards and mice, as well as a third of all notebook computers, moderns and sound and video cards.

Most of this high-tech manufacturing takes place in the Hsinchu Science Park, an industrial zone oear Taipei that government officials now say they want to move into the top niche of the world's technology food chain, pure design and

To succeed, Mr. Wu and other leading technology executives warn, Tai-wan will need to accept another import from across the Pacific that is just as essential to technology development as Silicon Valley engineers: less restric- on the Taiwan

tive U.S.-style company regulations. "If you visit a similar-sized company to mine in Silicoo Valley, you will see the person who founded it has long ago retired," Mr. Wn said. "Taiwan's restrictions on offering compensation software through shares means that I, as founder, stock me now owo less than one percent of this Chen, the company while my Silicoo Valley col-



A computer assembly line in Hsinchu, Taiwan

agues in the United States easily own we don't 10 percent of a company or more.

Restrictions on share options hit more than just entrepreneurs, Mr. Wu added.
"The talented creative employees you need for design-based intellectual property work will only stick around if the you can offer them a chance to build their fortune with the company," Mr. Wu said. "When I offer a salary bonns at the end of the year instead of stock options, employees have less at stake and do not feel such an attachment to the

future of the company."

While Taiwan's thousands of small sized companies and the economy's limited links to international capital credited with keeping the island petively sheltered through Asia's econg ic crisis, Mr. Wn said more foreign ital, combined with an easier frame for mergers and acquisioons we

needed to keep Taiwan competi-It may now be fashionable to South Korea's small coterie conglomerates, he said, but six

advantages.

"The policies they used in the last 50 years were way and there is no reason why recover," Mr. Wu said strength was built on dium-sized enterprises, get into global busines

ger companies." Sweet words may officials about switch ative knowledge-har the founder of of internationally companies, Úl ige occadiscussions over

uncetly lissionally verg change, but No somewi first to do so ted on the Ta at of writing Ulead hopes lems with the later this T said Lotus president of aiwan companies, Tribune in Bangkok.

we have almost no change officials worhold in asset, the employees,

up to work one day and ould just fold, he said. Mr. Chen said, not only y satisfy the standard ge profitability rules, but key executives cannot sell or at least four years after the ic offering, double the stanof time.

tary is that directors are not productive part of a software y, "Mr. Chen said. "It is always nger people who come up with

order to appease wary regulators nvestors. Mr. Chen said the comis considering an investment in pei's pricey real estate market. "We I the space where we work right now. hich is fine, but maybe people will ave more confidence if we own our

For all the hand-wringing over industry upgrading, however, Taiwan's largest chip maker still sees a future in largest chip maker still sees a ruture in manufacturing, "Manufacturing is not a dirty word," said Morris Chang, chairman of industry giant Taiwan Semiconductor. "People tend to underestimate innovations in manufacturing."

"McDonald's did not invent the hamburger and Federal Express did not invent air mail delivery. What both of these companies did was create innovative husiness models," he said.

Following on this idea, Mr. Chang

said his company was making a tran-sition from microchip manufacturing to customer-driven production. "We are getting our customers in-volved in every stage of the process and giving them access to all the data," Mr.

THOMAS CRAMPTON is a correspondent for the International Herald



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**NUNICATIONS SERVICES** 

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celarating pace, and corpolving at an ever-acadvances before their compest take advantage of

far-flung offices and affiliates the same tima, linking equipment and services requtelecommunications mazes of regulations, cultures negotiation through nies need a telecommunicationses. These compa-

achieve their corporate communication companies Arcstar global telecommunications, thanks to the

ment to research and development and commit-

to choose from a wide range of statear customers

gion have studied and trained at NTT's engineering and

The group's focus on the client means tha a top priority. NTT offers one-stop shopervice is

that match their global

1 global vision and

**AL VISION AND** 

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PERTISE

nological curve in a year or two." Leading-edge technology is especially important when it comes to security. NTT's Arcstar service offers extremely high levels of security with a choice of networking options and

based networks. A security breakthrough was recently made in encryption technology. : NTT has developed an encryption technology with a product called E2, which is under consideration by the U.S.

National Institute of Standards and Technology as a candidate cipher for the Advanced Encryption Standard. In technical terms, E2 is a symmetric key encryption alcorithm, a 128-bitblock encryption scheme for commercial use. It marks an important advance in speed and security over

products for closed IP networks, intranets and secure Internet-

current data encryption standards. This attention to security concerns is just one example of NTT's service orientation. As anyone who has shopped in a Japanese department store or flown on a Japanese airline knows, Japanese standards for customer service are perhaps the highest in the world. Despite the recent deregulation of Japan's domestic communications services market, NTT has maintained its position as the nation's largest telecommu-

nications carrier partly because of its highly rated customer "Wa are proud of our customer-oriented service," Mr.

Ohkubo says. That level of service starts with reliable operations 24 hours a day, 365 days a year, secured by backup systems that are

"NTT: A GLOBAL COMMUNICATIONS PARTNER" was produced in its entirety by the Advertising Department of the International Herald Tribune. WRITER: Dennis Normile in Tokyo. PROGRAM DIRECTOR: Bill Mahder.

automatically activated in case of a mishap. Customer service centers are located in Tokyo, New York, London and Singapore. NTT Arcstar technicians work directly with local carriers to address local problems and make sure networks keep running from end to end, around the clock.

Flexibility and customer value

The NTT Group is comprised of group companies, not agents. Located around the world, they are always ready to go to the customer, wherever the services are needed.

NTT Arcstar's communications professionals offer a wide range of services - from consulting on networks and strategies to complete networking solutions — whether a company wants to upgrade its existing network or set up its very first network.

This flexibility extends to actual telecommunications services. Arcstar builds its service around the customer's hardware preferences, as long as the hardware is able to do the required job.

This leaves the final decision on all hardware purchases in the hands of the customer.

companies that require wide bandwidth only for specific data communications tasks, this flexibility can result in substantial

communications savings.



nies to pay for wide bandwidth for just a few hours a day. For customars to send e-mails and taxes for less. The cost of offers a telecommunications partnership based on a unique sending a one-page fax from Japan to the United States, for blend of global vision and local expertise. example, is around one-third less than other leading carriers Service strategies are just one way Arcstar delivers value to charge. NTT's high-speed digital services are priced 20 per- the NTT Web site: http://info.ntt.co.jp/global

TT: A Global Communications Partner cent to 30 percent lower than conventional carrier systems.

For companies that take advantage of NTT Arcstar's One-Stop Billing, a single invoice, in a single, spedified currency, can be provided to headquarters, regardless of the number of offices connected, where they are located or the variety of services they receive. NTT remains committed to its presence in Asia despite the region's current economic difficulties. Indeed, telecommunications are seen as playing an increasingly important role in the region as the recovery gathers steam.

For global corporations Arcstar Managed Bandwidth, for example, allows compathe customer. its services are also among the most costseeking to keep in touth with Asian operations during turbulent

For further information about NTT and Arcstar services, visit

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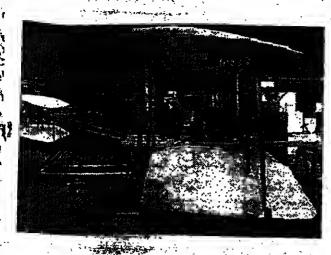
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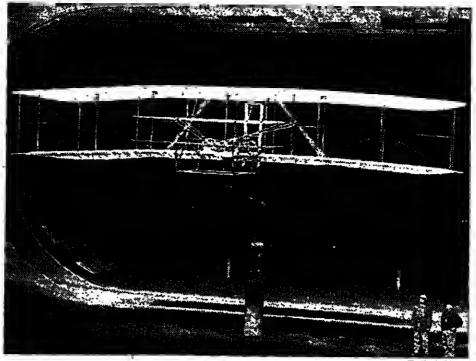
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# **CribTech**



Workers tinkering with a replica of the Wright Flyer, left, at the Ames Research Center in California. At right, the replica of Orville and Wilbur Wright's aircraft is tested in a NASA wind tunnel at the research center. Engineers want to learn why the original aircraft succeeded in flying in 1903 when many others did not, and airplane enthusiasts are preparing to mark the 100th anniversary of that historic first flight at Kitty Hawk, North Carolina, in four years.



# How Did the Wrights Do It?

Answers Sought in a Replica of 1903 Aircraft

giant NASA wind tunnel used to test components of advanced airplanes and spacecraft sits a fragilelooking biplane made of wood and cloth — a replica of the Wright brothers' aircraft that began the age of powered

Orville and Wilbur Wright's achievement on Dec. 17, 1903, when their double-winged craft first made a short hop under its own power at Kitty Hawk, North Carolina, is legendary. With Orville at the cootrols and Wilbur running alongside to steady the wing, the plane rose 12 feet into the air and went about 120

when so many others before and after it failed?

ministration's Ames Research Center at Moffett Field, California, are trying to answer these questions while assisting a group of airplane buffs who want to build and fly another replica of the Wright Flyer to commemorate the 100th an-

Pete Zell, test manager of the world's largest wind tunnel, said engineers were using the full-scale replica to learn more about the original plane's stability, control and handling to

Orville and Wilbur Wright flew," he said.

"The Wrights were geniuses and did something unosual," said Jack Cherne, an engineer with TRW Corp. and the chairman of the Wright Flyer Project, the builder of the

"But there is little written that details what they ac-complished, just their notes, and they are not too technical," he said. "We want to document exactly what they did and how

Angeles chapter of the American Institute of Aeronautics and futuristic spaceship captains household running smoothly. Astronaotics, a professional association. Working on week- anymore.

THE SOUND OF SLEAT By Jon Schueler. Edited by Magda

Reviewed by Christopher

WHAT I am trying to do in this book is to write about the man who lives,

who suffers, who chooses to paint, who

wants to have vision, who suspects more

and more that whatever happens, it hap-pens because of forces beyond him as

long as he works. He must provide that

one force: He must be a man working."

So wrote the American painter Jon Schueler (1916-1992) in a journal entry on April 14, 1978. As "The Sound of

Sleat" reveals, he had been "a man

working" ever since he had taken up

painting in 1945, after earning a bach-elor's degree in economics (1938) and a

master's in English literature (1940) at

the University of Wisconsin and after

serving in the Army Air Corps in Europe in World War II. The work of painting

had carried him into the ranks of New

York Abstract Expressionists, which

made him a contemporary of artists like Mark Rothko and Jackson Pollock.

But this apparently was not enough for

Schueler. He needed something more to

cially as he was about to fulfill his long-

time dream of moving in the Western Highlands of Scotland. 'If I am going to

years, until August 1979, 13 years before

artistic freedom. At his death the manuscript added up to more than 2,700

pages, too many for a single volume.

allay the loneliness of his work, espe-

Lehmann-Haupt

ends for several years, the volunteers used data on the original plane supplied by the Smithsonian Institution to create the wind-tunnel replica.

The original Wright Flyer is on display at the Smithsonian's National Air and Space Museum in Washington.

ITH A \$20,000 treasury, donated parts and their labor, the group constructed the 600-pound (272-kilogram) replica of spruce and fir and piano wire with cotton covering for the wings. The dnplicate is about 21 feet (6.4 meters) long and 8 feet high, with a wingspan of 40 feet and 4 inches, and two spruce propellers, each 8 feet and 6 inches in diameter. It is a feet and 6 inches in diameter.

inches in diameter, behind the wings. Wind tunnel tests began March 1 and are to be concluded this week. To withstand the rigors of the tests, the duplicate has been reinforced with aluminum spars that add weight to the aircraft but do not affect its aerodynamic characteristics, the en-

The replica is mounted in a section of the tunnel 80 feet wide and 40 feet high. It is on a pivoting strut that allows changes in its op-and-down and side-to-side headings as it flies at speeds approaching 30 miles an hour. For safety reasons, the proellers are turned at different speeds by an electric motor instead of the internal combustion engine used on the original

Lying across the bottom wing of the open-air model is a full-sized mannequin called Orville, dressed in a 1900s black

suit, shirt and tie with a hat glued to its head.
"He has to be there," said Craig Hange, a NASA windtunnel engineer conducting the tests.

"Back then, the man was part of the aerodynamics."
When the tests are concluded, the replica will be taken to Hawthorne, California, and permanently displayed in the lobby of the Federal Aviation Administration's regional office

Fred Culick, an aeronautics professor at the California Institute of Technology and a participant in the building project, said the group would start building a flyable nearreplica this year using the wind-tunnel data, the plans for the original Flyer and the experience of making the first replica.

This plane is to be finished by early 2003 so that it can be tested before becoming part of the yearlong Wright celebradon. Plans call for the plane to be displayed in Dayton.

Ohio, home of the Wright brothers, that July and taken to Kitty Hawk for a series of flights in December 2003.

R. CULICK, who will be the first of about 10 project members scheduled to fly the plane, said an exact copy of the original Flyer would be too nustable and dangerous to fly, particularly if flown several times.

Although it may upset some purists, he said, the new plane will have weights added in front to make it more stable, as well as more efficient controls, a more powerful engine and subtle aerodynamic changes to make it more flyable.

"We are trying to recreate the impression of the first flight and do it repeatedly with some safety." said Mr. Culick, who will wear a crash belimet and safety harness on his flights. We're going to test-fly it before going to Kitty Hawk, starting with taxi tests oo wheels. This is great fun, but oo one wants to get killed doing it."

ized that he could fuse the

tensioo of the professiooal

fish auctions with the fun of

"playing along" at bome for the on-line audience.

After be first saw the

ternet a year ago, Mr. M fogen decided to build

ing bid: \$7.

Intel advertising spend-to 11.39 billion yen

(Bloomberg)

(59 million) in 1998 from 6.0 billion yen in 1997,

YBERSURFERS IN

TIN AMERICA: Al-

he last year, the rush to get

wired will drive that to \$8

gional analyst for Internation-

al Data Corp., a research

The number of Latin Amer-

ican Internet surfers is expec-

ted to grow to 19 million by

then, from 4.8 million last

year, Miss Alford told the Lat-

inChannels 99 conference in

Newport Beach, California,

focusing oo computer hard-ware and software distribn-

doo to the region. (Reuters)

Pacific Exchange Tech

S&P Tech Composite

Morgan Stanley Eurotec

North America

Topix Electric

TECHNOLOGY

1.275.49

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Technology stock indexes around the world:

Dou said.

## VERYBRIEFLY

TALKS TO ITSELF: Kitchen computers that take drink orders like "Tea, Earl

**BOOKS** 

near, who had been a friend, cut it.

of Sleat," which is both the body of

the Highlands and a pun on the sensation

that many of his brooding, Turneresque

Schueler's dated journal entries often

cover earlier periods of his life, not nec-

essarily in order, so that one chronology

nests within another within another. But

a benefit is that events viewed from

several vantage points spring into three dimensions. Besides, if you get lost, you

can always turn back to the straight-

forward three-page chronology at the

The prestest benefit of all is that with

cumulative power the entries explain the

went upon his arrival at the Sound of

Sleat, an experience that allowed him to

record on canvas his simultaneous sense

of rapture in response to the landscape

For many of the pages, Schueler describes the daily tensions of trying to

make it as a painter, occasionally pausing to remark on how little these details have

stasies, happiness, laughter, humor, love.

and his apprehension of death.

remarkable experience Schueler under-

landscapes evoke.

start of the book.

water oext to where Schueler settled in

plans for a new partnership with the Massachusetts Institute of Technology. The company donated \$5 million to the university to create the Motorola Digit-

alDNA Laboratory at MIT's

alDNA Laboratory at MFT's fogen decided to build own site, Fultonstreet as will work on a new wave of smart product applications— such as clothing with labels in time to deal with events in his life that are mentioned without comment in the book's introductory chronology but that strike you as time bombs ticking away.

Among these are his mother's death when he was 6 months old and the fact that he didn't learn of this until he was 12; his hospitalization during the war and "medical retirement" in February allows the capacity to be smart, but and implications and implications on a new wave of smart product applications— this father thought be own site, Fultonstreet as this father thought be and such as clothing with labels that can tell a washing mandeal to be the 'excident and is such as clothing with labels that can tell a washing mandeal to other appliances about at to other appliances about at to other appliances about and is business. Such products would improve on appliances that have the capacity to be smart, but and iventable to use, or distributions. The following the such as clothing with labels that can tell a washing mandeal as clothing with labels that can tell a washing mandeal as the author's widow, and Diane Cousi- are mentioned without comment in the chine which cycle to use, or

work.

Eventually, when 'networked' homes are the norm, people will wonder bow they ever lived without doors that recognize and open for specific people and thermostats that respond to voice companies.

ON-LINEDS BOOM-ING: Japake companies spent 88 freent more to advertise ducts and services on the they are before, than they be they are before, according Dentsu Inc., Japan's legst advertising that respond to voice compan's fgest advertising mands, said Nicholas Negroponte, the MIT media lab di-

"The front door can open as it sees you coming with a load of groceries." said Mr. Negroponte, who also serves on Motorola's board of directors. "Or it can let the dog ugb Latin Americans ent just \$170 million onout but not let 10 dogs back (AP)

INVESTING IN UL STER: User Technology As billion a year by 2003, acsociates, a Virginia-base cording to Annika Alford, recompany, is investing \$7 million in Northern Irelan hopes the province will firm.

The transfer of the transfer of

The U.S. commer retary, William Dale announced the deal at press conference in Washipn attended by First Minit David Trimble of North Ireland and Dear First

land and Den First
Minister Seamus Alon.
User Technol Associates said it wonfulld a facility in Belfafaal would employ 110 ple within

three years.

The busine will develop and market at UTA calls enterprise durre planning software, who belos companies integrised such operations as manufaring, customer service, lance, sales and distribute.

distribut.
"Thobs they hope to bring / Belfast are high-skille high-wage information / mology jobs," Mr. Dals aid. (AFP)

licacies were long a staple of the wholesale market. So when be heard about the growing popularity of on-line auctions, Mr. Morfogen real-

ASHINGTON — What an in action, I thought Surely it will draw cheers a applianse all over the world. A company in 1st has developed a white box that sends out radio hals to neutralize cellular phones in a limited area. A fing as the box is on, phones within range cannot take as or make them.

The technology was created for a street imilitary, but it is something that clearly could in the civilian world. Just suppose the boxes were finalled in theaters, churches, libraries or other plan where people find their churches, libraries or other plan where people find their peace of mind violated by oth chirping cell phones. It got me thinking about w such a large slice of today's electronic technolo exists entirely to defeat other people's electronic technology. That's been true for spies and soldiers for yearf course, but this arms race also figures in what you a buy.

Radar detectors, virus course, but this arms race also figures in what you a are all examples.

Yet because these pucts and software that can filter out ads on Web pa are all examples.

Yet because these pucts and services take aim at other people's product diservices, there's often a fight about whether they a fegal. Many countries and U.S. states bave outlawed use of radar detectors. Yoo can look now for a similifight over cell-phone busters.

A Device to Block

Pesky Cell Phynes

By John Burgess Washington Post Service

**ALT** /Commentary

The cell-phoradustry is already on record against the box, threation of Netline Communications. Technologistic, a start-up company in Tel Aviv. The solution he problem of rogue cell-phone users, says the Cellul Telecommunications Industry Association, would be fiery's agreeing on what is acceptable use of the phones what is not—for instance, those signs in theaters that "Please switch off cellular phones."

Education out phone etiquette is needed, said leffrey Nelson, a kesman for the association, but "doing something like

something hes disabling hes

building would be a vision of the public good nly, you can here unin-

can ture unin-ten con-ten con-ten con-ten con-ten conny calls C-uard: A persoo alking past a unit is oot adjusted quite right loses a crucial

business call and sues the theater, someone misses a summons to the deathbed of a loved one during a blacked-out synagogue service.

It is like gun control. Lots of people hate the idea of guns being freely sold, but when they feel personally threatened, they want the right to have ooc.

etline Communications says it already has customers in the military and security world, and not only in Israel. Often these customers buy the box for the purpose of preventing information from going out of secure installations of offices. Now the company is trying to establish its product in

the commercial world, with the argument that it is really just a new way to fence off your property.

If someone ignores signs that say cell phones cannot be used oo your property, argues Gil Israeli, a vice president of the company, the signal is in effect trespassing. "The property owner's right should extend to limiting this trespass," he said.

Bot it is not just the property owner's decision. In the United States, for example, the Federal Communications Commission regulates what radio-transmitting devices can and cannot be used. The C-Guard does its stuff by sending out signals, so the cellular phone trade group argues it cannot be sold in the United States without a license.

"The FCC auctions licenses to use the airwaves," Mr. Nelsoo said. "If a company were to my to run one of these disabling systems, they would effectively be stealing the public airwaves to do that." No application has been filed with the commission to sell it commercially in the United

The company is developing variations on the basic product. One allows some cell phones to work and zaps others — so, say, the stage manager of an opera house could use a cell phone during a performance but no one else could. Another focuses on preventing cell phones from putting out any signals at all, in such places as airplanes, where the use of cellular phones is considered a safety hazard because it can interfere with signals to and from the plane.

Meanwhile, some cell-phone makers contend that as time goes by, there will not be a need for the Netline commercial product. They point out that newer cell phones that vibrate rather than ring can have a double benefit: ending concert hall disruption and making sure that calls get through to people in high-noise environments.

Netline's product 'is catering to a real need in the market," said Jeff Mandell, North America marketing chief of Ericsson Mobile Phones. "But I think that because of the leadership we are taking in this area, their technology will be somewhat obsolete."

E-mail address: burgessj@washpost.com.

INDEX

+2.44

+230

Pct. change year to date

+9.22

+9.19

+4.99

+18.40

## By Warren E. Leary New York Times Service

**TASHINGTON** — It looks early oot of place. In a

feet on its 12-second flight.

But exactly how did this airplane work, and why did it fly Engineers at the National Aeronautics and Space Ad-

niversary of the historic event in four years.

compile an aerodynamic database of the flyer. "I can't think of anything as exciting as using modern technology to test an aerodynamic replica of the biplane that

The project is the work of a team of volunteers from the Los Grey, Hot" are not just for devices to keep a whole

Motorola Inc. annouoced So-called smart technol-HOUSE

ogy, which lets machines communicate not only with humans bot with moved closer to reality as

introduction, and felt strongly that it was '70s. Then suddenly the author goes back such as clothing with labels worth publishing. So Magda Salvesen, in time to deal with events in his life that that can tell a washing ma-

Illustrated, 359 pages, \$30. Picador U.S.A. shaped it, wrote a running commentary on its contents and titled it "The Sound and "medical retirement" in February are not linked with other ma-1944; the extraordinary number of wom-To read the resulting book is far less confusing than any description of its en in his life, some of whom he was married to briefly, and finally his seemstructure may convey. True, its time sequence is sometimes hard to follow: ingly sudden decision to leave New York for Scotland. As be explores these Framed by the editors' commentary, matters in detail, they sometimes remind you of the shocking end of Joseph Heller's "Catch-22," where Yossarian finally reveals what happened to "the Snowdens of yesteryear." The details of his past also reveal what Schueler was after in his paintings, down to the decision to place his horizons low on the canvas, as if one were viewing the landscape from the vantage of a B-17 nav-

igator on a bombing run. The book ends on a note of modest triumph so far as Schueler's career is concerned, with his 1973 show at the Whiteey Museum of American Art, with substantial sales of his paintings and with his dealer, Ben Heller, telliog him:
"I think you are one of the leading American painters. But few people know this. We have to do something to

make your name known.' A clearer sense of his power as a painter is conveyed by the two dozen color plates in the volume and by an anecdote Schueler records about a man who came to him during an exhibition of his work in the Highlands and described how his wife, who had lost her sense of color during a severe nervous breakdown,

years, until August 1979, 13 years before his death in 1992. In it he put journal enuries and personal letters sent and received, anything to create a narrative of his life and an account of his search for artistic freedom. At his death the worlds of San Francisco and New York as regained it from looking at his paintings.

After experiencing Schueler's movingly honest struggle to channel those "forces beyond him" onto the canvas and well as in nature and in the studio." into these pages, one can sense what peeled the grayness from that woman's eyes. What many of these pages add up to is Friends had read it, including the nov-elist Russell Banks, who has written an New York art scene in the 1950s, '60s and New York Times Service

# BRIDGE

By Alan Truscott

TN NORTH AMERICA. the players departing after performed convincingly, each round. At world level, while many of the foreign inpools leading to knockout playoffs. The Dutch have a different idea, which keeps waters nad a nard time. The only American team, a women's foursome consisting of Kathie Wei, Betty Am cveryone busy until the fin-ish. At the Forbo Teams played in The Hague during the last weekend in February. 64 teams were divided into round-robin pools of eight. The eight winners and runners-up went into a Swissteam final, and the rest into round-robin groups according to their standing.

The overall winners were a young Dutch team consisting of Schelte Wijma, Jaap Bruileman, Hans de Vrind Imajor team events are in-variably knockouts, with half teams were Dutch, and they vaders had a hard time. The cluding Gabriel Chagas and Zia Mahmood was 42d.

be alone," he wrote, "I shall need the word—if only my own on paper."

So in January 1957 he began this book. Work on it went on for some 22 about is "counterbalanced with great ec-

Tjali Tuwanakotta, the captain of the Dutch team that

four-spade contract after West had overcalled in diamonds and East had doubled one heart to show moderate

high-card strength.
The diamond king was led, and after winning with the ace Sooth led bis singleton heart. The eight, nine and jack were played, and East forced dummy to ruff by returning a diamond. The heart king was led, and East's ace was ruffed. This removed West's queen, and the rest was easy: South cashed the ace and king of spades and played beart

Notice that it would not placed second, helped his Notice that it would not cause with skillful play on the have helped East to hold up diagramed deal against an his heart ace when the king Italian squad. He was South, was led. South would have

and arrived in an optimistic cashed the ace and king of spades before playing the beart 10 to ruff ont the jack.

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North and South were vul The bedding: South West 14 10 4.4

**FERNET FISH:** As a th generation "fish guy" in ew York City, Stratis fogen practically grew up the Fulton Fish Market, itching men dicker over afood. Auctions of hard-to-get

For technology articles from the past week, see TribTech on the IHT's World Wide Web site at http://www.int.com. Articles include: With the Latest Programs, It's Simple to Become a Hacker, March 11 Gates Makes a Deal With China to Expend

Source: Morgan Stanley, Bloomberg News

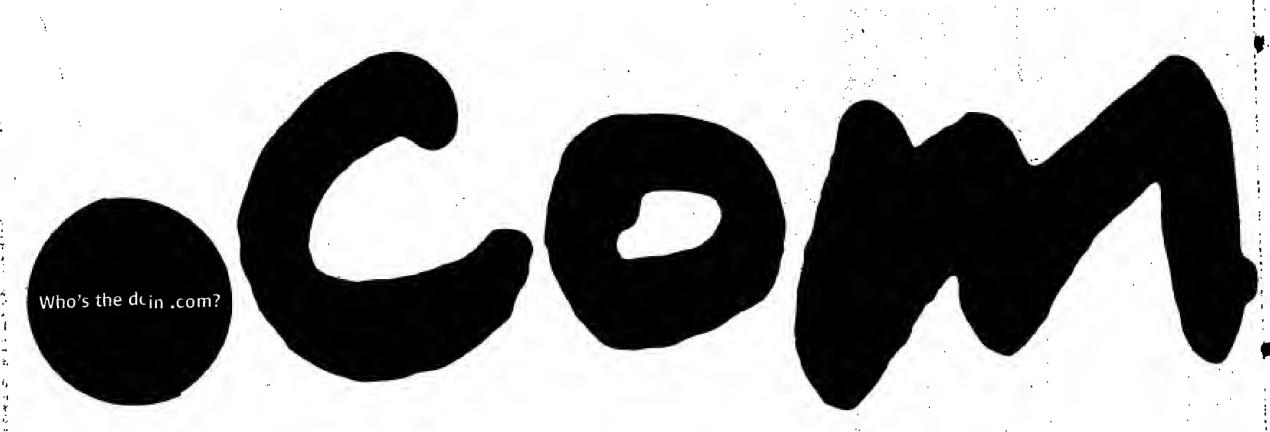
Internet Use, March 11
Dell is Allowed to Erase Microsoft Icon, March 11 Alcatel to Cut 12,000 Jobs, Mostly in U.S.,

The West Discovers a High-Tech Goldmine in Hungary, Warch 12
 High-Tech Hotele of the Future, March 12

Chine Scoffs at U.S. Talk of Restricting High-Tech

ls the Information Age Making Us Any Wiser?, Merch 18 Computer Game Addicts Need a 12-Step Program, To reach TribTech editors or to comment on IHT tech coverage, send e-mail to tribtech @int.com.

ibuni



Everyone's more than
little familiar with ".com" 't
how about the company
behind the dot? At Sun, ever
thing we make, everything we
do (and have always done) is
about launching companies
into the Network Age.

And that's what the dot in .com is all about.

Our scalable enterprise
servers power the Net from
the workgroup to the data
center. And as information
expands on the Net, our open
network storage systems
expand along with it.

Our Java software is becoming the de facto standard platform for Net-based computing. Our Jini technology is further simplifying computing on the Net, enabling a world where all kinds of consumer devices connect to the Net—and to one another.

Solaris<sup>\*</sup> is the 64-bit enterprise software environment for the Net, delivering the strength and safety of a mainframe with the ease of use of a PC.

Our UltraSPARC® 64-bit
processor is what you might
call the high-performance
engine behind the Net. And
our service, support and consulting experts tailor solutions
for moving your company to
the Net, and getting the most
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What can we .com for you?"
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Heldle Halls

صكذامن الأحط

# Signs of Health In Latin America

# **Brazilian Markets Stage Cautious Rally**

By Simon Romero

SAO PAULO - After spending much of 1999 straddling the line between pessions and panic. Brazilian markets are staging a cautious rally that may be the first sign that the economy, Latin America's largest, is starting to create out of recession.

The beachmark Bovespa stock index, the main ba-rometer of investor sentiment, moved Tuesday into positive territory for this year when measured in dollar terms. And when measured in the Brazilian currency, the real, stocks have risen nearly 57 percent in two and a half months.

On Wednesday, The Bovespa index slipped 23.63



Arminio Fraga is the new president of the

percent in the past two weeks. On Wednesday afternoon, the dollar was trading at 1.87 reals.

The improvement is central bank in Brazil. partly a result of investor optimism after pledges by foreign financial institutions to renew credit lines totaling

points, or 0.22 percent, to

10,634.76 points. But the index increased 2.35 per-

cent Tuesday, following an

8.77 percent gain Monday.

over a possible return of

hyperinflation in Brazil,

has strengthened nearly 15

The real, which spent much of January and February battered by concern

about \$23 billion to Brazilian borrowers over the next six months. The foreign banks acted after pleas by the new president of Brazil's central bank, Arminio Fraga. Lending rates, though, remain extremely high by world standards. On Tuesday, Bloomberg News reported, the

from 41.49 percent on Monday. Bonds were mixed, with the widely traded C bond yielding 16.04 percent. But the signs that inflation may not be accelerating as fast as was feared have helped alleviate some investor

overnight futures contract for May rose to 42.06 percent

'We're witnessing a shift in sentiment from very dark forecasts to a scenario of a long, slow recovery," said Octavio de Barros, chief economist in Sao Paulo for Banco Bilbao Vizcaya. Mr. de Barros, like most other economists at large banks, said he saw the brunt of

See REAL, Page 21

# Foreign Investors **Relishing Mexico**

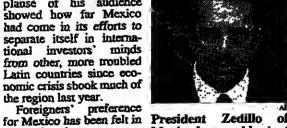
By Julia Preston New York Times Service

MEXICO CITY - The menu was eggs with hot chili

sauce, and the mood had a certain zing as well.

Top executives from foreign companies had breakfast
Tuesday with President Ernesto Zedillo and told him that
they planned to spend \$10 billion this year on factories and other projects in Mexico, matching direct foreign investment last year despite continuing uncertainties

about Latin America. A chipper speech by Mr. Zedillo and the satisfied applause of his audience showed how far Mexico had come in its efforts to separate itself in international investors' minds from other, more troubled Latin countries since economic crisis shook much of the region last year.



the stock and currency mar- Mexico has used budget kets as well as in longercuts to limit the deficit.

term investments. Recently, the demand for pesos from investors has lifted the Mexican currency to levels not seen since before the global economy began to waver last year.

As financial chaos ruled in Ecuador, the Mexican peso rose Wednesday to its highest level in seven months, with

the dollar falling to 9.67 pesos.

The stock market here has also continued to climb. The benchmark index has gained 48 percent since Brazil's currency, the real, suffered a steep devaluation in January, setting off a new round of worries about Latin American Mexico has attracted investors' attention because of

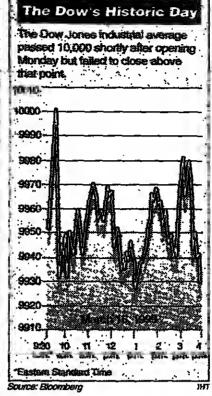
the combination of disciplined fiscal policies enforced by Mr. Zedillo, a Yale-trained economist, and close ties to the thriving U.S. economy, which absorbed more than four-fifths of Mexico's exports last year.

"Mexico is a clear safe haven" for stock market interest and Michael Clavin director of Letin America.

investors, said Michael Gavin, director of Latin American research at Warburg Dillon Read. "Most investors know

See PESO, Page 21





WALL STREET MANIA -Traders celebrating at the New York Stock Exchange after the Dow Jones industrial average passed 10,000 points. But investors may be so fixated on Wall Street that they are missing opportunities in the rest of the world. Page 24.

# Goldman's Staff to Gain in Public Offering

In Rare Move, Securities Firm to Share the Wealth With Secretaries and Janitors

By Joseph Kann New York Times Service

NEW YORK — A secretary plans to buy a summer home. A 36-year-old banker is already pondering retirement.

Chalk it up to stock - not the stocks of the Dow Jones industrial average, but stock in Wall Street's last big private partnership, Goldman, Sachs & Co., which detailed its plans to go public Tuesday and offered a glimpse of how it plans to divide about \$21 billion in projected net worth.

In Wall Street legalese, substantially all of Goldman's 13,000 employees will get a stake in the blue-chip investment bank when it sells shares this spring. The general partners who currently own the firm will get substantially more — the average value of their shares will reach about \$50 million. But employees below that level will share a \$4 billion windfall - secretaries, janitors

and word-processing clerks included.

"It's not like winning the lottery: We earned it," insisted a corporate secretary at Goldman's beige-stone beadquarters almost across the street from the New York Stock Exchange.

"But it's a little like the lottery, I guess, because it's not the kind of pay you get everyday."

Not on Wall Street, anyway. Though many of the Internet start-up companies that go public these days turn their founding employees into overnight millionaires, Goldman says it is the first securities firm, and one of the few companies in history, to share the spoils from a public offering with employees who have no ownership stake. It is sharing 20 percent of the firm's estimated value, according to details provided in the registration statement that the firm filed Tuesday with the Securities and Exchange Commission.

Under this share-the-wealth formula, a secretary in Hong Kong who

took home \$40,000 last year and has worked at the firm for five years

Something For Everyone li Boluman, Sachs goes public at a price that values the firm ajoint \$24 billion, here is how much inciders shares would be worth: VALUE OF STAKE

will get a stock bonus valued at about \$25,000, some of it in shares that cannot be sold right away. A newly hired New York janitor might get \$10,000. One rising banker who earned half a million last year said he expected to receive Goldman stock and options valued at about \$1 million, though payments bave yet to be finally Partners, of course, will see their stakes increase much more. Eveo the most junior of Goldman's 221 partners, including 58 promoted only three months ago, will have sbares valued at about \$20 million if the public offering goes as

planned, people familiar with Goldman's plans said. The most senior partners, led by Henry Paulson Jr., the chief executive, will see their stakes rise to more than \$150 million. Goldman employees were not exactly clicking their heels as they knocked off work for the

day Tuesday. But many had trouble suppressing smiles despite the firm's blanket ban on indulging the press, especially when as regards the coming public offering.

"We got lucky," said one young banking associate, smoking a cigarette as be picked out his chauffeured sedan from the line of black cars

outside beadquarters. "I just wish I got bere a few years earlier," be said, explaining that those

with longer tenure will get a bigger slice of the pie.
Goldman is the only major Wall Street firm that bucked the trend to
go public in the 1970s and 1980s. Partners there said over and over that they did not want to sell shares because that would risk diluting the firm's famously aggressive culture. Even more than other securities firms, Goldman is known for keeping its bankers on call most hours of the day and night and elbowing its way to the top of the rankings in the

See SACHS, Page 20

the market when we are in the

lawyer at Sullivan & Crom-

well who is representing So-

ciete Generale and Paribas,

said the "decision changes

nothing as far as the uncer-tainty of the offers is con-

get involved, because 46 per-

cent of Paribas' shareholders

and 48.2 percent of Societe

Generale are foreigners, in-

clading U.S. investors, he

tinued their very public jockeying for position.
BNP said its \$38.2 billion

offer for Societe Generale and

Paribas had already rewarded

investors more than the rival

bid by Societe Generale for

Paribas, pointing to the recent

Meanwhile, the banks con-

U.S. regulators might even

Pierre Servan-Schreiber, a

dark," she said.

# Olivetti Sets **Big Job Cuts** For Telecom

If Bid Succeeds, It Vows To Cut Key Rates by 70%

MILAN — Olivetti SpA unveiled plans Wednesday for nearly 20,000 job cuts at its takeover target, Telecom Italia, and vowed to slasb long-distance phone tariffs by up to 70 percent if it wins Europe's largest takeover battle.

Presenting a plan it bopes will knock down Telecom Italia's defenses to its \$58 billion bid, Olivetti also attacked its target's proposal to merge with its cell phone unit, Telecom Italia Mobile SpA, and said it would instead look for European alliances for the company, which is 60 percent-owned by Telecom Italia.

Olivetti said it would lay off 13,000 employees at Telecom Italia's fixedwire telephone network over three years and press ahead with plans to cut 6,500 jobs from Telecom Italia's noncore businesses. The noncore units - ranging from cable suppliers to insurance—account for 35,000 of Telecom Italia's 126,000 employees

Unlike Telecom Italia, Olivetti considers some of these operations so weak they could not be sold off without first being nursed back to health.

Olivetti said it had not decided what to do with Stream SpA, the unprofitable digital television unit Telecom Italia wants to sell after failing to strike a deal with the media tycoon Rupen Murdoch.

The job cuts are less than the 40,000 Telecom Italia was reported this week to be considering in its plan to fight off Olivetti, but the proposed tariff cuts are steeper than the 50 percent reduction announced last week by Franco Bernabe, the head of Telecom Italia.

Sticking as expected with his bid price of 10 euros per Telecom Italia sbare, the managing director of Olivett, Roberto Colaninno, told investors be would slash the former monopoly's operating costs by 4.5 trillion lire (\$2,54 billion) by 2002 and make investments worth 26.5 trillion lire in the following two years. Bringing Telecom Italia's costs into line with European rivals would mean cuts of 20 percent, he added.

Olivetti dismissed as "stupid" its target's plans to use a stock swap to buy out the minority shareholders of TIM.

Mr. Colaninno instead proposed seeking alliances across Europe for the unit and said he expected basic operating earnings in the mobile sector to grow by 10 percent a year instead of the 4 percent growth predicted for the company's fixed-wire telephone network.

'TIM should become an attacker in the European market," he said, assum-

ing a pan-Continental role.

Olivetti also sought to woo Telecom Italia's many savings-oriented shareholders by saying it would maintain dividends and by promising to buy back some sbares.

Mr. Colaninno said TIM's sales would rise 6 percent a year for the next three years. But fixed-line sales will be unchanged in that period, he said, and sales at such Telecom Italia manufacturing operations as Sirti and Italtel will

Olivetti plans to bring these manufacturing units to the "minimal levels of competitivity' before selling them off, the company said. Telecom Italia's plan called for selling all noncore ac-tivities by next year. (Reuters, Bloomberg)

# Regulators Accept BNP's Buyout Plan

Bid to Link With Societe Generale and Paribas Still Faces Many Hurdles

PARIS — Banque Na- the first step in a long ap-tionale de Paris SA has proval process, comes amid cleared a major regulatory hurdle in its unsolicited quest to buy Societe Generale SA and Paribas SA to form a French banking colossus.

Financial market regulators said after a meeting late Tuesday night that BNP's bid could proceed.

BNP has offered 15 of its shares for seven Societe Generale shares and 11 of its shares for eight Paribas shares. The two target companies, which have their own plan to merge, have vowed to fight the BNP bid.

rose in the days after BNP announced its bid, but they have been little changed

The meeting of regulators, since. In trading on the Paris billions of francs traded on the first step in a long ap- Bourse on Wednesday, BNP the market when we are in the closed steady at 80 euros an escalating media battle be-(\$87.94), Societe Generale tween the banks and a daily rose 50 cents to 171.50 euros fare of rumors about white and Paribas declined 90 cents knights and counterbids. to 100 euros.

A German newspaper re-ported that Deutsche Bank AG might take a stake in the three-way alliance, if BNP were to succeed BNP dis-The regulatory clearance said the Tuesday night by the Conseil des Marches Financiers, or CMF is just the first burdle cerned." BNP must jump. It also needs the approval of the Commismissed the report Wednesday, sion des Operations de Bourses, or COB, the French saying it had had oo contacts with Deutsche Bank, which also declined comment. equivalent of the U.S. Securities and Exchange Commis-sion, which bas five market Shares in all three banks

days to act. The CNF evaluates the

value of an offer, while the COB rules on whether shareholders bave enough information to make a reasoned decision. After all approvals, the bid

would run for 35 days, during which Societe Generale could run-up in the stock prices.

BNP noted that after the increase its own bid for Pari-bas, forcing BNP to follow earlier Societe Generale bid for Paribas, meanwhile, the Also, another bidder could shares of both those banks

come in. An appeal of the CMF or COB's decisions could bold things up even longer.
Collete Neuville, the bead

of a shareholder activist organization, ADAM, and a member of Paribas' supervisory board, said she had not decided whether to carry through with a threat to appeal the CMF clearance in the Paris appeals court.

But Societe Generale and Paribas argue that BNP's of-fer would "destroy value" for shareholders and lead to the loss of thousands of jobs and the dismantling of Pari-

> The banks have charged that BNP's bid is not clear and that investors do not know what they are getting if they swap their shares.

(Kewers, Bloomwerg)



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## **CURRENCY RATES**

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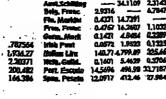
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## Very briefly:

• Hughes Electronics Corp., a General Motors Corp. sub-sidiary, will invest \$1.4 billion in the first system of its Spaceway global broadband satellite to provide high-speed telecommunications.

 Chile's gross domestic product contracted 1.8 percent in January from a year earlier, as high interest rates choked sales at retailers and led manufacturers to slash output.

• Intel Corp.'s senlement of charges it used its power as the top chipmaker to extract trade secrets from customers was formally approved by the Federal Trade Commission on a 3-to-0 vote with one commissioner absent. The consent decree forhids intel from withholding key technological data in retaliation against customers who bring patent infringement lawsuits.

• The New York Mercantile Exchange elected Daniel Rappaport to a fourth two-year term as chairman.

• Eastman Kodak Co. is selling its photocopying unit to Heidelberger Druckmaschinen AG of Germany, ending its foray into the copier business. But the two companies plan to expand their existing joint venture. NexPress, with Kodak providing research, Reuters, AFP, Bloomberg

## **UT to Sell Its Automotive Unit**

Compeled in Our Staff From Desputches

NEW YORK - United Technologies Corp. is selling its automotive division to Lear Corp. for \$2.3 billion, beating a rival bid from investment firm, Blackstone Group.

Lear is one of the largest suppliers of automotive interiors. The Southfield, Michigan, company makes the doors, carpets and seats that go into millions of cars and trucks every year. But, until now, Lear was missing one piece - instrument panels. United Technologies is a conglomerate that makes ev-

erything from elevators to aerospace equipment. The company does not bave enough business to compete in the rapidly consolidating parts suppliers industry. (Bloomberg, AP)

U. S. STOCK MARKET DIARY

Wednesday, March 17

**AMEX** 

Market Sales

.14 4-15 5-5 1.00 3-26 4-25 245 3-31 4-22 .97 3-29 4-4 .04 4-9 4-30 .22 4-5 4-19 .13 4-9 4-23 .035 3-23 3-31

NAZE

AMEX

NYSE

AMEX

Dividends

Sentent Trust
Sestions Corp
Coccade Brich
CKE Rest
Commerce NJ
Commerci Metals
Del Labs Inc

Dow Jones Bond

**Trading Activity** 

# Phone Deal Would Create Internet-Based Network

HAMILTON, Bermuda

United States If the deal is completed,

the companies will bave combined revenue of more than \$4 billion, a stock-marlion and more than 8,500

With Frontier, Global global network based on the technology used in the In-The Global Crossings

network will include 71,000 miles (114,300 kilometers) of fiber-optic cable that will provide services to 159 cities in 20 countries.

will receive \$62 per share in stock if Global Crossing shares trade between \$34.56 and \$56.78 before completion of the transaction. Global Crossing will assume \$1.3 billion in debt. players such as AT&T. The price is 39 percent more than the closing price Tuesday for Frontier shares.

NEW YORK — The dollar rebounded against the yen Wednesday after officials at Japan's finance ministry said the yen had been

The climb in the yen over the past two

weeks was "a little excessive," said Haruhiko

Suroda, head of the ministry's international

The dollar rose further after Finance Min-

ister Kiichi Miyazawa said the ministry would

means reduced returns for bond investors,

"It was a one-two punch," said Kathy Jones, a currency strategist at Prudential Securities.

making the yen less attractive.

Wednesday, March 17

bureau, according to Nikkei English News.

Wednesday at \$50.875, up own the remaining third. - Global Crossing Ltd., a \$6.25, while Global Cross-

Corp., a phone and data cal and long-distance sercompany, for \$12.5 billion vice provider Frontier, bolster its share price. in stock and debt, giving it based in Rochester, New for use by Deutsche

Telekom AG and others. It is the latest step by Global Crossing, which first ker value of nearly \$30 bil- sold shares at \$19 each and bry more U.S. local phone hired Robert Annunziata away from AT&T Corp. three week ago to be its Crossing will have the first chief executive, in its bid for worldwide reach.

"It creates a real powertemet, which is more effi- house with a global netcient than traditional tele-phone network technology. street of NationsBanc street of NationsBanc Montgomery Securities Inc. "Global Crossing has the international scope which Frontier was lacking." Global Crossing said the

Frontier purchase would add Frontier shareholders to its operating cash flow immediately. The transaction is expected to be completed in the third quarter. The company needed a nationwide U.S. voice and data network Global Crossing share-

Dollar Rebounds Against the Yen

continue to buy government bonds after April.

That should drive down yields and lower borrowing costs, and while that encourages spending by stimulating the economy, it also devaluation on Japan's Asian trading part-

15,000 lbs.- carris per lb.
May 97 82,30 31,55 31,95 4.36 16,596
May 97 82,50 31,05 12,06 4.36 5,402
Sap 97 82,50 81,00 82,46 4.35 5,402
Nov 97 83,00 83,70 83,90 4.15 2,597
Est. soies 1,000 7,474 soles (4,400
Turbs come ligt 1, et 20,400
Turbs come ligt 1, et 20,400

Frontier stock closed Frontier shareholders will

The sale comes two phone company that went public in August, agreed \$47.125.

Wednesday to buy Frontier The acquisition of the locreate a tracking stock to

Over the past two years, Internet access and voice York, expands Global Frontier has expanded from a and data services across the Crossing beyond being a local company into a nationbuilder of fiber-optic cables wide provider of long-distance, data, internet and Web-hosting services.

Mr. Annunziata said he expected Global Crossing to companies that have net-

"In this very fast-growing market, companies now want to offer data transport and Internet access," said Marco van den Broek, an asset manager at F. Van Lanschot Bankiers in Hertogenbosch, the Netherlands. "They do that by merging into one big network to reduce cost and increase their power."

The acquisition is the latest example of a smaller phone company buying a bigger rival with operations across the United States. WorldCom Inc. completed its acquisition of MCI Communications Corp. last year, while Owest Communica tions International Inc. bolders will own two-thirds bought LCI international of the combined company. Inc. last yearloomberg, AP)

In late trading, the dollar rose to 118.170 yen from 117.695 yen Tuesday.

The dollar was slightly lower against the euro, which rose to \$1,0998 from \$1,0993.

creased the strain on Japan by making its

FOREIGN EXCHANGE

exports more expensive. However, Japan

does not want to see the yen too weak because

it could strain trade ties with the United States

weak yen would also increase pressure for

The dollar fell to 1.4514 Swiss francs from

GERMAN MARK (CMER) 125,000 morks, 8 per prosts

1.4538 francs. The pound rose to \$1.6305

INTERNATIONAL FUTURES

The yen's rally through Tnesday had in-

# Slump in Drug Stocks Gives Reality Check to Big Board

NEW YORK - U.S. stocks fell Wednesday, a day after the Dow Jones industrial average briefly topped 10,000 for the first time.
"Emotionally, people had targeted 10,000

as their goal for the market, so they had selling planned when the market reached that level," said Ned Riley, chief investment officer at BankBoston Corp.

The Dow Jones industrial average closed 51.06 points lower at 9,879.41. The Standard & Poor's 500 index fell 8.56 points to 1,297.82. The Nasdaq composite index was down 10.30 at 2,428.97. Sixteen stocks fell for and options on futures, as investors buy and options to reverse earlier bets. every 13 that rose on the New York Stock

Eli Lilly led drug stocks lower, falling 5 5/16 to 88 4 after analysts at SG Cowen & Co. said 1999 sales of the company's best-selling drug, Prozac, would be lower than expected. Investors are wary of any bad news about earnings as the quarter draws to a close.

A lot of very seasoned people are seeing that the market has some valuation problems," said Charles Pradilla, chief investment strategist at SG Cowen. "The market's up 10 percent, and interest rates are up almost 1 percent - something has to shift.

Among other drugmakers, Merck fell 1% to 84 and Pfizer slipped 1% to 140%.

been priced to perfection, any kind of flaw or imperfection would undermine the group in the short term, 'said Mr. Riley.

But other heavy machinery stocks gained on expectations that rising prices for equipment and an increase in orders would help

profit. Caterpillar rose 3 1/16 to 47 1/16. Traders warned of volatile movement before Friday's "triple witching," the simulataneous expiration of stock options, futures

## U.S. STOCKS

sell stocks and options to reverse earlier bets.
Stocks pared losses after a report gave more evidence that the U.S. economy was still growing without igniting inflation.

The Federal Reserve's latest regional economic survey, known as the beige book, cited rising consumer spending, vehicle sales, manufacturing, construction and business lending as proof that the eight-year economic expansion continues while inflation remains at bay.

U.S. bond prices fell for the first time in four days on concern that \$15 billion of debt sales from AT&T and other companies in coming days will draw demand from Treasuries. The benchmark 30-year U.S. bond fell 14/32 to 96 8/32 as the yield rose to 5.50 \*Considering these top-line stocks have percent from 5.47 percent. (Bloomberg, AP)

## GOLDMAN: Sharing Wealth of Public Offering

Continued from Page 19 which would make it the given choices of receiving

most incrative areas of fi-

But the record amount of money investors have been willing to pay for top securities firms recently - and Goldman's warries about whether it has enough ammunition to compete in the new financial world of megacompanies - prompted a rethinking.

Goldman's partners first voted to go public last sum-mer, only to have the plan derailed by the downturn in financial markets last autumn. The offering was re-vived amid the strong comeback recently for financial stocks, and Goldman now hopes to complete the offer-

ing by early May. Goldman wants to sell the public 11 percent to 13 per-cent of its shares, raising per-haps as much as \$3.45 billion. Depending on the price investors are finally willing to pay, the firm as a whole would have a market value of \$18 billion to \$24 billion.

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third-largest on Wall Street cash, a bond-like security or after Morgan Stanley Dean stock. By about a margin of Witter & Co. and Merrill Lynch & Co.

The firm disclosed in its filing Tuesday that it lost \$663 million in an area of the business known as trading and proprietary investments, with most of that loss attributable to turmoil in the world bond market after Russia defaulted on its debt in August.

Many other securities firms had trouble as well at that time, but the steep loss might keep Goldman, despite its premium brand name, from pricing its shares above those of its top rivals. Most analysts expect Goldman to sell at about a 10 percent to 20 percent discount to Merrill and Morgan.

"I was caught by surprise how much of their profits come from trading, and bow that can really be volatile," said Hal Schroeder, a specialist on investment banks at Keefe, Bruyene & Woods. "I don't think that they have the earnings stability some other firms do, and so they will trade at a discount."

Still, the offering will probably be the second-largest in U.S. history, after Conoco's \$4.4 billion public offering

And Goldman now has momentum on its side, with the Dow around the 10,000 level for the first time ever and Goldman's earnings soaring. The firm reported first-quarter pretax earnings of \$1.19 billion, up 16 percent of \$1.19 billion, up 16 percent from a year earlier, dispelling a home for several years any notion that last year's "My guess is that we'll do it troubles would hold back its now," she said. "Having a few and the first part of this year.

Goldman's offering is unlikely to change the way it does business right after its public offering. Nearly half of the shares will still be owned by former partners, 20 per-cent by employees and almost 10 percent each by retired partners and two outside shareholders, all of whom are shares when the offering is expected to vote with management. Not for many years. and only after insiders begin selling their shares, will own target of having \$3.5 Goldman will genuinely be- million in savings, and he come a publicly owned com-

Among the beneficiaries of the sale of stock are Goldcalled limited parmers were I don't love it that much."

two and a half to one, the limited partners chose to take stock, people close to the firm said. Even so, Goldman plans to devote about \$1.3 billion to satisfy demands from limited partners who chose to receive cash or bonds.

Two other major share-bolders, Sumitomo Bank Capital Markets Inc. of Japan and Kamehameha Activities Association, a giant landowner and education fund in Hawaii, also stand to make a tidy profit from their Goldman investments.

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Goldman also plans to set aside \$200 million to set up 3 charitable fund. The fund will make Goldman a prime target for charities

Many Goldman employees say the offering, though it will make them wealthier, will not immediately change their lives. All will receive restricted stock that can be sold only after several years. Some said they did not plan to sell even

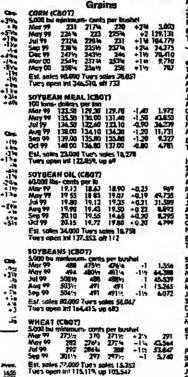
"I'm not going to sell any sbares, and I might buy some more," said one woman who described berself as a member of the support staff. In the long term, she said, the shares will come in handy: "They will put my kids through college.

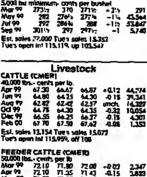
Others, however, have spending plans. One secretary said she and her husband have, had their eyes on a summer. vacation spot in upstate New performance in the first part few more dollars shouldn't change your life. But it gives

you a sense of security. The big earners at the firm have grander plans.

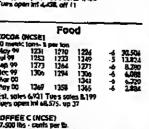
One investment banker in his mid-30s, after about six years there, earns more than half a million dollars each year in salary and bonus. He expects to bank \$1 million in complete. If all goes as planned, be says he will be most of the way toward his says he is thinking of retiring as soon as Goldman allows, him to sell sbares.

"Let me tell you, this is a man's retired partners, many of whom still have investments in the firm. The soments in the firm. The so-

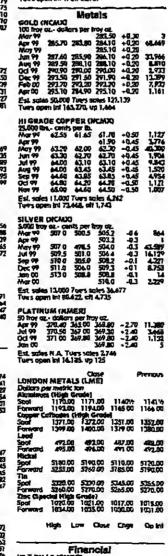




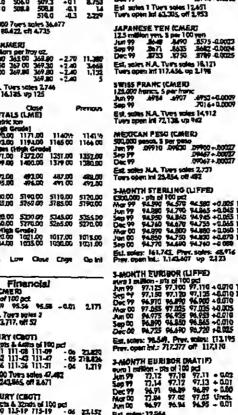


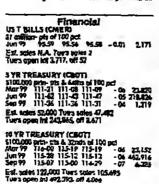










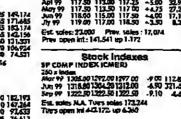




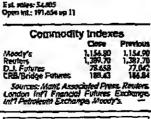
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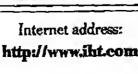
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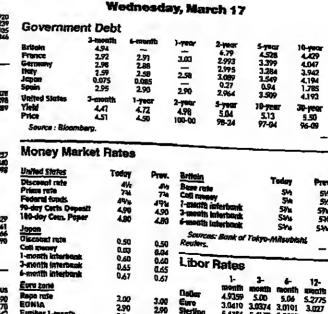




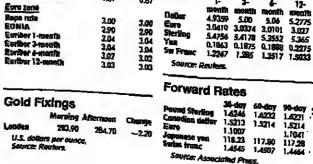








INTEREST RATES



# ا مكذا من الله على

# Renault-Nissan Plan Leaves Some Doubters

a recovery, if an anemic one, start- of the recession brought on by de-

PARIS - Renault's and Nissan Motor Co.'s shares fell Wednesday on uncertainty over the prospects for resuccess of an alliance between the

a second-largest carmakers in Japan and France. Renault shares closed down 6.2 sible goodwill, said Olivier Ponteau, upercent, or 2.07 euros, at 31.40 quenos (\$34.23) on Wednesday. It

percent of Nissan, a stake valued at Wiabout \$4 billion Nissan's shares fell 1.7 percent, -or 8 yen, to 465 yen (\$3.96) in heavy tracing in Tokyo.

Nissan said the two companies unique," Mr. Poutean said. "Had by would enter exclusive talks that Nissan possessed a flourishing balscould lead to an alliance by the end of the month. A deal would create lithe world's fourth-largest auto-

KPN Warns

On '99 Profit

AMSTERDAM - KPN NV

said Wednesday that earnings

rose 5 percent in 1998 but

warned that profit this year

would decline because of ad-

verse regulatory rulings and in-

KPN, the top Dutch telecom-

munications provider, posted

profit from ordinary operations

last year of 2.04 billion guilders

(\$1 billion), against 1.94 billion guilders in 1997, and net in-

come of 1.52 billion guilders.

Bot it said profit from or-

dinary operations this year was

likely to fall to 1.6 billion guild-

ers. KPN's shares closed down

Like other former European

phone monopolies, KPN's

carnings have been croded by

tougher regulation and in-

creased competition. The Neth-

erlands is now home to five

mobile-phone companies, and

the regulatory agency OPTA has dogged KPN since the mar-

ket was opened to competition

high prices for too long," Peter

Wortel of Delta Lloyd Bank

"They've stuck with too-

(Reuters, Bloomberg)

last year.

2.95 euros at 37.50 (\$41.22):

creased competition.

European company to invest in a major Japanese carmaker.

"Consolidation of Nissan as an

associate would shave more than 1.5 billion francs from Renault's profit before financing costs, Renault's share of losses and posan analyst at CPR Finance in Paris.

Analysts said Renault had a lot of

made an offer Tuesday to buy 35 work ahead of it if it expected to help the Japanese carmaker dig out from under 4.3 trillion yen in consolidated debt and restore profit.

"Though the move is charged with risk, the opportunity is unique," Mr. Poutean said. "Had ance sheet, Renault would never have considered such a tie-up." maker and make Renault the first after a weekly cabinet meeting, Fi"Until we get something

management will block cost-cutting Towa Securities Co. steps — such as closing factories, cutting parts costs and slashing the number of models Nissan offers that analysts say are necessary to turn around the Japanese automaker

. Nissan expects to report a group net loss of 30 billion yen in the year aries on watch with negative imyear's 14 billion yen loss. It fore-casts sales of 6.4 trillion yen, down watch with pegative in all the periods of the period of the periods of the period of the periods to March 31, its sixth loss in seven 2.5 percent from the previous year. Nissan said Renault's bid included a possible stake in its Nissan

"Until we get something more

nance Minister Dominique Strauss-Kahn of France said the plan was "a major opportunity" for Renault. The question is whether Nissan's definite, there's no reason for Nis-san shares to go up beyond what they went up to yesterday," said Ieremy Tonkin, an auto analyst at

Nissan's shares gained 12 percent in the two days before Wednesday. Meanwhile, three credit-rating agencies sent signals of doubt about the talks

Standard & Poor's Inc. put debt issued by Renault and its subsidiplications on Wednesday, while the Moody's Inc. downgraded the outlook for its rating of Baal for main debt carried by Renault and its subsidiaries from positive to negative. (Bloomberg, AFP)

# REAL: Brazil's Markets Are Showing Signs of a Rebound

Continued from Page 19 recently improved, has lost 35 per-cent of its value since the govern-Still, it is too early to tell who Still, it is too early to tell whether Brazil's economic difficulty occurment abandoned market support for the new optimism on trading floors ring in the first half of the year, with it two months ago. Yet the severity foretells any change in the bleak

ing late this year or early in 2000. valuation is a main reason some ■ Confidence in Program The willingness of banks to keep analysts foresee resumed growth so Financial officials and private lending to some companies comes soon. Lower economic activity after the government's plan to nar-row the budget deficit was endorsed to shrink as much as 6 percent in the dence in Brazil's economic reform last week by the International Mon-etary Fund. The IMF agreed to lower consumer demand for most efforts, The Associated Press re-

economic reality.

ported from Paris. We are confident that Brazil is on the right track and that their program not gallop out of control as it did in is credible and strong," the president the early '90s, when price increases of the Inter-American Development of 60 percent a month were com- Bank, Enrique Iglesias, said at the The Brazilian currency, though mon, allows consumers and compa- end of the group's annual meeting.

# PESO: Mexico Seems Untouched by Latin American Crisis

goods, keeping inflation in check.
The likelihood that inflation will

Continued from Page 19

provide a \$9.3 billion installment

from its \$41.5 billion aid package,

some of which the central bank can

spend to combat currency specu-

that Mexico is no longer an oil-

based economy. It is clearly an economy linked to the United States." Herminio Blanco Mendoza, the commerce minister, said that in the five years since the North American Pree Trade Agreement went into effect, Mexico had received \$57 billion for long-term projects, becoming second only to China among developing countries in this kind of

foreign investment. Bernd Leissner, president of Volkswagen de Mexico SA de CV, plummeted and world markets said the company planned to in-

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crease production this year by 55 percent compared with 1997 levels and to raise exports by 80 percent. It has invested \$1 billion in its plants in the state of Puebla to build the new

Mr. Leissner said that the North American trade pact and a similar one that Mexico is negotiating with Europe have made auto exports much easier, allowing Volkswagen's Mexican operation to "join the major leagues of our industry worldwide."

In 1998, when oil prices wobbled, Mr. Zedillo made three

preemptive budget cuts to keep the deficit at a maximum of 1.25 percent, as he had promised. In Brazil, the Latin American country with which Mexico is most frequently compared, President Fernando Henrique Cardoso has battled a fractious

Congress and moved more slowly

on fiscal reform. Mr. Zedillo got a much warmer reception from foreign executives Tuesday than he did from Mexican industry leaders he met with Thursday. Mexican businesses remain hampered by a lack of credit and are wrestling with declining export sales because of the peso's strength.

# Siemens Set To Spin Off Chip Unit

MUNICH - Siemens AG said Wednesday it would spin off its semiconductors business into a separate unit that it would subsequently float on the stock

exchange under a new name. The division, which employs 25,000 people, will be called Infineon Technologies as of April 1 and will be based in Munich, Siemens said.

Uotil it is listed, at the end of this year or early next year, it will remain a wholly owoed unit of the German electrical engineering giant, the company

In the year that ended Sept. 30, 1998, the semiconductors business reported a 14 percent gain in sales, to 6.7 billioo Deutsche marks (\$3.8 billion). But a slump in chip prices led to a loss of 1.2 billion DML

The sale is part of a reorganization announced by the chief executive, Heinrich von Pierer, last year. The company has been streamlining operations for two years, selling de-fense technology and other units. Siemens will need to show that the new unit can be independent, dynamic and able to take advantage of an upswing in the chip industry, analysts

said. "They Il need to build up the credibility of the company." said Jean Danjou, an analyst at

SG Securities in Paris. 'They'll oced to show the market a management and strategy that's a hit more cotrepreneurial and reactive than what you normally think of when you think of Siemens.

Analysts said Siemens may want to expand into less volatile and faster-growing segments of the chip market such as mobile phones and decoders for digital television signals. In Frankfurt on Wednesday, Siemens shares rose 80 cents to close at 61.70 euros (\$67,26).

(AFP, Bloomberg)



## Very briefly:

 Total SA's profit fell 18 percent in the second half of 1998, in line with its estimate, as slumping oil prices cut second-half profit to 449 million euros (\$493 million) before one-time charges from 549 million euros in 1997.

 Britain's unemployment total grew by 4,300 last month, to 1,311,000 people, but the jobless rate remained at 4.6 percept. · Bayerische Motoren Werke AG is on the verge of setting up a joint venture with a group in the Russian enclave, of Kaliningrad to build its midrange 5 Series model and Royer cars. In the initial stage, BMW would invest 40 million to 50 million Deutsche marks (\$22.55 million to \$28.05 million). Capacity is expected to be about 10,000 vehicles annually:

•German wholesale prices fell 0.5 percent in February. ending two mooths of increases, as energy and food costs dropped. Prices were down 4.5 percent from a year earlier, surpassing analysts' forecasts of a 3.9 percent drop.

 Eodesa SA, a Spanish power company, is negotiating to sell its 7.9 percent stake in the oil company Compania Espanola de Petroleos to Banco Central Hispano SA.

• The International Monetary Fund's office in Ukraioe will recommend renewing a \$2.2 billion loan package to the former Soviet republic that was suspended last November because the IMF said Ukraine had been slow in carrying out reforms.

· DaimlerChrysler AG was due to noveil Wednesday in the United States a compact car powered by fuel cells that sents five people and is said to be able to travel 280 miles (450 kilometers) before refueling and reach speeds of 90 miles per hour. The NECAR4, based on the Mercedes-Benz A-class compact car sold in Europe, also would be an emissions-free Bleumberg, AFP, AF

## **WORLD STOCK MARKETS**

Wednesday, March 17

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Prices from the Johannesburg stock market were not available due to technical

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To Our Readers

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INTERNATIONAL HERALD TRIBUNE, THURSDAY, MARCH 18, 1999 **NASDAQ** Wednesday's 4 P.M.
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# Wary of Dow Mania, Savvy Investors Turn an Eye to European Stocks

Washington Post Service

The Nikkei 225-stock in- column tonting Japanese In fact, Europe holds the One is WASHINGTON — All dex jumped 2 percent, penstocks. Instead, it is a warning most potential. Last year, whether eyes are trained this week on etraining the 16,000-point not to be caught up in Dow markets in Italy, Spain and the europense of the color which bolts and a level for the first time since 10,000 mania at the expense of France all beat the 29 percent — the crage, which broke through last August. (It peaked at foreign stock holdings. David the 10,000-point level Tues- 38,916 nine years ago.) Since Malpass, chief international

But a more important rally cent - the best performance calls "signs of life abroad" -was occurring in - of all in the developed world.

No, this isn't another America and Europe, too.

tiay, though only for a short March 2, Japanese stocks strategist for Bear Steams & time before closing lower. have risen more than 15 per- Co., has identified what he not just in Asia but in Latin

returns of the Standard & Poor's 500-stock index and markets in Germany equaled it. One reason was ento en-

11 countries. A recent report and risking inflation? Or will from Sanford C. Bernstein & in lang tough, the way that the Co. said, "Competing in this old Bundesbank would? vast new market will be a challenge for European companies er Europe, with Social Demoaccustomed to consected domestic markets, and many have responded by embracing bold, American-style measures to enhance efficiency

and emphasize profits." Europe's companies are merging, downsizing and selling off superfluous businesses. "Moreover," according to Bernstein, "they've begun paying much closer heed had been at odds wim more gun paying much closer heed to shareholders' interests, in centrist members of the government, may provide an answer. Mr. Lafontaine wanted global capital markets." Companies are even linking the pay of managers to profit he failed, and Mr. Maipass performance - a radical idea

Still, big questions remain.

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slowdown in isolated parts of phoria — enthusiasm over the Europe. Will the new central advent of a single currency for bank respond by cutting rates Europe needs most of all is that are showing signs of

> Another question is whethcrats now running France, Germany and Britain (which is not in the euro group), will move away from the sort of policies that businesses and investors prefer - lower taxes, less regulation and

freer markets. The resignation last week in Germany of Finance Minloosen the monetary reins, but called his departure a victory for "sound-money forces."

Very briefly:

New Zealand's central bank set its first-ever benchmark

interest rate at 4.5 percent, replacing a system that tied interest

rates to currency movements. The bank said it probably would

not need to raise the new official cash rate for overnight loans between banks for two years, as inflation remained subdued. Russia will announce Monday plans to allow investors to

reinvest ruble proceeds from its swap of defaulted Treasury

debt for new bonds and cash. Investors will be allowed to invest in actively traded Russian stocks and corporate bonds, said Bella Zlatkis, director of the Finance Ministry's securities department. "We bope that all the necessary instructions for the exchange will be published by the central bank, Ministry of

For the first time since Massachusetts created its Pension

Finance and tax service by Monday," she said.

biggest economic experiment the news by rising 8 percent When Europe does get its since Mao's Great Leap Forward — will pay off. The test still down 4 percent for the will come when there is a year in U.S. dollar terms.

When Europe does get its act together, stock prices will sour. You can't tell when that will come when there is a year in U.S. dollar terms.

have convinced me that what panding businesses. Today. red tape and stodgy financial French company Vivendi SA, institutions still thwart entre-Europe, and a vast safety net perversely deters companies from hiring new workers.

has added only 12 million net new jobs since 1970, while the United States, smaller in pop- American depositary receipt. ulation, has added 52 million. Today, despite economies that are growing at nearly 3 percent annually, the 11 euro percent, compared with 4.4 on U.S. exchanges.)

But even if France is a second their ability to cut costs. (Neither one trades on U.S. exchanges.)

The "core is the united States." countries have an aggregate

Partly as a result, Europe

But even if Europe's governments don't change, its companies will. They have to & Co. includes, as "strong - just as Japan's do. Oth-German markets greeted eawise, they will be crushed

JAMES K. GLASSMAN /ON INVESTING competi-

Visits in the past two years term investor, you can be prepared by buying companies the kind of flexibility Amer- growth, smart management icans have in starting and ex- and shareholder-friendliness. Mr. Bernstein cites the

which has interests in elecpreneurship in much of tricity, energy and water services. It is motivating employees through stock options an innovation in Europe. Vivendi, once known as Compagnie Generale des Eaux, trades on U.S. markets as an

> Two other favorites of Mr. Bernstein - Fenosa, a Spanish utility, and Metro AG, a P German retailer -- have demonstrated their ability to

buys," these French ADRs: Groupe Danone, yogurt and

other packaged foods and other packaged 1000s and beverages; Total SA, oil and gas; and AXA SA; insurance. Of course, you don't need to be able to pick stocks to benefit from European growth Bob Carlson, editor of Retirement Watch newsletter, advises buying Vanguard International Equity Index European Fund, with an expense ratio of only 0.3 percent. Sheldon Jacobs, editor of the No-Load Fund Investor, recommends T. Rowe Price European Stock, the lowest-risk fund concentrating in the region. Value Line gives its highest rankings to Chase Vista European, Invesco International European

he Kung Theat

and Fidelity Europe.

But the best case for investing in Europe is that international diversification cuts the volatility of an all-U.S. portfolio. Mr. Bernstein shows that, from 1976 to 1998, a stock account split 80 percent U.S. shares and 20 percent non-U.S. shares would have produced returns almost exactly the same as an all-domestic portfolio - but

at lower risk. E-mail address: jglassman@iht.com

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# Financial Stock Picks

WASHINGTON - Analysts at Babson-United Inc. see both "growth and opportunity" in the widely diverse financial-services industry, recommending seven They are American Express Co., banking and travel;

Eaton Vance Corp., mutual funds and institutional money management (and a "potential takeover target" at a price/earnings ratio, based on year-ahead estimates, of just 13); MBNA Cosp., credit cards; Merrill Lynch & Co., investment services; T. Rowe Price Associates Inc., mutual funds; Providing Einemeinl.

thal funds; Providing Financial Corp., credit cards, and Charles Schwab & Co.; discount brokerage.

Unfortunately, some of these stocks—notably Mertill, Providian and Schwab — have surged in recent weeks, but Babson finds them still attractives.



The undersigned amounces that as from 26 flarch, 1999 at Kas-Associatie N.V., Spaistrant 172, Amsterdam, div. epn. no. 106 of the CDRs Ingersoll-Rand Company each rept 5 shares will be payable with Eur. 0.52 net. (fiv. per rec. date 16.02.99; grow \$ 0.15 p. sh.) after deduction of 15% USA tax = \$ 0.1125 = Eur. 0.10. Div. cps. belonging to non-residents of The Netherlands will be paid after deduction of an additional 15% USA-tax (= \$ 0.1125 = Eur. 0.10) with Eur. 0.42 net. Reserves Investment Trust for state employees, State Street AMSTERDAM DEPOSITARY Corp. will no longer act as the fund's custodian. Pitts-burgh-based Mellon Bank has been named the new custodian COMPANY N.V. Amsterdam, March 12, 1999 JAMES K. GLASSMAN Asset Management - Rue du Rhône 30 - Geneva - Tel. (+41 22) 819 09 09 of the \$25 billion fund, Advertisement INTERNATIONAL FUNDS March 17, 1999 To receive free daily quotations for your funds subscribe at: e-funds@iist.com For information please contact, Lyora Raab; Fax (33-1) 41 43 92 12 or e-mail: funds@iht.com 999.89 1000.72

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ASIA/PACIFIC

# Hong Kong Theaters Shut Down to Protest Pirated Films

By Mark Landler New York Times Service

HONG KONG - Movie theaters closed across Hong Kong on Wednesday to protest the flood of illegally copied films, and an array of local film and pop stars led a rally of 2,000 people to demand a

tongher crackdown on piracy.
Film producers said the Hong Kong film industry, once the secondlargest exporter of movies after Hollywood, has been devastated by the growth of movies recorded illegally onto compact disks.

Hong Kong was taken off a watch list by the U.S. government last month after it stepped up efforts to raid factories that produce illegally advent of video compact disks copied material. But executives here say the former British colony remains one of the worst offenders

in Asia for copyright violations. The rally Wednesday also included representatives from the music, cable-television, and computer-software industries - all of whom called on the Hong Kong government to assign police of-

Hong Kong's movie industry, in particular, has been hurt by the advent of video compact disks, which can be bought for \$2 in stores or at street stalls, often days

before the films are released. Woody Tsung, the chief exec-utive of the Motion Picture Industry Association, said the industry did not have reliable figures for how much money it lost each year as a result of illegally copied movies. But Mr. Tsung said the

1993 to \$54 million last year. And he attributed 95 percent of the de-

cline to piracy.

Theater owners said they fost about \$250,000 hy shutting down cinemas for a day. They, too, contend that they are in a battle for survival. Five years ago, Hong Kong had 180 cinemas. Now, with so many people buying bootleg disks instead of tickets to the local multiplex, the number of movie houses has fallen to 73.

In the deserted lobby of Queen's

apologized for being closed. It ad-ded: Imagine a city without cinemas. If piracy is allowed to continue, this will be the result "

In a signal that the government regards piracy as a serious issue, Hong Kong's chief executive. Tung Chee-hwa, accepted a petition from the protesters. In a statement, Mr. Tung said: "We will not allow piracy or counterfeiting activities to tarnish Hong Kong's reputation.

On Tuesday, Customs officials staged a series of raids throughout ficers to sbut down the factories box-office revenue of Hong Kong. Theater in central Hong Kong, a the territory, in which they seized that make illegal software and ar-films declined from \$168 million in sign on the box-office window 350,000 pirated optical disks.

# Japan Passes Plan To Raise Spending

the next fiscal year, intended outlays. It is combined with a to revive the Japanese economy, was passed into law Wednesday even though one house of Parliament voted spending package.

Parliament's upper house, where the ruling coalition is in the minority, but the vote was a mere formality, as the

The approval of the budget was the swiftest in postwar industry more efficient. history, reflecting a growing urgency within the government about attempts to reinvigorate the world's second-

largest economy. Speedy establishment of the budget demonstrates how important the matter is." Prime Minister Keizo Obuchi

percent and calls for 10 tril-TOKYO - The hadget for lion yen in new public-works plan to cut taxes by 9 trillion

Mr. Obuchi said: "Thanks to previous financial stabilagainst the record-high ization measures and the supplementary budget, the econ-Opposition parties rejected omy appears to bottoming the 81.9 trillion yen (\$695.9 out. Now we intend to conbillion) budget Wednesday in front the future in a positive Mr. Obuchi speaking after

The spending is widely expected to bring short-term relief to the sputtering Japanese hill had already passed the economy, but critics fear it more powerful lower house. will merely delay the painful will merely delay the painful process of making Japanese

> inflate Japan's national debt, already one of the highest in The budget passed the the industrialized world. The lower house of Parliament government will have to float late February with the votes of a record 71.13 trillion yen of bonds to finance the package.

After two years of reces-



the 81.9 trillion yen budget anonymity. was passed Wednesday.

year beginning April 1. The government announced

last week that the economy had shrunk for the fifth straight narter. But the Economic There are also worries that Planning Agency said Monthe hudget will dangerously day the slump was showing signs of bottoming out.

> the Liberal Democratic Party from its plantations, it had and its coalition partner, the Liberal Party. Under Japan's

# **Iridium Satellite Launch Called Off**

BELIING -China's U.S.-led Iridium global telephone network has been postponed indefinitely because of technical problems, executives from the companies in-

volved said Wednesday. The launch, which had then scrubbed, said an exec-LLC, a U.S.-led consortium, who spoke on condition of

spokeswoman for China Great Wall Industry Corp., launch of a satellite for the the government-backed company that launches commercial satellites, said there had been "technical problems on both sides." The executive said the

satellite, if launched, would not have operated properly cheduled for Monday and the United States for repairs. The delay is not the first utive in Beijing with Iridium setback for the Iridium project to provide wireless tele-

sets, the high cost of the service and the lack of a good sales force have kept potential subscribers away. Iridium, based in Washing-

ton, said this month that it expected to fall short of firstquarter subscriber and reven-

ue targets and would have to been set for Friday, was res- and had been shipped back to modify its credit agreement. Shares of Iridium World Communications Ltd., Iridi-

 Apollo Leasing Co., a major Japanese financing firm, has decided to go into liquidation with debts of some 500 hillion yen (\$4.3 billion) after failing to persuade creditors to waive loan repayments through a rehabilitation plan, the newspaper. um's investment vehicle, were trading in New York at Nihon Keizai reported. China's Three Gorges Dam, the world's largest hydroon condition of phone, data and paging ser- \$20.125 late Wednesday, up Geng Kun, vices worldwide. Software 37.5 cents. (AP, Bloomberg) electric project, still needs 25 billion yuan (\$3 billion) for the second phase of construction, but the development company

in charge of the project said it would not have any trouble · Senior finance officials of the Association of South East Asian Nations met Wednesday to plan a ministerial meeting

Very briefly:

on ways to avoid future economic shocks and steer the region back to the growth path.

• Indonesia, the only Asian member of the Organization of Petroleum Exporting Countries, is ready to cnt crude oil production by 4 percent, or 34,000 barrels a day, in line with an agreement among OPEC members.

 News Corp., a company once blacklisted by China's leaders, on Thursday will become the first international media "The group has returned to profitability this year follow- the banking industry — into company permitted to open a representative office in the

ringgit — and its return to • Hitachi Ltd., the Japanese electric machinery maker. bas



# Slimmer Sime Darby Posts Profit

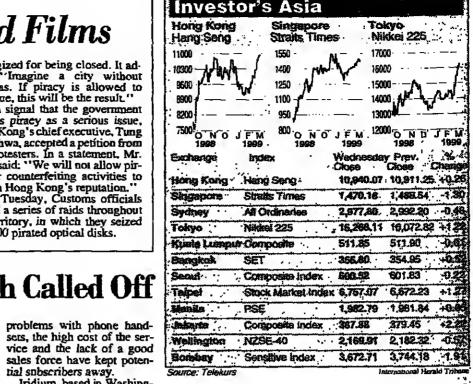
unprofitable bank, selling assets and earning more money reversed its previous firsthalf loss to post a group net

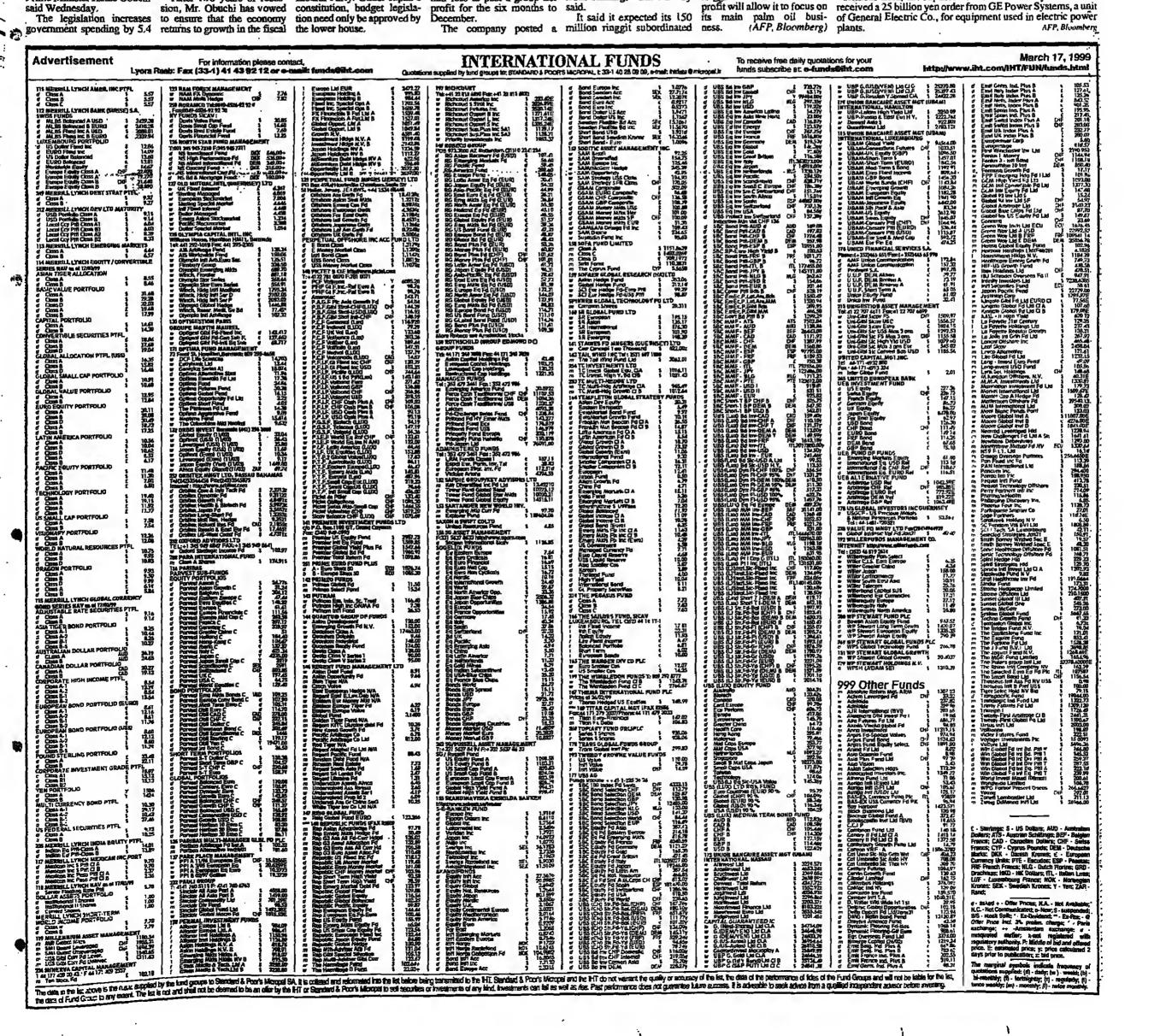
profit of 518.2 million ringgit loan to Sime Securities Sdn. KUALA LUMPUR — (\$136.4 million) profit, reand 100 million ringgit equity
Sime Darby Bbd. said Wedversing a loss of 676.2 million in the RHB Bank group to be nesday that hy jettisoning its ringgit in the year-ago peri-

> ing the decision to withdraw from banking," Sime Darby

Sime Bank is completed. which it sank about 2 billion country.

repaid when the disposal of





# Herald Eribune PORTS

## WORLD ROUNDUP

## NFL Picks L.A.

FOOTBALL National Football League team owners decided Tuesday that they would prefer that Los Angeles rather than Houston get the NFL's 32d team. The owners voted, 29-2, in favor of Los Angeles. The Oakland Raiders, who claim they own the Los Angeles market, was one of the teams voting against. The owners declined to pick one

of the two Los Angeles ownership groups and instead awarded the franchise contingent on Los Angeles' getting a stadium and fi-nancing by Sept. 15. If it fails, Houston will get the team.

The owners also fined Eddie De-Bartolo, the owner of the San Fran-cisco 49ers, \$1 million and exten-

ded his ban through the 1999 season for his part in a Louisiana gambling scandal.

 The Baltimore Ravens got the quarterback they coveted, obtaining Scott Mitchell from the Detroit Lions for two draft picks. • The Jacksonville Jaguars made

Tony Boselli the highest-paid offensive lineman, with a four-year contract extension worth \$26 mil-

## Blue Jays Fire Manager

BASEBALL Tim Johnson, whose managerial career was derailed by lies about his military service in Vietnam, was fired by the Toronto Blue Jays on Wednesday and re-placed by Jim Fregosi. Gord Ash, the general manager, said the move was made because the controversy was interfering with the team. The Blue Jays are 3-12 this spring (AP)

## Flyers Continue to Fall

ICE HOCKEY Roger Neilson, the Philadelphia Flyers coach, was ejec-ted as his team stretched its winless streak to 12 games by losing, 5-2. Tuesday in St Louis. Neilson threw a stick on the ice in the third period.

The Flyers have slid from first to sixth in the Eastern Conference. Neilson became angry when Jody Hull of the Flyers was yanked down by Terry Yake before Pavol Demitra put St Louis ahead, 3-1. "I've been ejected a few times." Neilson said. "I've thrown a stick a few times, too. I was just throwing it over there, and it kind of went crooked and the linesman had to duck." .

## ·Bartoli Takes Victory

CYCLING Michele Bartoli, who rides for the Mapei team, won the Tirreno-Adriatico race Wednesday. The Italian had taken the overday's fifth of eight stages. He did not win a stage.

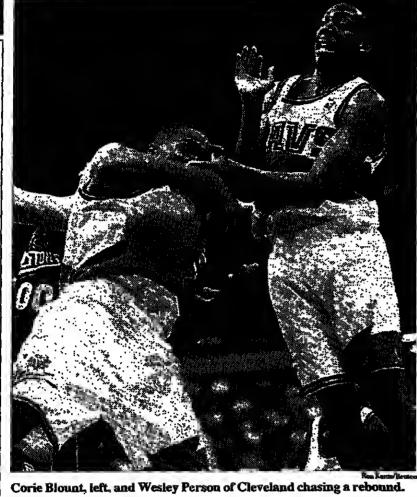
## Olympians Protest

**OLYMPICS** A disillusiooed group of Canadian Olympians launched an athletes' coalition Tuesday to challenge the International Olympic Committee. Led by Mark Tewkshury, the

1992 Olympic gold medal-winning swimmer, OATH (Olympic Advocates Together Honorably) hopes to belp restore the tarnished Olympic spirit and act as a watch-dog over the IOC.

'I have watched with great sad-

ness in the past three months as the spirit of the Olympics has been betrayed by the actions of the 10C." Tewksbury said.



# **Heat Overpowers Wizards**

The Associated Press After 16 victories in its last 18 games, Miami, according to Alonzo Mourning, is ready to take its game to the next

## NBA ROUNDUP

and 14 rebounds paced Miami to a 94-85 victory over the Washington Wizards in Miami. "We're getting there, but we won't be satisfied until we get to the

Lakers 107, Timberwolves 101 Glen Rice and Shaquille O'Neal combined for 46 points in Minneapolis as the Lakers won for the 11th time in 12 games since Kurt Rambis replaced Del Harris as Miami (17-5), the best team in the Eastern Conference, is tied with Port-land for the NBA's second-best record

behind the Utah Jazz (18-4).

The Heat is riding a five-game winning streak and has won its last 11 home

"When your team becomes confident scored 20 points and Tom Gugliotta 19 in Milwaukee for Phoenix, which led by and is recognized as one of the top teams

Tim Hardaway scored 24 point cluding a fadeaway jumper with 53 seconds left, and added nine assists to

Mitch Richmond scored 22 points, and Juwan Howard added 18 and a carecr-high 15 rebounds for the Wizards.

for the Knicks.

20 rebounds in ending the Pacers' four-

Cavaliers 86, Pistons 82 Andrew De- Avery Johnson had 17 points and 15 Clercq had a career-best 17 rebounds in assists in Sacramento.

Miami Gains Confidence With 11th Home Victory

shooting just 33 percent from the floor.

first game as coach since replacing John

Calipari, who was fired, New Jersey lost

points and 15 rebounds, and the Nets fell

Dennis Rodman missed his second

Sum 110, Bucks 92 Cliff Robinson

game since taking a leave of absence for ...

at one point in the second quarter. Milwaukee lost its fourth straight

since trading away Terrell Brandon and

Pippen had 18 points and 9 assists in

Houston after a pregame talk with his

"I was happy, we talked, that's all I'm going to say," Pippen said after com-

plaining about not being more involved in the offense. "I like to get started early

SuperSonica 87, Grizzlies 85 In

Seattle, Vin Baker's tip-in with a half-

second left saved the Sonics and handed

Spura 121, Kings 109 San Antonio

won its eighth in a row as Tim Duncan

had 29 points and 12 rebounds, and

Vancouver its 13th straight loss.

coach, Rudy Tomjanovich.

Rockets 101, Trail Blazers 93 Scottie

again, this time in Toronto.

personal reasons.

Raptors 100, Nets 85 In Don Casey's

The Raptors' Vince Carter had 20

his home debut for Cleveland, and Brev-in Knight scored a season-high 19 points for the Cavaliers. Shawn Kemp added 20 points and 9 rebounds for the Cavs, who won despite

"We're oo the verge of becoming one of the elite teams," Mourning said Tues-day night after his 19 points

in the league, you have to keep that going," said Pat Riley, coach of the Hear. "We have established that."

complement Mourning's effort.

Knicks 113, Clippers 89 In New York, Latrell Sprewell scored a season-high 31 points in the second quarter to pace the and let the team feed off my energy." Knicks, who scored the first 14 points of

It was the third victory in three nights

Howks 35, Pacers 79 Steve Smith hit two free throws with 7.9 seconds left to lift Atianta to victory in Indianapolis, the Hawks' fourth straight.

Alan Henderson led the Hawks with 19 routs and Dilamba Mutamba had

19 points, and Dikembe Mutombo had

game winning streak.

# Like College Hoops? Head South Knoxville, Tennessee, Boasts the Best Lineup for the Round of 16

By John Feinstein Washington Post Service

ASHINGTON — If you truly love college basketball, the place to be when the round of 16 gets under way Thursday night is

There are two reasons for this: First the South Region, which will be played there, is the only regional that was not ravaged by upsets last weekend. It has the only surviving No. 2 seed (Maryland); one of two surviving No. 3 seeds (St. John's), and the only surviving No. 4 seed (Ohio State).

The lure of the South Region and the romance of the other underdog-laden regionals is the perfect summation of why the National Collegiate Athletic Association tournament is the marketing gold mine that it is for both the NCAA and CBS, the U.S. television network that is broadcasting the competition. We love the upsets produced on the first weekend, especially by The Little Teams That Can — Gonzaga, Mismi Ohio), Southwest Missouri State and Weber State. But we also enjoy the matching that are produced when all the seeds survive, as they did in the South.

So as we move on to weekend No. 2 let's examine the pairings and try to figure out who will be in Tampa for the Final Four a week from Saturday.

EAST This will be called the Duke

Invitational approximately 9,432 times this week, and there is every reason to believe the "host" team will walk off with the nets Sunday.

"The last team in the world that needed any help in this thing was Doke," said Gary Williams, the Maryland Coach, laughing. "And they can get to the Final Four without playing anyone

higher than a sixth seed."

True, Miami (Florida), Cincinnati—
the one team to beat the Blue Devils this year - and Tennessee are gone. In their place are No. 6 Temple, No. 10 Purdue and Duke's next opponent, No. 12 Southwest Missouri State.

The only reason not to believe that this is a walkover for Duke is that all three of these teams have quality coaches who Spartans are very good - they've won the Atlantic Ocean is just too danning.

will have their teams prepared. Having said that, it will take a huge effort for any of them to upset Duke.

Southwest Missouri State held Wisconsin and Tennessee to 27 percent shooting over the weekend, and Temple is capable of giving teams fits with its matchup zone (ask Cincinnati). Purdue coach Gene Keady has been to the final eight once, in 1994. That year, he had to face Duke. He lost. If he and his team get past Temple, they will probably face Duke again and the result probably will be similar.



SOUTH Any of the teams could win. And Maryland-St. John's may be the tournament's best matchup to date. Both teams will race up and down the floor, and the coaches, Williams and Mike Jarvis, know each other well.

Williams has been to the round of 16 five times - four at Maryland, one at Boston College - never beyond. The smart money is on St. John's after its devastating performance against Indiana. But the thinking here is this: Always time. Then it beats Ohio State, which wins against Anburn because Scoonie Penn is a bit better than Doc Robinson. MIDWEST The favorite here is not

Michigan State, the top seed. It is Kentucky, because Kentucky is Dracula. It is going to take a team with a wooden stake to kill these guys, and no one heading for St. Louis appears to have one. The

20 games in a row - and they should beat Oklahoma. Sadly, Kentucky will end the run of

Wallyworld because Wally Szczerbiak and his mates at Mismi are a wonderful story and, well, Kentucky is Kentucky. The Wildcats have woo four NCAA tournament games in two years that were eminently loseable: Duke, Stanford and Utah last year and Kansas on Sunday. They win those games because Wayne Turner, Scott Padgett and Heshimn Evans simply don't believe they're going to lose and because Tubby Smith is every inch the coach Rick Pitino was.

Kentucky-Michigan State in the re-gional final will be another terrific game. Mateeo Cleaves versus Turner is a great matchup, and Tom Izzo has proven he can coach with anybody. But Kenucky will make plays down the stretch and go to its fourth straight Final Four.

WEST Jim Calhoun will not sleep this

week. That is because the Connecticut coach knows that if his team doesn't make the Final Four this year, he'll never make it. If the East is the Duke Invitational, then the West is the Husky Classic. Gone from the West are No. seed Stanford, No. 3 North Carolina and No. 4 Arkansas. In their place are No. 5 Iowa, No. 6 Florida and No. 10

Gonzaga.

The best team in that bunch may well be Gonzaga, which was in control of its game with Stanford all the way. If Florida hits three-point shots, the Gators will beat the Zags. If Florida doesn't shoot well, Gonzaga makes the round of eight.

Tom Davis, the outgoing coach, keeping his career at Iowa going for another week is already a great story. He made a rare emotional outhurst Saturday at the bet against a team coming off its best end of the Hawkeyes' victory over performance. Maryland wins—in over- Arkansas. Good for him. But when your players give you the game ball, it is usually an indication that they feel the mountain has been climbed. It has. Connecticut plays a lot like Iowa, but with better players. There is no reason for anything to derail the Huskies. Unless Florida makes a bunch of three-pointers. No, let's not even go there. The thought of the entire state of Connecticut falling into

SCOREGUE

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## **CROSSWORD**

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Solution to Puzzle of March 17



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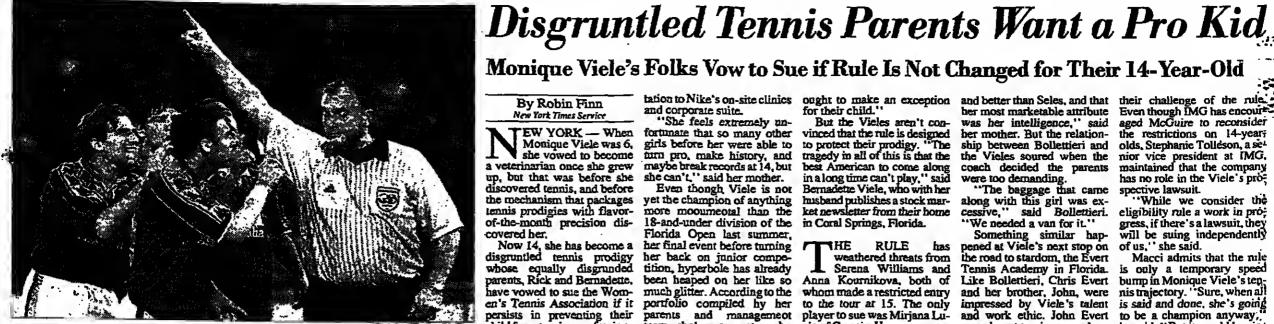
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صكنات الأمل

# **SPORTS**



Roma players, led by Francesco Totti, in the wristband, arguing with Mario Van der Ende, right, after the referee refused to allow a Roma goal against Atletico.

# Parma and Bologna Win **But Roma Falls to Atletico**

Atletico Madrid fought back from a goal down to beat nine-man Roma, 2-1, and advance to the last four of the UEFA Cup. Atletico, which won by the same score in the first leg in Madrid, advanced, 4-2, on ag-

gregate. Pierre Wome, Roma's Cameroonian defeoder, was sent off in the 28th minute Tues

EUROPEAN SOCCER

day for a brutal tackle from behind oo striker Jose Mari Romero.

The foul and the strict punishment meted out hy Mario van der Ende, the Dutch referee. set the tone for the rest of the stormy match. Wome's dismissal appeared to lift Roma's players rather than deflate them and four nimutes later they took the lead when Marco

Delvecchio, Roma's top scorer this season,

slipped a first-time shot under goalkeeper rancisco Molina. Atletico hit back in the 52d minute when

Junior both missed chances for Roma before Roberto Fresnedoso poked the ball into the Roma net to give Atletico victory. Francesco Totti, the Rome captain, was

sent off in the final minute. Cetta Vigo 0, Marseille o Marseille advanced to semifinals with a determined defensive effort in oorthwest Spain. A goalless draw proved enough for the Prench title con-

tenders, who won the first game, 2-1. Lyon 2, Bologna 0 Bologna lost in Lyon but still advanced. Alain Caveglia and Joseph-Desire Joh scored in the first half, but Lyon was unable to score the third goal it oeeded and lost, 3-2, on aggregate.

Parma 6, Bordeaux 0 Enrico Chiesa scored child is exempt from the pit-twice as Parma thrashed the visiting French falls noted in a rule inextricleague leader to advance, 7-2, oo aggregate. Argenticeans scored Parma's other four ati, a former prodigy who goals. Hernan Crespo hit two and Abel Balbo went from can't-miss kid at and Juan Veron one each. (AP, AFP, Reuters) 14 to a troubled young wom-■ Ginola Gives Spurs Victory.

David Ginola slalomed past four defenders Carlos Aguilera, a defender, stole in at the before scoring the only goal as Tottenham back post to meet a deep cross from Michele won, 1-0, in Barnsley to reach the semifinal of Championships, Viele, who Screna, Atletico's Italian defender, and volley the English FA Cup, Reuters reported from the ball into the goal. Delvecchio and Fabio Barnsley, England.

TEW YORK - When Monique Viele was 6. she vowed to become a veterinarian once she grew up, but that was before she discovered tennis, and before the mechanism that packages tennis prodigies with flavorof-the-month precision dis-

By Robin Finn New York Times Service

covered her. Now 14, she has become a disgruntled tennis prodigy whose equally disgrunded parents, Rick and Bernadette, have vowed to sue the Women's Tennis Association if it persists in preventing their child from turning professional and hanging out her shingle, and her star, right now.

Waiting any longer, the Vieles assert, could be haz-ardous to Monique's dream of breaking through and breaking the records for precocious overachievement set by predecessors like Martina Hingis and Monica Seles. The predecessors got what the Viele family considers an unconstitutional leg up oo Mo-nique because they were allowed to ply their trade at 14 without intervention from the powers-that-be.

The WTA adopted a rule in 1995 that phases teenagers into competition gradually: It restricts 14-year-olds like Viele to four International Tennis Federation events a year and prohibits them from playing main Tour or Slam events.

The Vieles, like most proud parents, believe their child is exempt from the pitably linked to Jennifer Capriati, a former prodigy who the WTA's age eligibility went from can't-miss kid at commission during the rule's an three years later.

Instead of making a dream debut on Key Biscayne, Flor-ida, this week at the Lipton is shopping for a clothing

tation to Nike's on-site clinics and corporate suite.

"She feels extremely un
But the Vieles aren't con
But the Vieles aren't con
But the Vieles aren't con
was her intelligence," said aged McGuire to reconsider

fortunate that so many other turn pro, make history, and maybe break records at 14, but she can't," said her mother. Even though Viele is not

yet the champion of anything more mooumeous than the 18-and-under division of the in Coral Springs, Florida. Florida Open last summer her final event before turning her back on junior compo tition, hyperbole has already been heaped on her like so much glitter. According to the portfolio compiled hy her parents and management team, she's a superstar who could be a supermodel, a 5foot 9-inch, 125-pound (176 centimeter, 57-kilogram)
prodigy for the millennium
except that she and her

parents doo't want to wait for the century to turn before turning her talents loose.
Viele's coach is Rick

Macci, whose wife was the lawyer who composed the family's original letter of challenge to the WTA. He is a veteran tutor of adolescents earmarked as future superstars whose previous clients included Jennifer Capriati and Venus and Serena Williams. But Macci swears Viele is the best yet.

She brings more to the table than just great tennis: She the prodigy to the sports does it all, and she might be the agency International Mantable than just great tennis: She most marketable American player in the last 25 years," he said. "She is the ultimate, total package, a one-in-a-million can't-miss prospect.

Bart McGuire, a lawyer tour's chief executive officer.

"It's a rule we absolutely will defend if we have to," McGuire said. "It's extraor- are home schooled. dinary how many parents

fortunate that so many other vinced that the rule is designed girls before her were able to protect their prodigy. "The tragedy in all of this is that the best American to come along in a long time can't play," said Bernadette Viele, who with her husband publishes a stock market newsletter from their home

> RULE weathered threats from Serena Williams and Anna Kournikova, both of whom made a restricted entry to the tour at 15. The only player to sue was Mirjana Lucic of Croatia. Her unsuccessful challenge came last year in Sydney, where she tried to play the doubles event alongside Hingis.
> "We believe they came up

> with the rule because of Jennifer, but I don't think that what happened to Jennifer had anything to do with tennis." Bernadette Viele said. "It had to do with hanging around with the wrong kind of people. If mooey is the issue, we're willing to put whatever she's 18. It's not about the money for us, it's about compening with the best."
> The Vieles embarked oo

their plan for Monique when Bernadette sent a videotape of agement Group when she was nine. That precipitated a visit to the IMG-owned Bollettieri Sports Academy, where the renowned coach Nick Bollettieri offered her a full scholwho served as legal adviser to arship. With IMG's help, the Vieles transplanted themselves from Colorado to Flordevelopment, is onw the ida when Monique, who was born in West Covina, California, was 10. Both Monique and her younger brother Gino

ber mother. But the relationship between Bollettieri and the Vieles soured when the coach decided the parents were too demanding.

"The baggage that came along with this girl was ex-cessive," said Bollettieri. "We needed a van for it."

Something similar hap-pened at Viele's next stop on the road to stardom, the Evert Tennis Academy in Florida. Like Bollettieri, Chris Evert and her brother, John, were impressed by Viele's talent and work ethic. John Evert was almost too impressed.

"Her discipline and per-

severance were admirable, but almost to the extent that I worried about her overtrain-ing," he said. "Ultimately we had a difference in philosophy with them. What she wanted from the academy would have compromised the integrity of the program. They wanted her to have her own, private coach."

The Vieles then accepted Macci's proposal to train the girl, and accepted his help in

the restrictions on 14-years olds, Stephanie Tolleson, a senior vice president at IMG, maintained that the company has no role in the Viele's pro-

spective lawsuit.
While we consider the eligibility rule a work in progress, if there's a lawsuit, they will be suing independently of us," she said.

Macci admits that the rule is only a temporary speed bump in Monique Viele's ten nis trajectory. 'Sure, when all is said and done, she's going to be a champion anyway, he said. "But it would be nice to get in there and spar with the best now if she's ready. If a kid shows genius-like capabilities at a young age, ? should be a parental decision

The rule is wrong. But the WTA and its ex perts think otherwise. "This rule goes way beyond protecting a player from the seduction of money and fame," said Jim Loehr, a sports psychologisi and eligibility commission member. "We're also talking about preventing injuries."



"Nick immediately said Monique Viele, center, her father, Richard, and her is shopping for a clothing there are who say the rule is how great she was, that she mother, Bernadette, are challenging a rule designed to contract, settled for an invigreat in concept, but that we was better than Kournikova protect young tennis players from the rigors of the tour.

# SCOREBOARD

# BASEBALL Florida 7, Los Ans Sectite 6. Chicoga Cube 3 Chicogo White Sox (ss) 4. Arizona (ss) 3 Arizona (ss) 2. Colerado 2. fie, 11 inninga Son Francisco 8. Son Diego 2 ew York Yankees Z. Toronto 1, 10 kinkings

MBA STANDINGS

21 21 24 19-67

2-18: N.Y.: Spreasell 11-178-9-31, Houston 6-9-10-24, Rebrouds: Clipers 41 (Toylor 7), New York 42 (Thotaus 12), Assists: Clipers 19 (Richardson 5), New York 19 (Varied 9), Deltroil 23 11 21 29-82 Clavelund 17 17 21 31-86 C. C. Gelfil 11-29 1-3-24, Durants 6-12-0-0-18 "C. Kernip 6-15-8-10-29, Khight 7-14-5-79 19, Rebussings: Deltroil 79 (Sc. Hill 12), Clavelund

NIT TOURNAMENT

TUESDAY RESULTS

!CE HOCKEY NHL STANDINGS

First Period: Nose, Secret Period: S.L.-Yoseg 16 (Handzus, Eastwood) 2, P.-Recchi 14 (Brinz'Amour, Desjarding) Tabri Period: S.L.-Yoke 8 (Turgson, Peterin) 4, S.L.-Demitro 21 (Pronger, Mochnis) (pp), S. S.L.-Turgeon 25 (Mochnis, Pranger) (pp), 6, P. Zelepukin 14 (Renberg) 7, S.L.-Pellerin 16 (Turgeon, Mochnis) (en), Saks se ged: P. 7-10-11—28, S.L.-3-11-13—27, Goedles: P.-Vanbiesbrouck, S.L.-Fuhr.

CALVIN AND HOBBES

Mostroille. Ronning 19 (Stuney, Timonen) (pp), & C., Corbet 12 (Smith) (en). Shuts on

TRANSITIONS

MATIONAL FOOTBALL

MATIONAL FOOTBALL LEAGUE

BALTIMORE—Acquired QB Scott Mitchell
from Defroit for 1999 3d-round draft choice
and a 2000 conditioned 5th-round pick.

JACISONVILLE—Signed LB Brant Boyer
and RB Goorgo Jones. Agreed to terms with
OL Tony Beacht an 4-ver contract extension,
MAMI—Signed DE Rich Owens to a two

SOCCER

SCOTTISM CUI

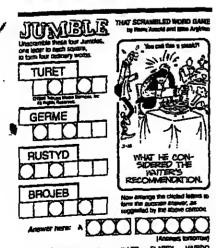
**UEFA CUP** QUARTERFINALS, RETURN LEG

Parms won 7-2 nn aggregate. Lyot, France, 2 Bologna, 1094, 0 Balogna won 3-2 on aggregate Adetico Madrid, Spoln, 2 AS Roma, Italy, Alterico Madrid won 4-2 on aggregate Cello Vigo, Spoln, 0 Marselle, France, 0 Marselle 2-1 on aggregate.

## **DENNIS THE MENACE**



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# **PEANUTS**



BUT THAT BLANKET BUSINESS TAKES CARE OF THAT ..

















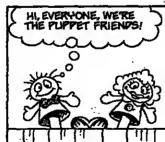




## GARFIELD

BLONDIE

MY BOSS SAVE ME A RAISE



THE CHAPLAIN IS

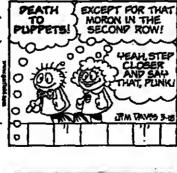
GIVING THE BIRDS

YOU SILLY, EVERYONE LOVES PUPPET PRIENPS! BE OUR

HE FEELS WE SHOULD TAKE CARE OF THE POOR ANIMALS

NO HE

OF THE WORLD















## NON SEQUITUR









## ART BUCHWALD

## **Greatest Inventions**

TEW YORK—The worst thing about the milleo-nium is that we are now being bombarded with lists. We are Virginia Wild was an or-

I have a list. Mine is, "The

Century' the ones that changed our lives so we'll never be the

same. The first is the mute button on the television remote.

mankind would no longer have to listen to commercials. The mute button was invented by Forest Mute in his garage in Hackensack, New Jersey. Mute was looking for a meth-od of bypassing Howard Stern fat to make fat-free foods taste on the air when he acciden-tally deadened the sound on his set. When he could do the microwave oven at 1,000 desame on color TV, he knew be grees and then set it on fire,

penser. Until Beach's inven-doctors recommend it.

offered the best news stories dinary housewife until she of the last 100 years, the most came up with the idea for eye important people, the most shadow. She noticed that outstanding athletes etc. etc. when she got up in the morning, her eyes looked glassy Greatest Inventions of the and were lacking in mystery.

So she picked up a piece of charcoal from the fireplace and darkened the area around her eyes. Men became attracted to her, and when word got out about it, eye shadow became de rigueur in the free world. Virginia became a zil-lionaire and bought all the

coal mines in Pennsylvania to

assure her eye shadow company an adequate supply.

Zion Zimrod was the inventor of "fat-free fat." For years, most of the large American food companies were try-

The residue was fat free, and The person who has never not one white rat who tasted it received fair credit for his gained a pound. Unfortucontribution to our culture is nately, Zion forgot to patent it Lamar Beach, who developed and hasn't made a dime on his the first Scotch tape dis- discovery, although 2 out of 3

## Schiele Art Inquiry to Continue

NEW YORK — A state appeals court has ruled that the Museum of Modern Art cannot return two Egon Schiele paintings to Austria until a criminal investigation into their ownership is concluded. The ruling reversed the decision of a lower court that bad allowed the museum to return the paintings, which it had borrowed from the Leopold Foundation in Vienna.

The Manhattan district attorney, Robert Morgeothau, is examining charges that the paintings, confiscated from Jews by the Nazis, had improperly made their way after World War II into the private collection of Rudolf Leopold, a Viennese ophthalmologist, who later sold them to the Leopold Foundation, which is financed by the Austrian government.

The museum said it would appeal the decision.

# A South Korean Film Makes Art Successful

By Don Kirk nal Herald Tribun

SEOUL — The director Kang Je Gyn may have solved the great mystery of the South Korean film industry: how to make a movie that fills local theaters for weeks on end, reaps a small fortune and, for a while, trounces the competition from abroad, notably the United States.

"There are two genres of movies," Kang said recently. "One is commercial, the other artistic. The audience cannot tell what is commercial, what is artistic."

Kang thinks he overcame the barrier with an action drama called "Swiri" that, as far as South Korean viewers are concerned, has it all: fast-moving, vicious violence, a love story that has them dabbing at their eyes and a political message that gets at the tragedy of a divided nation.

"For this film, I explained what I was thinking," Kang said. The 38-year-old has been involved in filmmaking since his smdent days but had directed only one movie before. "I know what the audience needs. Some people are divided between the commercial and the artistic, but a movie is a movie, and it has to be mixed."

If that philosophy seems a little obvious, it is almost at the level of a fresh discovery among South Korean filmmakers, whose efforts at international artistic acclaim have resulted in box-office bombs at home. Until "Swiri," in fact, South Korean films, artistic to fill the demands of a quota law that requires theaters to put on South Korean-

made films 106 days a year. Fearing that foreign movies might completely destroy their industry, Korean film people are defending the law against U.S. pressure to revoke it as a barrier in free trade and freedom of expression. The intensity of servers, notably those interested in distrib-nting movies here, into seeing it as a re-flection of the complexes of a society once

known as the "Hermit Kingdom." Why, foreign film people ask, don't the Koreans produce movies of their own that pictures that draw crowds throughout Asia? can withstand the foreign threat? Koreans "The difference between a "Swiri" and a accustomed to taking losses the rest of the year on Korean films.



Kim Yun Jin, left, and Choi Min Sik in "Swiri," directed by Kang Je Gyu.

That was until "Swiri" opened four weeks ago. Ever since, lines have been forming outside the 35 theaters where it is showing in Seoul. Since the film opened Feb. 13, 3.4 The most distinctively Korean element in million people have seen it, a record for that time frame, says the producer, Samsung Entertainment Group. By the time the movie and commercial alike, were often shown just sung expects that more than 5 million South Koreans will have seen it, breaking the pre-vious record of 4.5 million set by "Titanic." Samsung predicts that the gross will reach about \$20 million, another local record.

Those numbers. Kang pointed ont, represent a return oo an investment of about \$2.5 million. "That's about one percent of the cost of a Hollywood film," he said, but it among things, bayoneting prisoners to death under the tutelage of a swarthy, arrogant man Those numbers. Kang pointed ont, repthe crusade tends to provoke foreign ob- is the most money ever spent on a Korean film, which is typically produced for less than \$1 million.

So what does "Swiri" offer that movieoers cannot get at the nearest Hollywood flick or one of those Hong Kong action

answer that no producer here can begin to match the budgets of the Hollywood block-busters that arrive for limited runs and earn fortunes for local theater-owners, who are can't compete with the money or technology of Hollywood, but we're closer to reality.

the film is not the shoot-outs, the seemingly random killings, the chases through the streets of Seoul or the airborne pursuits — it disappears from screens in May or June, Samis the drama of North versus South. The sung expects that more than 5 million South message is so political, so powerful as pro-koreans will have seen it, breaking the pre-vious record of 4.5 million set by "Titanic." to troops and national leaders have endorsed it. At the same time, for South Koreans, it is achingly emotional.

The story opens with a group of terrorists in a leather jacket.

The woman goes to Japan for a face-lift, changing appearance and name, then surfaces in the South. There she hooks up with a South Korean intelligence agent, living with him while taking orders from her old teacher,

PEOPLE

vear-round.

another boost for the movie. The terrorists communicate via secret code, in the form of a swiri, a freshwater fish unique to Korea and a symbol of the oneness of the divided

Korean Peninsula A morality tale on the evils of communism? Perhaps, but Kim said she thinks the love triangle that is superimposed on the terrorism angle makes the movic. "What's wonderful about this film," she said, "is that despite the conflict, the difference between

North and South, love is the answer." One might dispute that interpretation after seeing the hair-raising climactic stadium sequence. Instead, it seems to ask, are peace and unification impossible after all?

"'Swiri' definitely opened up the pos-sibility here of different genres," Choi said. "People are willing to take risks, to invest in different genres. 'Swin' will help to open up people's minds."

A breakthrough for South Korea, no doubt, but is "Swiri" ready for the world? doubt, but is "Swin" ready for the wond?
Samsung Entertainment Group plans to distribute it to Hong Kong and Singapore, both large cities with andiences that love action films, whatever the politics, and hopes to market it in Japan and Germany.

Could "Swin" make it in the United States, a David in a land of megabuck productions? Sementing Entertainment is not

ductions? Samsung Entertainment is not sure, but Kim has hopes, if not for this movie, then for South Korean films cast in the same mold. "I would love to do a film where both Korean production and American produc-tion are involved," she said. "Korean films are not known in Hollywood. You have a sense in America of Japanese film and

Chinese film, but not Korean."

If the point of "Swiri" is lost upon American audiences, Kim said, she hopes it will serve as a passport to Hollywood for Kang,

the director. "With this low-budget film, I hope he makes his way to Hollywood," she said. "If 'Swiri' was a milestone for Korean cinema, then he can represent a milestone for Korean

film directors."
Kang sees "Swiri" as leading to more of the same - and better - in South Korea. "When people saw Korean cinema, they never thought of developing different genres," he said. "Swiri' changed that. They said: Yes, 'Swiri' can be successful. It changed antitudes. It caused a huge rethis time in charge of an entire team of terrorists stalking the South.

She becomes enmeshed in a love triangle with Han Suk Kyu, the good Southern intelligence agent, and Choi Min Sik, the arrogant spy chief from the North. The two men are South Korea's best-known actors,



ON THE TOWN - The model Elizabeth Hurley and the actor Hugh Grant arriving for the Los Angeles premiere of her movie "ED TV."

THE BOXING champion Muhammad Ali is in the middle of a fight over the rights to his life story. His former adviser, Jabir Herbert Muhammad, and Jason Hirschfeld, the son of Ali's former lawyer, say they share the rights with Ali, and they are suing in federal court to stop a Columbia Pictures film about the heavyweight champion. The movie is set to star Will Smith. Muhammad and Hirschfeld say Ali sold Columbia the rights to his story without consulting them, and are seeking \$50. million in damages from Columbia's parent, Sony Pictures En-tertainment Inc. Ali and Sony Pictures said they "categorically reject" the al-

companion, John Waters, custody of their daughter Roisin, whom she would continue to see on weekends and during school vacations. "I'm not a bad mothcr. That's not why I am giving up custody," O'Connor said in a statement.

She had said last month that she would take Waters to court after he accused her of mistreating their 2-year-old daughter, in what she called an attempt to gain custody. The authorities later confirmed that no charges of child abuse were pending against the singer.

A century or so ago, the 4th Duke of Northumberland restored Britain's Alnwick Castle, the magnificent medieval fortress where his family has lived for nearly 1,000 years. His descendants are undertaking a project as fittingly gran-diose: A £15 million pound (\$24 million) garden that could be Europe's most ambitious horticultural venture this century and a strong tourist draw. A decidedly modern duchess, the former Isobel Jane Miller, is looking for a commercial sponsor, and she has set up a Web site to help her in her search. She hopes the new garden will be completed by 2001 — a child-friendly display of pools, floodlit fountains and landscaped rosebush bedges, complete with a garden for the senses, one of poisonous

plants, and another of fruits and vege-tables. It would be open to the public

Suzy Menkes, fashion editor of the International Herald Tribune, was named Fashioo Journalist of the Year by the British Fashion Council on Wed-

The German tenor Peter Schreier said he would retire from opera on his 65th birthday on July 29, 2000. He told the daily Dresdner Morgenpost that he would also step down as a regular ensemble member of Berlin's Staatsoper. But he would not turn his back on music altogether, he said, and would continue to give recitals of German lieder; sing oratorios and conduct.

# 'Chainsaw Massacre' Gets Its Day in Britain

The Associated Press

ONDON — "The Texas Chainsaw Massacre" will finally be screened at British theaters, nearly a quarter century after it was banned by censors for

being too shocking.

The film, which inspired a generation of slasher movies, is now set to hit theaters nationwide April 9 after it was approved for movie-goers 18 and older the British Board of Film Classification. It was pres in preparation for its 25th anniversary re-release.

The board's president, Andreas Whittam Smith, said Tucsday that much of the film's notoriety in Britain arose from its rejection by censors in 1975. For modern young adults accustomed to the macabre shocks of horror films through the 1980s and 1990s, "The Texas Chainsaw Massacre' is unlikely to be particularly challenging," Smith said.



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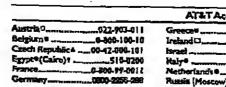
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